

LDC 4-4: Non-Disclosure Agreements for Land Development Firms

ABSTRACT

In today's business environment, engineering consultants are becoming increasingly engaged in projects that involve teaming with other consultants to win new work. These teaming arrangements often require each consultant to share information or materials that each respective party considers to be confidential or privileged in nature.

This publication discusses the importance of creating a non-disclosure, or confidentiality, agreement between and among the consultants involved in the teaming arrangement to help protect against unauthorized disclosure of proprietary information. The authors also explore some key elements that should be included in such agreements, and provides general examples of the types of agreements that can be used for non-disclosure or confidentiality purposes.