

COPS Baseline 2-6: Go/No-Go Decision Public Client

ABSTRACT

It is important for surveying teams to evaluate the factors of any project in the *public sector* before expending its resources. This worksheet details a series of point-based questions. The user can consult their results and the following table to assist in their decision.

Score	Go or No-go?
110 >	Don't hesitate
80 to 109	It's going to take some work to make up our deficiencies
70 to 80	It's going to take a lot of work, consider No-Go
60 to 70	Your chances aren't good; strongly consider No-Go
Under 60	Don't write the proposal- you will probably lose.