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Cover Feature

ACEC 2016 ENGINEERING EXCELLENCE AWARDS

A celebration of the industry's most outstanding engineering achievements.

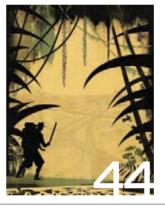


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Engineering Inc. promotes the advocacy and business interests of ACEC by offering news, legislative analysis and business practice information to member firms, clients, opinion leaders and policy makers.

From ACEC to You

Council's "Citizen Lobbyists" Score Big in April

undreds of ACEC convention attendees converged on Capitol Hill as "citizen lobbyists" in April to urge lawmakers to support two of the Council's most important legislative priorities—reauthorization of federal airport construction programs and comprehensive energy legislation; both were being debated on the floor of the Senate, and both passed by broad, bipartisan majorities.

The Council's citizen lobbyists were also successful in building support for pending legislation to delay implementation of Fair Labor Standards Act changes that would have increased costs for both the industry and government.

These results are excellent examples of what our members can achieve with a large, unified voice. See page 6 for advocacy progress.

Other highlights from the recent convention and Engineering Excellence Awards Gala, which celebrated top engineering achievements of the year, begin on page 8.

This issue also includes an analysis of how the fluctuating manufacturing/ industrial market affects opportunities for Member Firms. (See page 4)

ACEC/PAC is again off to a strong start in 2016 to maintain its \$1 million a year pace. We strongly encourage members to support the PAC in this important election year. For more information and to contribute, go to the ACEC/PAC website at http://www.acec.org/advocacy/advocacy-pac/.

Now is also the time to mark your calendar for our Fall Conference at the Broadmoor in Colorado Springs, October 19-22 - where we'll address changing business practices, innovation and opportunities for our firms.

Peter M. Strub ACEC Chairman Moro adequace

David A. Raymond ACEC President & CEO



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Market Watch

Manufacturing/Industrial Prospects Fluctuate Along With Growth

he manufacturing/ industrial sector has been one of the hottest markets for engineering firms over the past four years, growing at an average annual rate of more than 14 percent. Rising from the depths of the recession and fueled by low energy prices and swelling consumer demand, manufacturers have built new facilities and upgraded old ones at a furious pace.

Looking forward, that pace is not sustainable, but market analysts and firm leaders differ markedly on what the future holds for engineering firms working with industrial/manufacturing clients.

"Over the past few months, global economic uncertainty has clouded the picture," says Sam Claassen, president and CEO of SEH in St. Paul, Minn. "Some of the factors that suggested continued strong growth—such as manufacturers coming back to the U.S.—aren't as clear as they were, yet we know our population is growing and consumer demand is evident, which means we can also expect growth."

That uncertainty can be attributed to a passel of conflicting trends, half of them stomping on the brake pedal and the other half pressing down on the accelerator.

Slowing Down

Perhaps the biggest drag on the manufacturing sector is the overall economy. With the nation's gross domestic product growth forecast to hover below 3 percent annually through 2018, it's hard to find a rationale for the manufacturing sector continuing to do substantially any better. In fact, the MAPI Foundation, the research affiliate of the Manufacturers Alliance for Productivity and Innovation, forecasts about 2.8 percent annual growth in manufacturing output through 2018.

Manufacturing capacity utilization rates are hovering around 78 percent, which is the historical average, suggesting there is not a lot of pressure to expand production lines.

Employment in the manufacturing sector has increased for the past four years to more than 12 million, and manufacturers are struggling to find skilled workers in an economy with an unemployment rate of less than 5 percent.

And the re-shoring of American manufacturing production, which was propelled by falling energy prices and rising foreign labor rates, has slowed. This is because many global companies have already brought back the output that made financial sense and because of unfavorable currency fluctuations.

"In mid-2014, the U.S. dollar began to appreciate significantly against our major trading partners, as those economies began to weaken," says Dodge Data & Analytics Senior Economist Richard Branch. "As the U.S. dollar gains strength, U.S. exports become less competitive in the global marketplace."

Speeding Up

At the same time, forecasters can point to several reasons for optimism.

Consumer spending is the biggest driver in the U.S. economy, and American consumers

are spending again—and in record numbers.

"Consumer products manufacturing grows with the population," says Justin Mitchell, business development manager for Burns & McDonnell's Food and Consumer Products

Manufacturing Construction Put in Place

(Annual Percentage Growth Forecast)

2016	5%
2017	6%
2018	7%
2019	7%

Source: FMI

Group. "We're expecting double-digit growth in our segment over the next two to three years."

He adds that consumers are also demanding increasingly cheaper products and faster delivery, so manufacturers are looking to build more regional facilities. "Our customers are analyzing their supply chains, looking to put low-cost production facilities near large population centers. If they don't already have one there, they'll build a new one. And in places where they have an existing footprint under roof, we'll work with them to expand production."

In the global marketplace, many manufacturers are facing intense competitive pressure and are turning to technology to gain an advantage. As a result, many existing facilities have become functionally obsolete, forcing the companies to either retool or build new.

"They have to find continued efficiency to be profitable and maintain their desired level of growth," says Larry Denton, president of the Process Group at Ghafari Associates in Detroit. "There's a lot of opportunity for us there, helping them maximize their



Market Watch

production and throughput."

Since Ghafari is one of the leading design firms for the automotive industry, Denton has developed his own unique gauge for the manufacturing sector's health.

"Last year was a record year for car sales, but more importantly it was a record year for pick-up truck sales," he says. "That's a great leading indicator. Every contractor has a pick-up truck. If they're going out and buying a new one, they see a lot of construction and future growth ahead."

Taking all these competing trends into account, Dave Calder, sector leader for industrial and manufacturing at Stantec, expects to "see slow but consistent growth in manufacturing output. And growing slowly could be a good thing, because it might mean it's sustainable."

Industry Expertise

Many firms working with manufacturing clients credit the breadth of their professional services for their success in the sector.

"They're looking for a total solution," says SEH's Claassen. "That works well for us because it gives us more control over the project to manage costs and timelines, and to accelerate delivery because time is money for industrial clients."

Increasingly, that total solution includes expertise in the manufacturing process itself.

"Industry knowledge is huge," says Burns & McDonnell's Mitchell. "Seventy-five percent of the people in our group have been employed by the industry."

At Stantec, Calder says, "We start with the client's business needs—for example, to build a new product at a certain volume or to increase production on an existing line. We help them by designing the process, any facilities and infrastructure required, and also with the control systems that enable the manufacturing."

"We have an extensive offering in lean manufacturing," says Ghafari's Denton. "The best levels of efficiency started with the automotive business, and we're applying them to other fields, such as food service and health care.

"Most of our customers are good with assembly operation," he adds. "We've found that the biggest opportunities have been in how to get materials to their lines and then how to get the finished goods to the customers."

Gerry Donohue is ACEC's senior communications writer. He can be reached at gdonohue@acec.org.

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Legislative Action

Senate Passes Comprehensive Energy Bill

ith the backing of hundreds of ACEC's "citizen lobbyists" during the Annual Convention, the U.S. Senate approved the Energy Policy Modernization Act of 2016 (S. 2012) on a bipartisan vote of 85 to 12.

Similar legislation cleared the House of Representatives last December, with leaders in both houses now focused on developing a final compromise bill. Not since 2007 has the Congress successfully passed, and the president signed, comprehensive energy legislation.

The Senate bill includes provisions to improve energy efficiency, as well as the federal permitting process for energy infrastructure, including transmission lines, natural gas pipelines, LNG facilities, and hydropower projects. The measure includes bipartisan language to develop model energy efficiency building codes for public and private buildings, and creates a multi-agency working group to examine the "energy-water nexus". The Administration has signaled support for the



Senate bill through statements of Department of Energy Secretary Ernest Moniz.

The Senate-passed bill will help the United States become a "global energy superpower," Senator Lisa Murkowski (Energy Committee Chairwoman) said during the Convention following the floor vote. "Our bill will help America produce more energy and it will help America save more energy."

Senate Approves ACEC-Backed FAA Reauthorization Bill

he Senate passed legislation to reauthorize Federal Aviation Administration (FAA) programs and airport funding, one of the advocacy objectives for ACEC "citizen lobbyists" during the Annual Convention and Legislative Summit. The final vote on the bill was an overwhelming 95-3.

The Senate bill features an ACEC-backed \$400-million boost in Airport Improvement Program funding for F.Y. 2017, a 12 percent increase. It also streamlines the Passenger Facility Charge (PFC) application process for all airports, but does not raise the existing cap on PFCs to help airports finance additional capital improvements.

The Council supported beneficial provisions in the bill to broaden the commercial utilization of unmanned aircraft systems (UAS). Many engineering and design firms are using or would like to use UAS for a wide array of services, including surveying, mapping, site monitoring, and facility inspections.

Action now turns to the House, where a six-year FAA reauthorization bill has been approved by the House Transportation & Infrastructure Committee. The House bill has stalled over a provision to remove air traffic control functions out of the FAA and create an independent, non-profit corporation to operate and modernize the air traffic system. It is not clear whether the House will proceed with the controversial proposal or recede to the Senate on a smaller scale bill.

The current extension of FAA funding and programs expires on July 15, 2016.

Council Weighs in Against New Regulatory Proposals

CEC and coalition allies continue to push back against problematic new regulatory initiatives, including proposals that would impose new requirements on sick time for firms working for federal agencies, as well as payroll data affecting all firms.

The U.S. Department of Labor (DOL) has proposed that federal contractors provide their employees with 56 hours of annual sick leave, and mandates that firms report sick time accrued on a weekly basis.

ACEC raised concerns that the proposal would increase overhead costs and decrease their flexibility to design benefits packages that meet the employee needs.

The Council also submitted comments to the Equal

Employment Opportunity Commission (EEOC) in opposition to a proposed requirement that all firms with 100 or more employees submit pay data from W-2 forms, along with the already mandated EEO-1 diversity reports.

ACEC asserted the requirement would create substantial administrative burdens and would be duplicative for federal contractors that already submit compensation analysis as part of their Affirmative Action Plans.



Senate Committee Clears Bill to Authorize New Corps Projects, Expand QBS

he Senate Environment and Public Works Committee approved the Water Resources Development Act of 2016, which includes over \$9 billion in project authorizations for Corps of Engineers projects and other water infrastructure enhancements.

In addition to new Corps projects, the bill covers improvements to the Safe Drinking Water Act State Revolving Fund (SRF) program, including broadening the scope of projects eligible for SRF funding. The measure also requires the use of Qualifications-Based Selection (QBS) for projects funded through the drinking water SRF program serving communities with populations over 10,000. ACEC lobbied for the QBS requirement, but has urged lawmakers to remove the population threshold.

The bill includes funding to address the lead contamination crisis in Flint, Mich., as well as for other communities impacted from the presence of lead pipes. The Senate Committee also included an ACEC-backed provision to create a dedicated trust fund to support water infrastructure projects, funded through fees collected through a voluntary labeling system on consumer products.

The measure is expected to go to the Senate floor for a vote in June. Companion House legislation is expected to be released in May.





ACEC/Kansas leaders met with Senator Pat Roberts during the Annual Convention Hill visits. From the left: Clint Robinson, Black & Veatch: Senator Pat Roberts, David Haake, Henderson Engineers; Scott Heidner, ACEC/Kansas Executive Director and Mike Hess, HNTB.

ISSUES ON THE MOVE	WHAT'S NEXT	
FAA Reauthorization	House floor action expected by summer	
Water Resources Develop- ment Act (WRDA)	Senate floor vote in June	
Energy Bill	Action on final conference report possible before August	

Overtime Rule Released. Legislation Gaining Support



Senator Tim Scott (R-S.C.)

The Department of Labor has finalized significant changes to overtime rules under the Fair Labor Standards Act (FLSA). As of December 1, 2016, employees who earn less than \$913 per week/\$47,476 annually must be paid overtime if they work more than 40 hours in a week.

DOL originally proposed automatically updating the salary threshold annually, but instead it will be adjusted every three years, which was suggested by ACEC in its comment letter. In addition, ACEC expressed strong opposition to modifying the duties test for the executive, administrative, and professional exemptions, and the rule does not make any changes in this area.

Legislation that would require DOL to modify its overtime rule has gained strong support in the House and Senate. ACEC's citizen lobbyists asked their Members of Congress to back the legislation during the ACEC Annual Convention. S. 2707, authored by Senators Tim Scott (R-S.C.) and Lamar Alexander (R-Tenn.), and H.R. 4773, authored by Congressmen Tim Walberg (R-Mich.) and John Kline (R-Minn.), would put the new rule on hold and require DOL to conduct a more comprehensive analysis of economic impact.

For More News

For weekly legislative news, visit ACEC's Last Word online at www.acec.org.



n enthusiastic gathering of more than 1,300 ACEC members at the 2016 ACEC Annual Convention in Washington, D.C., focused on new business trends and opportunities, and pursuit of critical industry legislation.

Hundreds of ACEC "citizen lobbyists" met with their respective Capitol Hill lawmakers to build support for numerous industry issues such as reauthorization of federal airport construction

programs and a comprehensive energy package, along with tax and regulatory issues important to the industry.

ACEC/PAC raised a record \$271,700 from all PAC related activities during the





Convention, staying on pace to raise \$1 million for 2016.

"I think the speakers were great and the options for education were very good," said Mak Knowles of HWC Engineering in Indianapolis. "It was quality all throughout and definitely worth the investment to attend."

"I thought the overall Annual Convention program was very good," said Jim Falvey of Arora Engineering in Boston. "I obtain the most value from the business development and networking standpoint. I do want to get more involved in ACEC."

"Dana Perino was great and I really enjoyed the Welcome Reception and Dinner," said Brad Graff, of Cothren, Graff, Smoak Engineering, Inc., in Shreveport, La. "I was impressed with the Small Firm CEO Roundtable because of the issues that were discussed."

Senator Murkowski Praises ACEC for Energy **Bill Guidance**

"We're making history today," Senator Lisa Murkowski (R-Alaska) told ACEC members at the Annual Convention in Washington, D.C. last week. "In a couple of hours, we'll take the final vote to pass the first comprehensive energy bill since 2007."

The bill passed the Senate by a vote of 85-12.

"I want to thank ACEC for your involvement in helping to shape this bill," said Murkowski.

Murkowski said "the bill is very robust in many, many ways. It allows us to move forward with policies that produce more energy, save more energy, and save more costs on energy, while being very strong from an environmental and an energy security perspective."

In the coming weeks, the Senate is slated to conference with the House to reconcile their bill with the one passed by the House last year.

FOX News Dana Perino: "It's good you have ACEC"

Former White House Press Secretary and current FOX News commentator Dana Perino emphasized that even during a presidential campaign and the ongoing Capitol Hill gridlock, important issues are still being addressed at regulatory agencies.

"It's good that you have a leader in ACEC to navigate those agency issues that mean so much to your members," she told Convention attendees.

Perino also predicted that the ongoing shift in national demographics will soon lead to unprecedented changes in the nation's political landscape. "Expect the unexpected," she says.

Daniel Pink: Like it or Not, Engineers Also Have to Sell

World-renowned business author Daniel Pink underscored the need for engineers to embrace data-driven sales strategies if they are to succeed in today's evolving marketplace.

"Like it or not we're all in sales now," said Pink. "Unfortunately, the extraordinarily educated or technically

skilled too often are in the 'or not' category. But just ask yourselves 'what percentage of your work involves convincing someone to give up something they value for something you value?' "

To successfully sell in today's evolving marketplace, Pink advises engineers to thoroughly understand the client's point of view; use client terminology instead of industry jargon; and provide a client with examples of how others have succeeded after adopting an engineer's proposals.

Strub Succeeds Christie as ACEC Chairman

TranSystems Principal Peter Strub became 2016-2017 ACEC Chairman, succeeding Ralph Christie of Merrick & Company.

New members of the 2016-2017 Executive Committee are: Chair-elect Sergio "Satch" Pecori, president/CEO, Hanson Professional Services: Mary Erchul, principal, Ghi-



ACEC President and CEO Dave Raymond highlighted Council achievements over the past year during his state of ACEC address to the Board of Directors.

Politico Founder Jim VandeHei (right) moderated a panel discussion with (left to right) Representatives Rodney Davis (R-III.), Sean Patrick Maloney (D-N.Y.), and Bruce Westerman (R-Ark.) about partisan gridlock on Capitol Hill. The Congressmen noted several causes of the increased polarity, including the rise of safe seats through redistricting and the intense scrutiny of Representatives on social media, but added that infrastructure is one of the opportunities for bipartisanship because the deteriorating condition of the nation's roads and water systems are of concern to all constituents.





Best-selling business author Daniel Pink urged engineers to embrace the science of selling.

radelli Associates; Joel Goodmonson, EVP, Architectural Engineers; Thomas Mosure, president/chair, ms consultants; and John Nelson, CFO, Wright-Pierce.

They join current members: Lee Cammack, president/CEO, J-U-B Engineers; Philip Houser, principal, Benesch; Gregg Spagnolo, partner, North Arrow; and

Dave Raymond, president/ CEO, ACEC. ACEC/Massachusetts Executive Director Abbie Goodman will serve as the NAECE Representative.

Former State DOT Secretaries Offer Strategies to Increase Highway Funding

Three former state DOT secretaries, who now work

for Member Firms, shared their unique perspectives on how the industry can better partner with transportation agencies and win increased funding at the state level.

WSP | Parsons Brinckerhoff's Paula Hammond, who was Washington DOT secretary, said that with the Highway Trust Fund dwindling and the federal gas tax losing its purchasing power, "the states have been stepping up" to provide additional sources of revenue. In those states, she said the engineering industry allied with other business groups—including labor and environmental groups—to create a united front to sway tax-averse legislators.

Former PennDot Secretary Barry Schoch, who is now with McCormick Taylor, recommended that firms focus on educating leaders in other industries, especially large employers, about the importance of infrastructure investment, because they can be useful advocates with state legislators.

Anath Prasad, who headed the Florida DOT and is now with HNTB, said that state DOTs are at a crossroads and Member Firms can help them to make transformative changes. "DOTs need to think of themselves as economic development agencies, as job-creating agencies," he said. The private sector brings innovation and efficiency in partnering with DOTs to deliver projects. "When it comes to winning funding, that's a message that sells."





Paula Hammond of WSP | Parsons Brinckerhoff (left), Barry Schoch of McCormick Taylor (center), and Anath Prasad of HNTB, shared insights from their tenures as state DOT secretaries.



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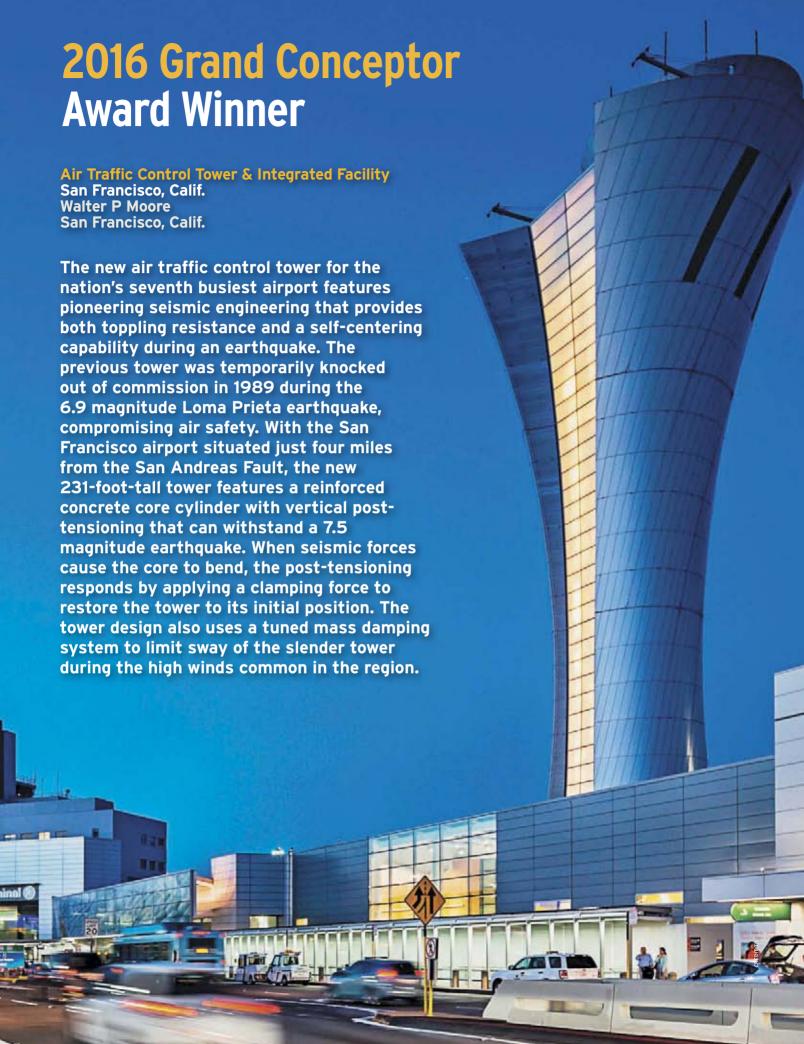
Mike DelGuidice and BIG SHOT, featuring current members of Billy Joel's band, entertained attendees at the Welcome Reception.

Engineering Excellence Award Winners

The 2016 Engineering Excellence Awards Gala—known as the "Academy Awards" of the engineering industry—showcased 151 ACEC Member Firm achievements from the United States and throughout the world.

A panel of 29 judges, representing a wide spectrum of built environment disciplines, selected 24 projects for top awards—16 Honor Awards, eight Grand Awards and the Grand Conceptor Award, for the year's most outstanding engineering achievement.





GRANDAWARDS



Biosolids Management Program Washington, D.C.

CDM Smith, Fairfax, Va.

Trailblazing upgrades to a wastewater treatment plant now allow recovery of both energy and nutrients from wastewater, while at the same time reducing operating costs. Enhancements to the District of Columbia's advanced water treatment plant, which serves more than 2 million residents, included installation of four 3.8-mgal anaerobic digesters and the world's largest Cambi thermal hydrolysis process (THP) system, which produces Class A biosolids for reuse as well as biogas for plant operation heat and power. The new system has already reduced truck disposal of biosolids by half, while generating approximately 10 megawatts of electricity-sufficient to meet onethird of the facility's demand.



WaterHub at Emory Atlanta, Ga. McKim & Creed, Raleigh, N.C.

A beautiful greenhouse surrounded by artful landscaping in a university setting doubles as a revolutionary water reclamation and reuse facility. To mitigate numerous university water supply challenges, the project team customized an ecological water and reuse system that is the first of its kind in North America. The system comprises an "upper site" containing a 3,000-square-foot lowenergy/high-efficiency glasshouse with an odorless hydroponic treatment system, and a "lower site" containing seven concrete processing tanks up to 25 feet underground topped by ornamental landscaping. The system treats up to 400,000 gallons daily, recycling the equivalent of two-thirds of the university's wastewater production for campus heating and cooling, and significantly reducing the campus water usage. Over the past year, the university has saved 30 million gallons of potable water and is expected to save millions of dollars in water utility costs over a 20-year period.





∧ Manhattan Bridge Rehabilitation of Cables and Suspenders New York, N.Y.

Weidlinger Associates, Inc., New York, N.Y.

Innovative engineering produced a more reliable and efficient method to rehabilitate old and corroded cables and suspender ropes on suspension bridges. Tasked with replacing the Manhattan Bridge's 1,256 suspender ropes-many 65 to 80 years old with substantial deterioration—the project team used advanced vibrational testing to determine rope tension. They then cleaned and rewrapped main cables with an elastomeric membrane to resist water, chemicals, temperature extremes and ultraviolet light. The rehabilitation was performed without any noticeable impact on traffic, which averages more than 500,000 commuters a day. The new process is expected to become a standard tool for suspension bridge cable maintenance throughout the nation.



No. 7 Line Subway Extension New York, N.Y. **WSP | Parsons Brinckerhoff** New York, N.Y.

Resourceful engineering delivered a new subway extension and state-of-the-art station into the congested landscape of Midtown Manhattan's Far West Side. The \$2.4 billion, 1.5-mile extension of New York City Transit's No. 7 Line from Times Square was designed to support the rapidly developing Hudson Yards area. The project team used innovative ground freezing technology to improve tunnel boring through mixed-wet soil and loose rocks. The project includes the strikingly modern 34th Street-Hudson Yards Station, which maximizes natural ventilation and daylight, reduces reliance on non-renewable energy sources and contains a 36-foot-wide platform-the widest column-free platform in the New York City subway system. The subway extension serves as a model of how to develop ultramodern rail infrastructure within a tight urban setting.

GRANDAWARDS

The 606 V Chicago, III. Collins Engineers, Inc. & TranSystems Chicago, III.

Creative engineering transformed a century-old artifact of Chicago's industrial heritage into the nation's longest elevated park. The project team repurposed unused 20th century rail infrastructure for 21st century needs to create six ground-level parks connected by a 2.7-mile-long elevated multi-use path. The project features innovative geometric path design and rehabilitation of thirty-eight bridges. It also included six miles of new retaining walls, six new access ramps, and drainage and hydrology for the new trail and park system. With multiple access points, elevation above city traffic and a park environment, The 606-named for the first three digits shared by all Chicago ZIP codes-enhances the social and economic vitality of the surrounding neighborhoods.

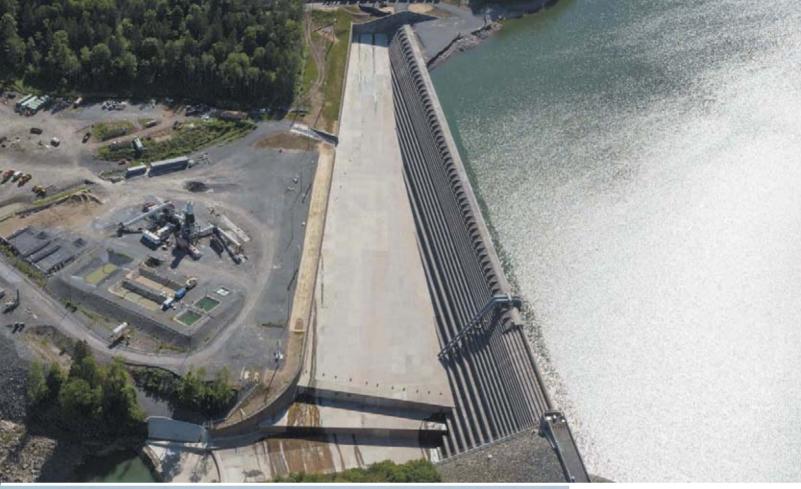


Harnessing Geothermal Power for Airports >

Maine, N.Y.

McFarland-Johnson, Binghamton, N.Y.

A unique collaboration with Binghamton University students produced a first-of-its-kind geothermal snow-melt system for airport aprons. Airports have long sought a more efficient method of snow and ice removal-salt can't be used because it's too corrosive to aluminum aircraft, and sand can damage aircraft engines. The solution was an innovative system of geothermal pumps and underground tubing that produces radiant heat, while reducing labor and operating costs and providing abundant snow-melting capability. The project team had to find the optimal balance between geothermal heating efficiency and the thickness of the apron's concrete slab and its ability to withstand aircraft weight. The project reduces snow removal time, lessens travel disruptions and improves passenger safety.





Rehabilitation of Λ Gilboa Dam Gilboa, N.Y. **Gannett Fleming/** Hazen and Sawyer (Joint Venture) New York, N.Y.

Inventive engineering achieved a successful renovation of the 90-year-old Gilboa Dam, located in the Catskill Mountains and providing about 14 percent of the water supply for more than 9 million residents in New York City and upstate communities. The rehabilitation used cutting-edge rock anchor technology to redesign the dam's spillway. A creative snowpack offset system to capture snowmelt-a frequent cause of regional flooding-was incorporated to protect more than 8,000 downstream residents. Delivering 1.2 billion gallons of water per day, the dam is part of the largest gravity-fed, unfiltered water supply system in the world.

HONOR AWARDS



Bay Tunnel Menlo Park to Newark, Calif. **McMillen Jacobs Associates** San Francisco, Calif.

A new tunnel under the San Francisco Bay provides a much-needed upgrade to the regional water supply system that originates in Yosemite National Park and serves 2.6 million customers. The five-mile tunnel replaces an aging water pipeline infrastructure built in the 1920s. The project team overcame challenges of tunneling through unstable sandy/silty soils and near underground structures sensitive to ground disturbances. Situated between two major faults and considered a critical lifeline facility, the tunnel is designed to be operational within 24 hours following a major earthquake. The first-of-its-kind tunnel stands as an exemplar for future water system upgrade projects.



Aspen Art Museum Aspen, Colo. KL&A, Inc., Golden, Colo.

A strikingly imaginative use of wood in its structural design is a prominent feature of the new Aspen Art Museum. Designed by Pritzker Prize-winning architect Shigeru Ban, the 33,000-square-foot museum features a unique display of wood in form, fabrication and construction. The project team incorporated spruce and micro-laminated birch plywood, optimizing wood grain direction to relieve local stresses. The building's signature is the roof structure—a space frame laid out on a four-foot grid—that features curving wood members, undulating up and down between straight chords with minimal touch between the elements, and with no steel components of any kind. Structural connections are almost entirely fully threaded wood screws. The museum's imaginative geometry and materials represent a showpiece for the potential of wood in structural construction.





Fish Lift System for Lake Sturgeon Passage Menominee, Mich. Kleinschmidt Associates Pittsfield, Maine

The nation's first fish lift for lake sturgeon restores access for the threatened species to a spawning habitat previously blocked by the hydroelectric Menominee Dam. The project team redesigned an unused portion of the dam into a 34-foot steel tower with an entrance channel for the collection of fish. A steel hopper lifts the fish to a floor where they are discharged into a sorting tank and held for truck transport to upstream spawning areas. The new fish lift enables lake sturgeon to access 21 miles of river previously blocked by the dam. The design also includes a state-of-the-art sorting facility enabling monitoring of desired fish, removal of invasive species, stopping the passage of harmful pathogens upriver, and the return of nontargeted species downstream.

The Willow School: Health, Wellness & **Nutrition Center** Gladstone, N.J. Lorina Consultina Engineers, Inc. Princeton, N.J.

A new 22,000-square-foot education center sets new standards as the first U.S. education building to achieve both LEED Platinum and Living Building Challenge certifications. Numerous energy-saving processes combined with a 160kW roof-mounted photovoltaic system allow the facility to produce more power than it uses, with the excess energy fed back to the electric utility grid. Newly constructed wetlands clean and filter wastewater before returning it to the aguifer for recharge. Rainwater is reclaimed for use in bathrooms and to irrigate the building's gardens. The facility is a model for future institutional projects seeking similar sustainability goals.





Florida Onsite Wastewater Nitrogen Reduction Strategies Λ Tallahassee, Fla. Hazen and Sawver, Tampa, Fla.

Using groundbreaking research, the project team developed a unique and powerful nitrogen reduction system specifically for small-scale onsite wastewater systems (OWS)-commonly known as septic systems. Florida's more than 2.7 million OWS are seen as significant contributors to excess nitrogen in the state's watersheds, triggering significant water-quality issues. The project team conducted extensive testing to create unique passive nitrogen reduction systems (PNRS) specifically for OWS. Full-scale prototype PNRS consistently removed over 95 percent of influent wastewater nitrogen at a significantly less cost per pound than currently available treatment technologies. This innovative technology redefines the role of OWS and can be a permanent wastewater management solution in nitrogen-sensitive watersheds.

HONOR AWARDS

Manchester Stormwater Park V

Manchester, Wash.

Parametrix, Seattle, Wash.

A previously abandoned brownfield now doubles as an aesthetically pleasing recreation site and a revolutionary stormwater management system that eliminates heavy winter rain flooding. As the Puget Sound area's first stormwater park, and one of only a few such combined water treatment/recreation facilities in the U.S., the park treats stormwater from roads, parking lots, and commercial and residential areas through a scientific calibration of soil and plants. Stormwater is channeled to the new park through distribution channels positioned to evenly deliver the water onto treatment beds. The beds' filter media and plants clean the runoff using filtration and absorption. The treatment cells are designed to treat flow magnitudes well over 2,000 GPM and remove at least 91 percent of pollutants from runoff before it reaches Puget Sound.





Target Field Station ∧ Minneapolis, Minn. Short Elliott Hendrickson Inc. St. Paul, Minn.

A new world-class, multimodal transit center in the heart of downtown Minneapolis sets new standards for sustainability. In addition to housing an elevated light rail, a promenade and two levels of a public plaza, the LEED-certified project features the first-ever, year-round stormwater and snowmelt runoff capture and reuse system in Minnesota. The system diverts snowmelt and stormwater runoff from the upper-level plazas, green roofs and light rail station into large cisterns and then routes it to a nearby waste-to-energy facility for treatment and reuse in a variety of industrial processes. Combined with tree trenches, landscaped bio retention planters and two large green roofs, the system captures and reuses approximately 3 million gallons of stormwater runoff per year.



Innovative renovations to a major traffic interchange improved access, efficiency and motorist safety, while also saving more than \$30 million in projected costs. To incorporate much needed changes to the existing I-485/I-85 interchange-part of the I-485 Outer Loop of Charlotte, N.C.-the project team incorporated a rare "turbine" interchange design to replace the previous four-level structure. The design features circular lanes that take left-turning traffic around a central bridge. The project required widening two miles of I-85 to accommodate additional ramp lanes, widening/construction of 1.4 miles of I-485, and construction of eight ramps/loops and 18 precast concrete girder bridges for the interchange. This unique design has made the Outer Loop a safer and more accessible thoroughfare for 180,000 daily motorists.



IH 635/The LBJ Managed Lanes Dallas, Texas Bridgefarmer & Associates, Inc. Dallas, Texas

Imaginative geometric engineering doubled the capacity of the third most congested highway in Texas, while adhering to mandates not to exceed the corridor's current dimensions. To increase capacity of the 270,000-vehicles-per-day highway corridor, the project team designed new general purpose lanes as bridges that partially cantilever over managed lanes supported by a column at the center median. Additionally, the project team reconstructed the freeway's eight existing general purpose lanes and added six new managed (tolled) depressed lanes below in an excavated trench section-an alternative that saved the project over \$400 million. Completed under strict construction limitations, the project is a testament to transportation engineering ingenuity.





State-of-the-Art Nitrogen Upgrade Program Alexandria, Va.

CH2M, Herndon, Va.

Revolutionary water treatment plant upgrades now allow effective nitrogen removal from wastewater to meet new and stringent nutrient limits designed to protect the Potomac River and Chesapeake Bay. To adhere to new discharge restrictions, the project team designed an 18-million-gallon nitrogen maintenance facility featuring emerging for enhanced biological process capacity. The project team creatively located the facility's process piping, tankage, equipment and other project components underground and disguised the underground structure with a public-use athletic field. The utility is the first in the U.S. to implement a full-scale mainstream deammonification system, and the first utility in the world to use this technology to meet such strict low-nitrogen limits.

Tilikum Crossing, Bridge of the People **∨** Portland, Ore.

T.Y. Lin International and HNTB Corp., Olympia, Wash.

Spanning Portland's Willamette River, the new bridge is the nation's largest transit-only bridge and addresses the region's escalating traffic congestion. Located in a high-seismic region, the 1,720-foot-long, threespan superstructure features two landside piers, two in-water piers and two dramatic 180-foot-tall pentagonal-shaped stay-cable towers. A 31-foot-wide transit way between the tower legs accommodates two lanes of transit track and two 14-foot-wide multi-use paths for pedestrians and cyclists. Scenic enhancements include concrete finished in artistic, complex shapes and angles and an innovative "mood" lighting system that changes colors based on daylight, the river's speed, height, discharge rate and water temperature.



HONOR AWARDS

CREATE P1 - Englewood Flyover \ Chicago, III.

TranSystems/Benesch, Schaumburg, III.

Innovative transportation engineering alleviated major congestion at a rail-to-rail intersection, dramatically improving safety and air quality. Often compared to a crossing of two interstate highways using a stop sign, the rail intersection each day handles 80 commuter trains, 46 freight trains and 14 Amtrak passenger trains. The project team's solution was to incorporate a grade separation featuring a pioneering railroad flyover. The 2,150-foot-long, 26-span flyover includes new bridges over five city streets, removal and closure of two viaducts and construction of over 3,000 feet of retaining walls. The project also required adjusting a 1.2-million-pound bridge by jacking it up three feet on the north end and eight inches on the south end to be set on a new gradient without affecting the integrity of the structure.





Bay Bridge Cable Dehumidification Λ Anne Arundel and Queen Anne Counties, Md. AECOM, Baltimore, Md.

Groundbreaking engineering created a new cable dehumidifying system to address dangerous corrosion on suspension bridge cables. For this first-ever application on a North American bridge, the project team designed a dehumidification system for Maryland's Bay Bridge, which rises 186 feet over the Chesapeake Bay. The system continuously injects dry air into the bridge's main support cables to remove built-up moisture and maintain a dry, noncorrosive environment. More than 750 gallons of water were removed from cables on the westbound bridge and over 100 gallons from the eastbound bridge. The success of this system has prompted several other similar cable dehumidification projects nationwide.



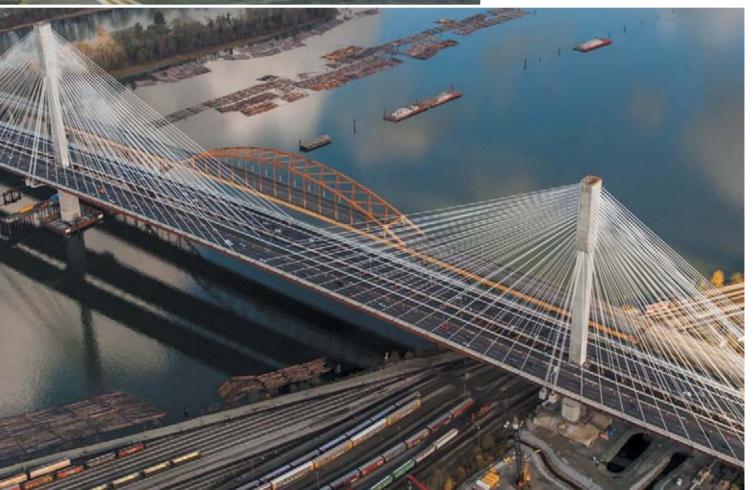
Imaginative engineering was used in a new state-of-the-art, 215,000-square-foot headquarters for Boston Public Schools. To incorporate the character of the historic but severely deteriorated buildings it replaced, the project team completely removed the interiors to create new floor plates, leaving only the existing walls. Historic facade skins were secured with epoxy anchors and connections to supporting steel as new construction occurred. The completed new headquarters includes a green roof, glazed exterior walls to allow ample light, daylight sensors to calibrate lighting, along with state-of-the-art office, retail, civic spaces, and community meeting areas and stands as an example of how new development can maintain a region's rich culture and history.





Daniel K. Inouve Fighter Squadron **Operations Aircraft Maintenance Facility** Joint Base Pearl Harbor-Hickam, Hawaii Burns and McDonnell, Honolulu, Hawaii

A new ultramodern aircraft squadron maintenance facility provides state-of-the-art service for the world's only active fifth-generation fighter. A model of sustainability, it is only the second LEED Platinum-certified U.S. military hangar. Innovative systems reduce net energy savings 75 percent and water consumption by nearly 50 percent. Solar power generated through roof-mounted photovoltaic cells and parking canopy offset electrical costs by 60 percent. The hangar provides a column-free, spacesaving tail-to-tail aircraft configuration with vertical lifting doors featuring translucent panels to maximize daylight. With constrained federal budgets and increasing energy costs, the project is a model for reducing costs and enhancing performance at federal facilities.



Port Mann Bridge Highway 1 Improvement \wedge Vancouver, B.C.

T.Y. Lin International, Olympia, Wash.

The new Port Mann Bridge in Vancouver, British Columbia, is North America's second-longest cable-stayed bridge, and one of the world's widest, with a 170-foot-wide deck and 10 lanes, replacing the previous five-lane bridge. The 2,700-foot-long bridge features two distinctive 530-foot-tall single-mast concrete towers. There is also a multi-use path for pedestrians and cyclists. The new bridge reduces motorist travel time by more than 50 percent and enables Vancouver to realize the full benefits of a state-of-the-art structure that doubles traffic capacity, while meeting the most stringent seismic criteria.

NATIONAL RECOGNITION AWARD WINNERS

FIRM NAME PROJECT NAME FIRM NAME PROJECT NAME ACEC/ALABAMA ACEC/ILLINOIS Barge, Waggoner, Sumner & Carpenter Technology Specialty Benesch Rollins Road Gateway Steel Mill Collins Engineers, Inc./ The 606 Cannon, Inc. **Consulting Construction** "Off the Grid" Analysis of TranSystems Sustainable Energy Design and Engineering O'Hare South Air Traffic Control Application Tower New UV Water Treatment System Biosolids Improvements for Energy Krebs Engineering, Inc. Greeley and Hansen Recovery CWC Transit Group—Jacobs Red/Purple Modernization Corridor Engineering Group Inc./ CDM Smith/Wight & Company Whorton Engineering, Inc. Live Fire Shoot House Program ACEC/ALASKA Thouvenot, Wade & Moerchen, Inc. First Illinois Diverging Diamond Interchange, Marion Hanson Professional Services, Inc. Glenn Highway Capacity Improvements TranSystems/Benesch CREATE P1 - Englewood Flyover ACEC/ARIZONA ACEC/INDIANA La Cholla Boulevard: Magee Road Commonwealth Engineers, Inc. Richmond East Side Interceptor AECOM Replacement Phase III to Overton Road ACEC/CALIFORNIA ACEC/IOWA **Burns & McDonnell** Ottumwa Tier 1 Project **AECOM** Urban Levee Evaluation Project Stanley Consultants, Inc. Credit Island Lodge Reconstruction **Cornerstone Structural Engineering** R. B. Oliver Bridge Replacement WHKS & Co. U.S. 34 Ramp Bridge Emergency Group, Inc. San Francisco Zoo - South **Cornerstone Structural Engineering** Group, Inc. American Rain Forest Exhibit HNTB Corporation ACEC/KANSAS Levi's Stadium I-280/I-880/Stevens Creek Mark Thomas & Company, Inc. Black & Veatch Headquarters Microgrid Boulevard Interchange Shafer, Kline & Warren Pershing Road Lift Station Sustainable Reconstruction of KU McMillen Jacobs Associates Bay Tunnel **TranSystems** South Bay Bus Maintenance Facility STV Parking Lot 54 Expansion U.S. 54 Viaduct Repair/ WSP | Parsons Brinckerhoff Walter P Moore SFO Air Traffic Control Tower & Rehabilitation Integrated Facility ACEC/KENTUCKY ACEC/COLORADO **CDM Smith** Alumni Drive Improvements CTL | Thompson, Inc. The Regency Athletic Complex at U.S. 68 Bourbon/Nicholas **EA Partners** MSU Denver Counties Aspen Art Museum East Fork Indian Creek Stream KL&A, Inc. HMB Professional Engineers, Inc. Merrick & Company New Crude Distillation Unit Restoration Merrick & Company Data Fusion Predicts Habitat Palmer Engineering Company, Inc. New U.S. 460 Belknap Connector Qk4 Aerial Survey of Kokopelli Trail **Olsson Associates RMG-Rocky Mountain Group** Broadmoor Cloud Camp ACEC/MAINE Menominee Fish Lift System for Kleinschmidt Associates **ACEC/CONNECTICUT** Lake Sturgeon Passage Michael Baker International, Inc. CTfastrak Bus Rapid Transit System Urban Engineers, Inc. Complete Streets Master Plan for ACEC/MARYLAND Downtown New Britain **AECOM** Bay Bridge Cable Dehumidification Wright-Pierce Water Pollution Control Facilities **Gannett Fleming** Towson Finished Water Reservoir Upgrade ATEF High-Speed Test Track Traffic Pennoni Control System ACEC/FLORIDA Whitman Requardt & Associates 26th Street Emergency Repair and CH2M/King Engineering Associates, Northwest Solid Waste Transfer Wall Reconstruction Ballenger-McKinney Wastewater Station Whitman Requardt & Associates Section 5 Palmetto SR 826/836 Finley Engineering Group, Inc. Treatment Plant Expansion Montebello Plant 2 Finished Water Interchange Whitman Requardt & Associates Hazen and Sawyer Onsite Wastewater Nitrogen Reservoir Reduction Strategies Whitney Bailey Cox & Magnani Frederick Avenue Bridge over Gwynns Falls & CSX Railroad **HNTB** Corporation SunRail Phase 1 Kimley-Horn and Associates, Inc. Tallahassee Regional Transportation ACEC/MASSACHUSETTS Management Center Walter P Moore Citrus Bowl Transformation Bruce C. Bolling Building Geo-Synthetic Reinforced Soil -Collins Engineers, Inc. ACEC/GEORGIA Integrated Bridge System Walter P Moore National Center for Civil and Fay, Spofford & Thorndike Kenneth F. Burns Memorial Bridge Human Rights Replacement China Pavilion at 2015 World Expo Simpson Gumpertz & Heger Inc. ACEC/HAWAII **Burns & McDonnell** ACEC/METROPOLITAN WASHINGTON Daniel K. Inouye Fighter Squadron Aircraft Maintenance Facility **AECOM** RiverSmart Washington Planning & **Burns & McDonnell** SPIDERS Phase III Design Stream Bank Bluff Protection and Smithsonian Mathias Lab Yogi Kwong Engineers Alpha Corporation Stabilization Expansion

FIRM NAME	PROJECT NAME	FIRM NAME
CDM Smith CDM Smith CH2M	Biosolids Management Program Tingey Street Diversion Sewer State-of-the-Art Nitrogen Upgrade Program	Cameron Engineering & Associates DeSimone Consulting Engineers Dewberry
HNTB Corporation	95 Express Lanes	Distinct Engineering Solutions, Inc.
ACEC/MICHIGAN Byce & Associates, Inc. Fleis & VandenBrink Engineering, Inc. HNTB Corporation/WSP Parsons	Bell's Brewery, Inc. New Bio-Energy Facility Measurement Process for Excess Inflow/Infiltration Removal I-96 Renovations	Gannett Fleming/ WSP Parsons Brinckerhoff Gannett Fleming/Hazen and Sawyer GZA H2M architects + engineers
Brinckerhoff/Great Lakes Engineering Group Wade Trim Associates, Inc.	I-75 Over Rouge River/Fort Street Design Survey	HAKS Engineers and Land Surveyors/AECOM Hardesty & Hanover
ACEC/MINNESOTA Clark Engineering Corporation HGA Architects and Engineers HR Green, Inc. LHB Short Elliott Hendrickson, Inc. Stanley Consultants	Landfill Leachate Treatment System Surly Destination Brewery Waste Landfill Gas to Energy Facility Roosevelt Bridge Rehabilitation Target Field Station Coon Rapids Dam Rehabilitation	Jaros, Baum & Bolles Langan Engineering & Environmental Services, Inc./ Simpson, Gumpertz & Heger/ Guy Nordenson and Associates Loring Consulting Engineers, Inc. McFarland Johnson, Inc.
ACEC/MISSOURI Hanson Professional Services Inc./ POWER Engineers, Inc. HNTB Corporation ME Engineers	Mississippi River T-Line Crossing Poplar Street Bridge Interchange Westbound Ramps HarborCenter – Hockey & Mixed Use Facility	ME Engineers, Inc. Mueser Rutledge Consulting Engineers STV Thornton Tomasetti TranSystems
ACEC/MONTANA Morrison-Maierle, Inc.	East Belgrade Interchange – Bozeman Yellowstone International Airport	Weidlinger Associates, Inc. WSP Parsons Brinckerhoff
ACEC/NEBRASKA HDR HDR	Leavenworth Lift Station Prairie Queen Reservoir and Recreation Area	The Benjamin P. Grogan and Jerry L. Do designed by Syska Hennessy Group, Inc Recognition Award winner.
ACEC/NEVADA Walter P Moore	Spring Mountains Visitor Gateway Complex	
ACEC/NEW HAMPSHIRE HEB Engineers, Inc.	Stark Covered Bridge Rehabilitation	
ACEC/NEW JERSEY AECOM/Greenman-Pedersen, Inc./ WSP Parsons Brinckerhoff Dewberry	New Jersey Turnpike Interchange 6 to 9 Widening Program Route 3 over the Passaic River	
HNTB Corporation	Bridge Ben Franklin Bridge PATCO Track Rehabilitation	
WSP Parsons Brinckerhoff/ Gahagan & Bryant Associates, Inc.	Channel Recovery and Maintenance	
ACEC/NEW MEXICO Bohannan Huston, Inc. CH2M	I-25/Paseo del Norte Interchange Reconstruction Ute Reservoir Intake Facility	
ACEC/NEW YORK Arup Barton & Loguidice C&S Companies	Torre Reforma Lake George Day-Use Area Syracuse University Carrier Dome Rainwater Harvesting	

PROJECT NAME

Long Island Tidal Wetlands Trends Analysis 170 Amsterdam Carmine Carro Community Center Distinct Engineering Solutions, Inc. Rockaway Boardwalk Reconstruction Amtrak Sunnyside Yard Master Plan Rehabilitation of Gilboa Dam OneNYC Public Waterfront Esplanade and Park Mastic Volunteer Ambulance – New Headquarters Addition Gowanus Expressway Emergency Repair Van Wyck Expressway over Grand Central Parkway Public Safety Answering Center II Slurry Wall Re-Support – National September 11 Memorial & Museum

> The Willow School: Health, Wellness & Nutrition Center Harnessing Geothermal Power for Airports Dwight Englewood STEM Building Innovative Foundations for Harbor Point Development Mother Clara Hale Bus Depot Baku National Stadium Rehabilitation of the High Bridge over Harlem River Manhattan Bridge Rehabilitation of Cables and Suspenders No. 7 Line Subway Extension

The Benjamin P. Grogan and Jerry L. Dove Federal Building, Miramar, Fla., designed by Syska Hennessy Group, Inc., Fairfax, Va., is a 2016 EEA National Recognition Award winner.



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FIRM NAME PROJECT NAME FIRM NAME PROJECT NAME

ACEC/NORTH CAROLINA

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McKim & Creed S&ME, Inc.

STV

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ACEC/SOUTH CAROLINA

AECOM

ICA Engineering

The Sheridan Corporation

WaterHub at Emory I-485/I-85 Interchange Design-

University Medical Center New Orleans

Columbus Road Lift Bridge

Verdigris Water Treatment Plant

Tilikum Crossing, Bridge of the People

Rapid Bridge Replacement Project City of Lebanon Authority Wastewater Treatment Plant Squirrel Hill Tunnel Rehabilitation Dilworth Park The Franklin Institute's Nicholas and Athena Karabots Pavilion

Camden Wastewater Treatment Plant Expansion U.S. 601 Bridges U.S. 17 Bypass and S.C. 707/ Farrow Parkway Interchange

Seawall Repairs for the City of Charleston, S.C.



Bridgefarmer & Associates, Inc. HDŘ

Jones | Carter

Lockwood, Andrews & Newnam, Inc. (a Leo A Daly Co.) Walter P Moore

IH 635/The LBJ Managed Lanes Construction Management for Afghanistan National Security Forces Facilities Cottage Grove Low-Impact

Development Water Ouality Modeling Tool Development Kyle Field Redevelopment

ACEC/WASHINGTON

DLR Group Parametrix, Inc. Parametrix, Inc. Syska Hennessy Group

T.Y. Lin International

NRG Stadium Solar Design Calistoga Setback Levee Manchester Stormwater Park Dove Federal Building Port Mann Bridge/Highway 1

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Benjamin P. Grogan and Jerry L. Improvement Project

Return to Glory: East End Theater

Phosphorus Recovery for the Madison Sewerage District Montello Dam Reconstruction Project

Regional Airport Snow Removal Equipment Facility Dubuque Water and Resource Recovery Center



The China Pavilion at 2015 World Expo, Milan, Italy, designed by Simpson Gumpertz & Heger, Inc., Waltham, Mass., is a 2016 EEA National Recognition Award winner.



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"Let the beauty of what you love be what you do." - Kumi

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City of Lebanon Wastewater Treatment Plant



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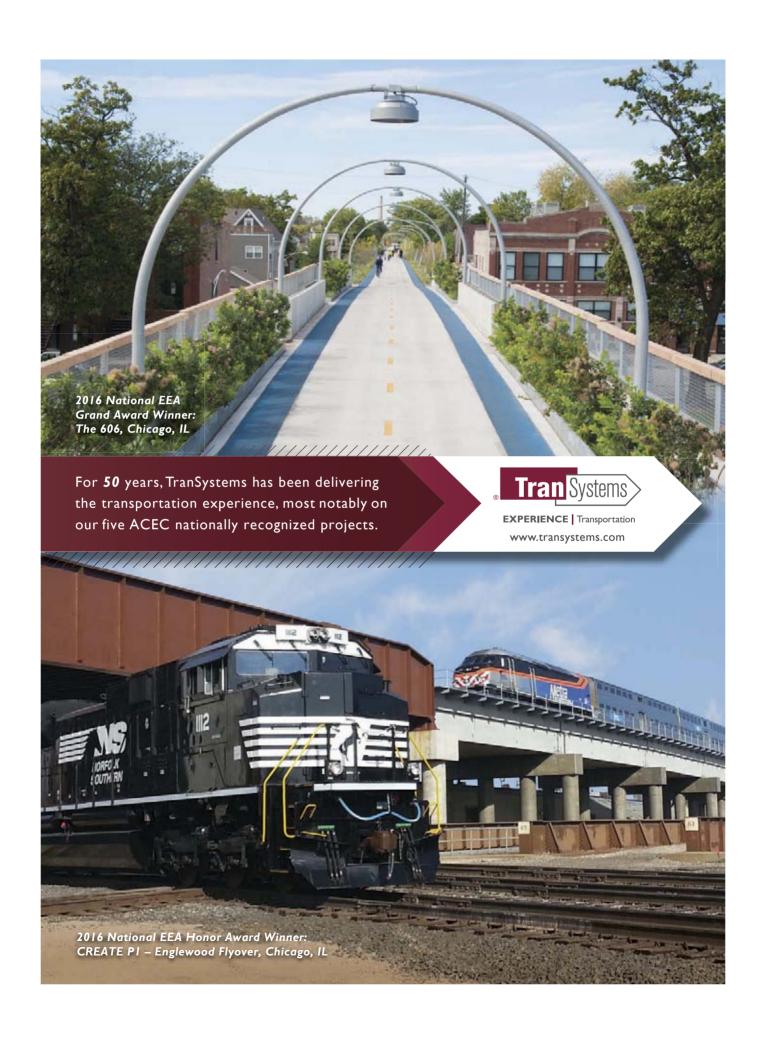


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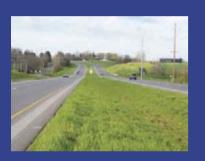
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Paving the Way, **Preserving History**

U.S. 68 in Bourbon County

In 1995, EA Partners was asked to study the U.S. 68 corridor to come up with a safe solution to improve the roadway. At two lanes and sections with danger ous vertical and horizontal alignment, the roadway was unsafe for the many trucks that traveled it as an important connection for industries in Lexington. Maysville, Ohio and beyond.

As the project progressed, 12 historical resources were identified along the 6.4-mile stretch from Paris to Millersburg. The EA Partners team needed to develop an alignment that would impact the fewest historical properties. Thirteen alignments, 13 archeological sites and four public meetings later, an alignment was selected that resulted in a Finding of No Significant Impact.

Overcoming an economic downturn that made Kentucky's Transportation Cabinet ask firms to come up with practical solutions to reduce costs, EA Partners altered its design to save nearly \$7 million while still achieving the project objectives.

Designers used new techniques in stream mitigation to preserve the natural areas around the roadway, planting more than 9,000 trees and 20 acres of grass in the process.

With an effort state officials call a "home run," the new roadway was worth the time and the effort. The roadway now has four lanes with a 40foot depressed median and access is partially controlled.

In the end, EA Partners paved the way to safety and economic development while preserving a history that is important to the citizens in Bourbor

ACEC





EA Partners was praised for imple menting a success-ful maintenance of traffic plan during



practical solution to reduce costs during the eco nomic downturn of 2008, EA Part ners managed to save nearly \$7 mil-





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TOP: Tilikum Crossing, Bridge Of The People, Portland | MIDDLE: Ben Franklin Bridge PATCO Track Rehabilitation, Philiadephia | LEFT: I-95 Express Lanes, Virginia | RIGHT: Levi's Stadium, San Francisco

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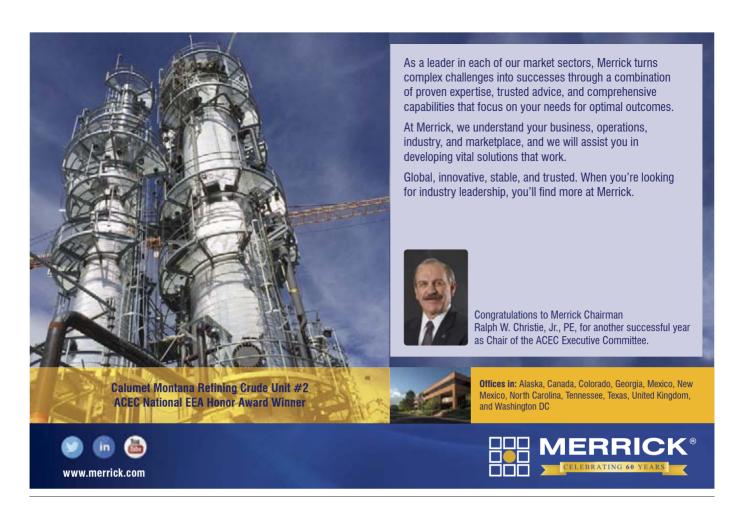
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Port Mann Bridge, Vancouver, British Columbia ACEC 2016 Engineering Excellence Honor Award ACEC Washington 2016 Platinum Award T.Y. Lin International served as Chief Design Engineer and Design Manager.

Tilikum Crossing, Bridge of the People, Portland, Oregon ACEC 2016 Engineering Excellence Honor Award ACEC Oregon 2016 Engineering Excellence Project of the Year Award and People's Choice Award T.Y. Lin International served as Engineer of Record.

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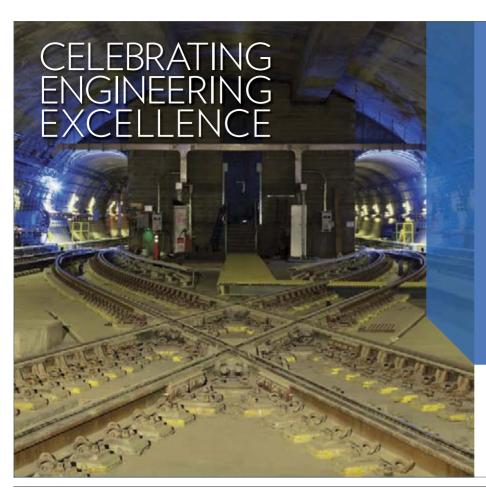




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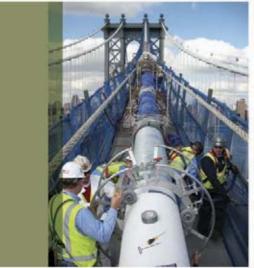
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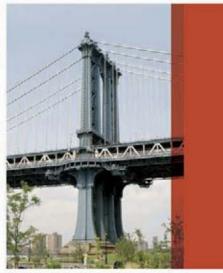




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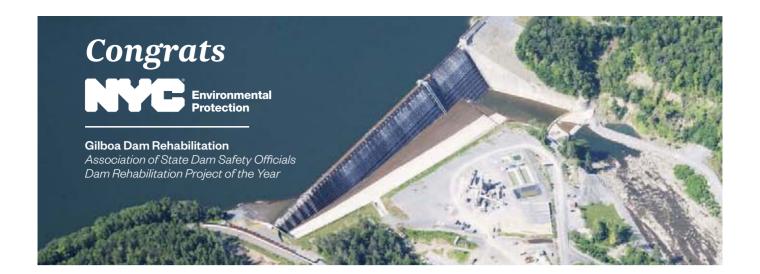






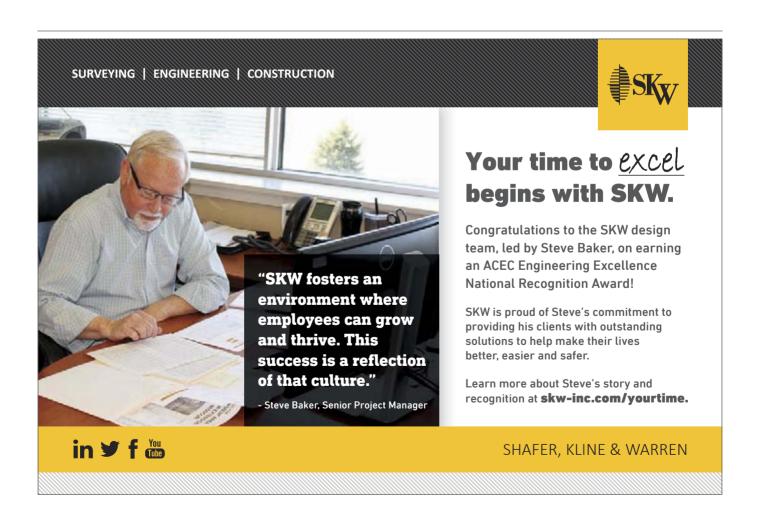
With 80 years of service, the Manhattan Bridge suspenders were deteriorated and due for replacement. All 1,256 suspender ropes were replaced, with some key modifications.

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Winners Circle

Past EEA winners describe the excitement and impact of recognition

By Samuel Greengard

very year, ACEC
Member Firms design
thousands of projects
around the globe. Many
of these projects push the
boundaries of innovation,
creativity and overall
excellence and redefine best practices—
all in the hope of enhancing quality of life.

ACEC's national Engineering Excellence Awards (EEA) competition annually celebrates these achievements. An astute judging panel of built-environment practitioners painstakingly examines entries, which already have achieved top state-level honors, to select the best of the best.

Those who attend the annual EEA Gala Dinner and Awards Show—known as the "Academy Awards" of the engineering industry—say they walk away with a sense of overall industry pride and a personal accomplishment that comes with professional recognition at the highest level. Not surprisingly, a tremendous amount of excitement and anticipation surrounds the annual black-tie event, which takes place in Washington, D.C.

"It's a great opportunity to meet up with peers, share success stories and see what is happening in the industry," says Dale Miller, regional vice president for Tetra Tech. "It's incredible to learn what award winners are doing, and it's incredible to win an award—particularly because nominees have all won at the state level."

The value of being nominated or



winning can benefit a business by attracting new clients, cementing existing relationships, and helping the firm recruit and retain engineering talent. "Having this kind of recognition really meant a lot to everybody, and it was a definite boost in staff morale," says Brett Emmons, CEO of Emmons and Olivier Resources, Inc., whose firm won a Grand Award last year. "It strengthened our sense of working together and the purpose of what we're doing."

Building Bridges to Success

The Engineering Excellence Awards have spotlighted outstanding achievements in the engineering field since 1967. They highlight an array of projects large and small that deliver unsurpassed innovation, uniqueness, social value, economic

gains and sustainable benefits. Those who attend the ceremony say it is more than a chance to get out of the office and network with colleagues. It's an opportunity to see how top-tier firms are advancing design, engineering and construction.

Jon D. Magnusson, senior principal at Magnusson Klemencic Associates and a 26-time award winner, includes EEA awards among his proudest professional honors. His firm snagged its first Grand Conceptor Award in 1996 for updating and modernizing the KeyArena in Seattle. Magnusson Klemencic Associates again captured the year's top award in 2006 for remodeling a federal courthouse in Seattle and again in 2008 for transforming a neglected brownfield site in Seattle into the Olympic Sculpture Park, reconnecting the site to Elliott Bay while creating a new beach.

Magnusson says the scope and stature of the EEA awards make them special. "It incorporates a broad array of factors that extend beyond the technical aspects of a project. You see a diverse array of designs, materials and methods among the nominees and winners," he says. Moreover, the awards take into consideration a variety of engineering disciplines. "They incorporate many different types of engineering, which can make it appear that it's a bit of an apples and oranges comparison. But once the judges sort things out and declare a winner, it makes the award even more meaningful because you're not only competing against people doing the same type of work; you're competing with firms doing all sorts of things. They are the true leaders in the industry."

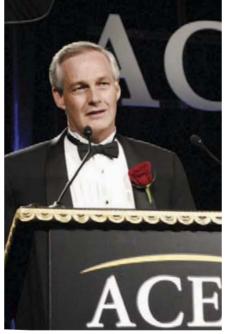
Tetra Tech's Miller says that he and



members of his firm attend the EEA awards regularly. "It's a great opportunity to meet and share your stories and your successes with your peers," he says. When he found out that the firm was among the finalists for the 2012 Grand Conceptor Award, "My adrenaline and pulse shot up." The firm took home that year's top award for its design and construction of the Lake Borgne Surge Barrier in New Orleans, an innovative two-mile system on the east side of the city that blocks storm surges during hurricanes and other flooding events. It was the largest civil design project in the history of the U.S. Army Corps of Engineers.

"When they announced that we had won the Grand Conceptor Award, the nervousness and excitement turned to euphoria," Millers says. "As a firm, we had put a huge amount of effort into the project. It was a crowning moment for all the blood, sweat and tears." Miller attended the ceremony with about 20 other colleagues, including top officials from the Corps. "When the slide appeared on the screen that displayed our project, the tables erupted in excitement. It was almost surreal."

Others echo the sentiment. "When we won a 2015 Grand Award it was a very exciting moment. It was validation that we had some great work and helped advance the industry," says Emmons, whose firm designed and built a zero-



Jon Magnusson addresses the EEA Gala audience after his firm. Magnusson Klemencic Associates. wins the 2006 Grand Conceptor Award for the Olympic Sculpture Park in Seattle.

discharge storm water system for Inver Grove Heights, Minn. "We were shocked and ecstatic, especially considering the level of competition and the fact that we are a small firm with only 35 employees."

Local Recognition

The excitement of winning can take many forms. Emmons says that soon after winning, he grabbed his mobile phone to inform colleagues who couldn't attend the ceremony. As word got out, the congratulatory emails, text messages and calls streamed in, including some from the local city council. "There was an enormous sense of pride and accomplishment," he says.

Finley Engineering Group, Inc., has captured three Honor Awards for projects in Vermont and Texas, and Managing Principal Craig Finley celebrates by trumpeting the award through an office celebration, social media and personal recognition. The firm has 23 employees, and 15 are engineers. "Everybody works hard and long hours," he says. "But their families don't always see what they are working on and what they are doing. So, we try to use these events and awards to deliver some recognition on a personal level with staff, families and friends."

Finley says EEA nominations and awards can significantly affect how firms are viewed. The company has captured more than 50 Engineering Excellence Awards and has been recognized as one of the "Best Firms to Work For." Finley believes the two are connected. "The staff knows we are entering projects into competitions," he says. "There is an enormous sense of pride, and it grows when we win an award. We believe that it helps with recruitment, retention and morale."

Finley informs clients about nominations and awards-and invites those whose projects are nominated to attend the gala. "It's a great event. It's enjoyable to wear black tie, and it's great to see all the people and nominated projects," he says. "But it also helps reinforce existing relationships. And when the dust settles and you win an award, it leads to people looking forward to the next job or opportunity to work together."

Magnusson agrees that the awards represent more than a momentary honor. "When we recruit new engineers and they walk past pieces of art that display major projects and the awards, they are genuinely impressed. It makes a difference." ■

Samuel Greengard is a technology writer based in West Linn, Ore.

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SETTING THE STANDARD

Why national standards for 3D transportation assets are critical to the engineering industry

By Bob Violino



federal effort to create a 3D spatial standard of all U.S. transportation assets should help accelorate implementation of smart infrastructure, while also providing new opportunities for engineering firms.

The Federal Geographic Data Committee (FGDC)—which promotes development, use, sharing, and dissemination of national geospatial data—is working with transportation industry mapping groups to strengthen asset management requirements for the National Highway System, says Robert Dingess, president and CEO of the Geospatial Transportation Information Management Association.

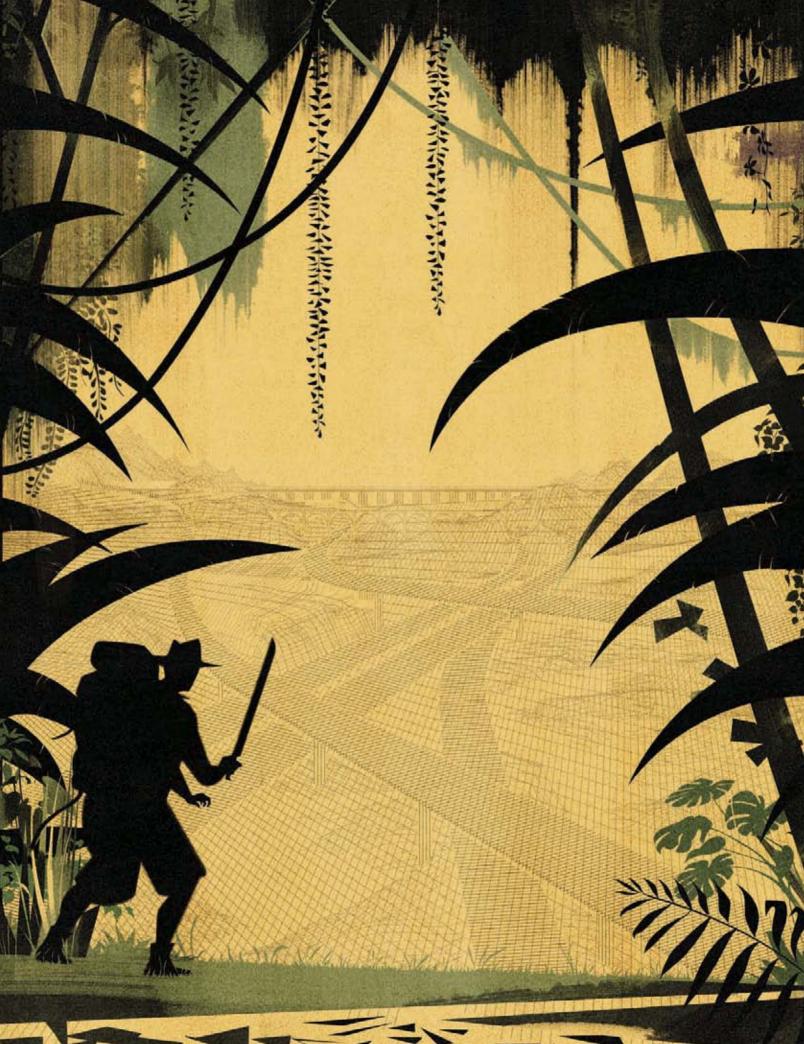
Establishing a national accuracy standard for the collection of these data sets will be helpful in broadening the analytic value of the data beyond simple asset management, Dingess says.

In addition to GTiMA, organizations such as the Intelligent Transportation Society of America and the American Society for Photogrammetry and Remote Sensing (ASPRS) have joined the FGDC effort.

"Our effort is modeled on the basic data collection standards being used by leading transportation agencies," Dingess says. Engineering firms are welcome to participate as the standard moves through the normal FGDC process or through their participation with these other organizations, he says.

GTiMA has proposed that the standard mirror the dynamic mapping standards under development for self-driving or automated vehicles.

"This sub-decimeter relative accuracy standard will be used by vehicles to navigate road systems, and vehicle sensors will all be tied to these accuracy standards," Dingess says. "Tying the accuracy standards provides opportunities for asset



managers to learn from increasingly automated vehicle sensors how engineering decisions affect safety and mobility. It also has the potential to dramatically reduce the cost of access to these data sets for agencies, since private sector firms are collecting the data for vehicles—not asset management."

Opportunities Ahead

GTiMA's goal is to align the standards from the start. "GTiMA is working to establish a standard to avoid the broad collection of data that cannot be shared or studied from a network standard," Dingess says.

Creating and implementing a national spatial accuracy standard is important to the engineering profession for a few reasons, says Stephen Ellis, mobile mapping manager at Langan Engineering & Environmental

Services, which provides civil engineering and environmental services.

Critically, a standard would ensure that projects crossing jurisdictional boundaries-mainly state lines or regional development organizations—would have the same accuracy requirements, and data developed for those projects would be seamless, says Ellis, who is on the ASPRS LiDAR Mobile Mapping Subcommittee currently engaged in adding mobile mapping collection and accuracy standards to the overall ASPRS mapping standards.

"What this means is that if my engineering firm were working on an interstate redesign project that crosses over a railway on the border of New Jersey and Pennsylvania, for example, any data we acquire from national, regional, statewide or private repositories would all be available with the same derived accuracies," Ellis says.

This saves project time and resources that would previously have been used in transforming or registering data to the same specifications.

"In some cases, we would have to send a crew into the field to shoot some control points to register the inaccurate data



"The absolute accuracy of a sign post in Nevada should be the same absolute accuracy of a sign post in Florida. Currently it is not. How can an automated vehicle traverse a route if the assets are not mapped uniformly? STEPHEN ELLIS LANGAN ENGINEERING &

ENVIRONMENTAL SERVICES

to," Ellis says. "Say we got the highway data from the state DOT or a local county government, and it was collected to a certain national standard. And we got the rail data from the private owner of the rail line, and it was in a completely different projection and at a completely different accuracy. The disparate data would not align nor be of the same accuracy. This would lead to engineering and design flaws that impact cost, schedule and safety."

Langan would benefit in the implementation of a singular national standard for transportation asset and infrastructure data collection and accuracy by allowing the use of any data set it needs on a specific project.

"Whether we go out and collect and create data via traditional survey, mobile mapping or UAS [unmanned aircraft sys-

tems], or if we were provided data by the client or subcontractor, or even if we download spatial data from a repository, in theory it would all align and have the same derived accuracies," Ellis says. "In a sense, it would be 'plug and play,' saving time and resources in data manipulation as well as ensuring higher confidence in the design and construction plans developed."

All too often in the geospatial profession, data is used incorrectly and not as intended, Ellis says. A data set may be perfect within itself and for its created purpose, but if it does not adhere to a singular standard, it would not work for other purposes, he says.

"If the user of the data does not have the metadata, or assumes it is usable, it could lead to errors," Ellis says. "Data created at one-meter accuracy cannot be used for bridge design or storm water runoff modeling. However, it would work well for creating three-foot contours for watershed analysis and some planning and alignment activities."

If all data was held to a singular accuracy standard for its collected method-

ology, it would be usable for multiple purposes. "At Langan, we believe in collect it once and use it many times," Ellis says. "We always strive to collect the most accurate data as possible even if the project requirements do not dictate [that]. The reuse of data by other groups within any organization reduces the cost of collecting, creating and delivering the data."

Mission Critical

David Evans and Associates is also following the standards developments.

"When DOTs and other agencies collect infrastructure data for use in a programmatic resource, the only way to rely on that data is having a standard that all agencies can reference," says Marcus Reedy, vice president and manager of the Surveying and Geomatics Center of Excellence at David Evans and

"Currently, with the lack of a standard, each state is either developing their own standard or not using one at all, and that makes it difficult to share information and have it utilized across an agency," Reedy says. "Consistency and reliability of any data collected is very important to [making] good decisions."

Having a standard "will provide a baseline for mapping and data capture that will be more consistently priced, compatible with adjoining data sets from other agencies/municipalities, and reusable/sharable," Reedy says. "This will open the door to consortiums of agencies, municipalities, etc. to sharing costs for data capture over larger areas, in turn developing contiguous data sets that are 'equal' and trusted."

Engineering firms can help advance a national accuracy standard by taking an active role in local, regional and national groups in providing input on best practices of data usage, Ellis says.

"The more input received on which standards affect which industry, the more metrics can be developed and standards applied," Ellis says. "The absolute accuracy of a sign post in Nevada should be the same absolute accuracy of a sign post in Florida. Currently it is not. How can an automated vehicle traverse a route if the assets are not mapped uniformly?" ■

Bob Violino is a business and technology writer based in Massapequa Park, N.Y.



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Mergers and Acquisitions

Stantec, Pennoni Active Amid Slowed M&A

fter a booming year in 2015, engineering industry mergers and acquisitions (M&A) activity slowed in the first quarter of 2016. Morrissey Goodale tracked just 49 domestic deals (sales of architecture, engineering and consulting firms based in the United States), compared to 70 deals in Q1 of 2015 (Figure 1) and the lowest Q1 since 2013.

While activity levels still appear to be healthy, the momentum behind engineering industry consolidation slowed in terms of the number of transactions reported, which is down from historic highs.

Despite dealmakers pumping the brakes, several bright spots emerged during the first quarter. Florida came back in a big way as a hot spot for M&A activity. There were nine sales of Floridabased firms during the first three months of the year (Figure 2). With ACEC Member Dewberry (Fairfax, Va.) announcing its acquisition of fellow ACEC Member Preble-Rish (Port St. Joe, Fla.) in early April, Florida has already matched its total for

all of 2015 with 10 transactions.

Among industry firms, no one had a more industryimpacting first quarter than design powerhouse and ACEC Member Stantec, which announced deals with three ENR Top 500 design firms. Largest among them was Stantec's announcement that it had reached an agreement to acquire global water expert and ACEC Member MWH Global. The deal adds 6,800 employees worldwide and is anticipated to place the combined firm among the top three design firms in North America and top 15 globally, and at \$795 million, the transaction ranks among the largest deals in the engineering industry in recent years. Stantec also announced deals with Bury-a 300-person engineering surveying, land planning and landscape architecture firm—and with VOA Associates—280-person architecture and planning firm with global reach.

Adding nearly 7,500 staff among these three deals, Stantec brought on board more employees than all of the other domestic deals we tracked in O1 combined.

ACEC Member Pennoni was also active in Q1 with acquisitions of McCarthy and Associates (Clearwater, Fla.), a structural engineering consulting firm; ACEC Member RWD Consultants (Camden, N.J.), which specializes in civil/site, environmental, transportation and construction industries; and EPN Group (Largo, Fla.), which specializes in transportation, stormwater and drainage, and civil engineering.

Recent ACEC Deal-Makers **MARCH 2016**

ACEC Member Atkins (Epsom, UK) acquired Howard **Humphreys East Africa Lim**ited Group (Nairobi, Kenya), a 200-person engineering and project management firm serving the transportation, water, and property markets.

ACEC Member Morrison-Maierle (Helena, Mont.) acquired Murtagh Municipal Engineering (Billings, Mont.), a water and wastewater engineering firm.

MHF Engineering (Jefferson,

Iowa) joined ACEC Member Bolton & Menk (Mankato, Minn.). MHF offers municipal and agricultural drainage engineering, along with landsurveying services.

Rhode Island architecture firm Saccoccio & Associates (Cranston, R.I.) acquired the architecture division of ACEC Member CDR Maquire (Doral, Fla.).

ACEC Member Tetra Tech (Pasadena, Calif.) acquired information technology solutions firm INDUS Corporation (Vienna, Va.), a specialist in data analytics, geospatial analysis, secure infrastructure, and software applications management.

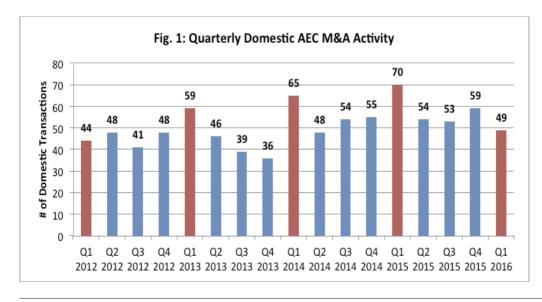
Engineering, procurement and construction firm The Haskell Company (Jacksonville, Fla.) acquired ACEC Member Leidos Constructors, (Reston, Va.), as well as select design assets of Leidos Engineering.

Pro Forma Architecture, Inc. (Dallas) merged with ACEC Member PGAL (Houston).

ACEC Member PBS Engineering and Environmental, Inc. (Portland, Ore.) and HDJ Design Group (Vancouver, Wash.) announced their merger as a means to expand their geographic exposure.

FEBRUARY 2016

Apex Companies (Rockville, Md.) acquired ACEC Member The Source Group (Pleasant Hill, Calif.), a technical consulting and environmental engineering firm specializing in complex subsurface site assessments, remedial design, litigation management, and remediation.





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Mergers and Acquisitions

Willdan Group (Anaheim, Calif.) signed a definitive agreement to acquire ACEC Member Genesys Engineering (Pelham, N.Y.), a mechanical and electrical consulting and engineering company.

ACEC Member Stanley Consultants (Muscatine, Iowa) acquired ACEC Member Hartwig & Associates (Englewood, Colo.), an engineering and construction management services firm that serves the transportation market.

ACEC Member NV5 (Hollywood, Fla.) acquired ACEC Member Sebesta (St. Paul, Minn.), an MEP engineering and energy management company.

ACEC Member Terracon (Olathe, Kan.) acquired **Building Exterior Solutions** (Houston), a firm that provides innovative investigation, evaluation, and construction solutions for exterior building systems.

Mno-Bmadsen (Dowagiac, Mich.), the economic development enterprise of the Pokagon Band of Potawatomi Indians, has acquired a controlling interest in ACEC Member WBK **Engineering** (St. Charles, Ill.). ACEC Member Westwood Professional Services (Eden Prairie, Minn.) acquired Kadleck & Associates (Plano, Texas), a civil engineering and land surveying firm.

TMR Engineering (Arlington, Va.) merged with ACEC Member CMTA, Inc. (Louisville, Ky.), an MEP consulting engineering firm specializing in sustainable, high-performance design for the education and health care markets.

ACEC Member Rummel, Klepper & Kahl (RK&K) (Baltimore) acquired the assets of ACEC Member Tamayo Engi**neering** (Miami), a 70-person firm offering planning, engineering, environmental, and construction services.

ACEC Member TLC Engineering for Architecture (Orlando, Fla.) acquired Allan and Conrad (Winter Park, Fla.), a structural engineering firm.

ACEC Member Johnson. Mirmiran & Thompson (JMT) (Sparks, Md.) acquired ACEC Member Bayside Engineering (Tampa, Fla.), a firm that specializes in transportation and traffic design, surface water management, site engineering, construction engineering and

- To view the most up-to-date and "live" versions of the M&A heat maps, and to see the buyers and sellers in each state, go to www.morrisseygoodale.com.
- Watch the M&A Takeaway video that accompanies this article, presented by Mick Morrissey, at www.morrisseygoodale.com/ACECMergers/MayJune2016.



inspection, and surveying and mapping.

JANUARY 2016

Keystone Capital (Chicago) completed an investment in and partnership with ACEC Member Target Engineering Group (Coral Gables, Fla.), a 140-person firm that provides construction management, professional engineering, and construction inspection services.

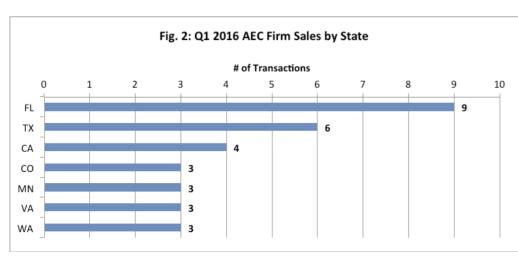
ACEC Member Hardestv & Hanover (New York City) acquired The Heimburg Group (Tampa, Fla.), a 20-person transportation firm with experience in highway design and planning in Florida.

Triangle Surveying & Mapping (Miami) joined ACEC Member Maser Consulting (Red Bank, N.J.), a multidisciplined engineering firm. Triangle Surveying & Mapping's presence on the east coast of Florida complements Maser's existing regional office in Tampa.

ACEC Member Daniel B. Stephens & Associates (DBS&A) (Albuquerque, N.M.) joined forces with Geo-Logic Associates (GLA) (Ontario, Canada), as a wholly owned subsidiary. GLA is a geologic, geotechnical, civil, and environmental consulting firm.

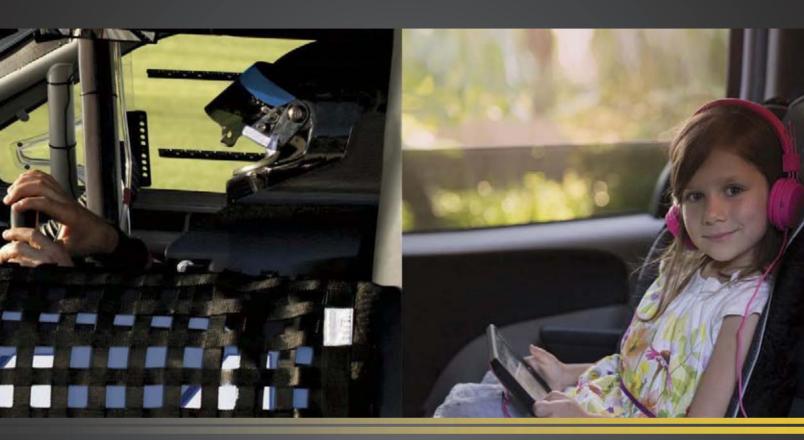
ACEC Member Cator, Ruma & Associates (Lakewood, Colo.) merged with mechanical engineering firm **Engineering Incorporated** (Boise, Idaho).

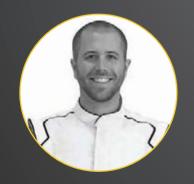
Neil Churman is principal consultant of Morrissey Goodale LLC—a strategy, M&A and human capital solutions firm serving the A/E/C industry. Churman, who is based in the firm's Houston office, can be reached at nchurman@ morrisseygoodale.com.



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Members in the News

On The Move

Former ACEC Chairman Jerry Stump has been named president of Mobile, Ala. based **Volkert, Inc.** Stump, who has served as COO since 2013, will now be president and COO of the firm. In April, he was named president and CEO of Volkert Global, the firm's international affiliate. Stump also serves on the executive committe of the Design Professional Coalition (DPC).

Glen Allen, Va.-based Schnabel Engineering, Inc., named Walter J. Rabe president and CEO, succeeding Gordon **Matheson**, who had served in that role since 2001. Rabe recently served as executive vice president of Schnabel Engineering Consultants, Inc.

Fort Worth, Texas-based Freese and Nichols, Inc., selected Brian Coltharp as president and CEO, effective Jan. 1, 2017. He will succeed Bob Pence, who served as CEO since 2002. Coltharp will serve as COO in 2016 succeeding Ron **Lemons**, who transitioned to a new role in the firm's water practice.

Tampa, Fla.-based **Atkins** announced that Barry Schulz, COO of Atkins North America, and David Quinn, the firm's CFO, will jointly lead the company on an interim basis, following the departure of CEO L. Joe Boyer. Schulz is based in Denver, and Quinn is based in Boston.

London-based Amec Foster Wheeler announced the appointment of Jonathan Lewis as CEO replacing interim CEO, Ian McHoul who will remain CFO. Lewis. who will be based in London formally served as a senior vice president at Halliburton Company. Ann Massey was appointed president, Environment & Infrastructure Americas for AMEC. She joined the firm five years ago through an acquisition of MACTEC, where she served as CEO. She is based in the Atlanta office.

Andrew McCune was named president and CEO of Detroit, Michigan-based Wade Trim. This is a planned leadership transition from Frank Tymowski, who served as president and CEO for the past three years. Tymowski will remain as a firm principal. McCune has been with Wade

Trim for 29 years and most recently served as COO. He's also been actively involved in ACEC/Michigan for 16 years.

In a planned leadership transition, Red Bank, N.J.-based Maser Consulting P.A., announced that Kevin L. Haney was appointed president and Leonardo **E. Ponzio** to executive vice president. Haney and Ponzio will continue their previous responsibilities of COO and CAO, respectively. Founder Richard M. Maser will maintain chairman and CEO role.

Chicago-based Lochner appointed Jeanne Cormier COO, following the retirement of former COO Chuck Craycraft. Cormier, previously senior vice president, will be based in the East Hartford, Conn., office.

Pasadena, Calif.-based Jacobs Engineering Group, Inc., named Robert V. Pragada president of its Industrial Line of Business. He succeeds Andrew Kremer. who moved to an executive adviser role. Pragada returns to Jacobs after serving as pre sident and CEO of The Brock Group and is based in the Conshohocken, Pa., office.



Jerry Stump



Walter J. Rabe



Brian Coltharp



Barry Schulz



David Quinn



Jonathan Lewis



Ann Massey



Andrew McCune



Kevin Haney



Leonardo Ponzio



Jeanne Cormier



Robert V. Pragada



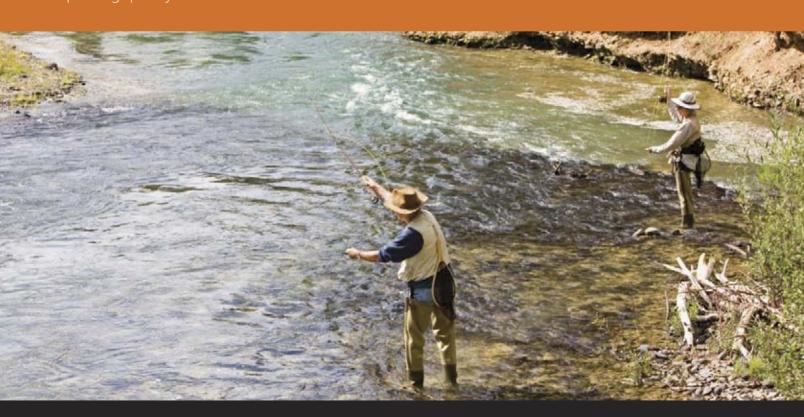


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Members in the News

Welcome New Member Firms

ACEC/California

Barnum Mechanical Inc., Loomis Blue Ocean Civil Consulting,

Costa Mesa Buehler & Buehler Structural Engineers, Inc., Sacramento

Currier & Company,

Los Angeles

Derek J. McGregor, Inc., dba **DMc Engineering**, Irvine ForeII/Elsesser Engineers,

Inc., San Francisco Geo-Advantec, Inc.,

San Dimas

Geotechnologies, Inc., Glendale

GMU Geotechnical, Inc., Rancho Santa Margarita Hydros Consulting, Weimar Infrastructure Factor Consulting, Inc., El Segundo Joseph C. Truxaw and Associates, Inc., Orange

KASL Consulting Engineers, Citrus Heights

Lee & RO, Inc., City of Industry

Mid Pacific Engineering, Inc., Redding

MT Hall & Associates, Inc., Chico

RCE Consultants, Inc., Laguna Hills

SC Solutions, Inc., Sunnyvale SENER Engineering and Systems, Inc., Los Angeles Stillwater Sciences, Berkeley TSAC Engineering, San Diego

ACEC/Colorado

William Siegel Consultants, Monument

ACEC/Florida

B&S Engineering Consultants, LLC, Winter Park Bermello Ajamil & Partners, Inc., Miami CLW Engineering, LLC, Merritt Island **Collective Water Resources**,

Lake Worth Dredging & Marine Consultants, LLC, Port Orange **Driggers Engineering**

Services, Inc., Clearwater Humiston & Moore Engineers, Naples

Interflow Engineering LLC, Tampa

June Engineering Consultants, Inc.,

Winter Garden

Omni Communications, LLC, Tampa

Poulos & Bennett, Orlando SPECCO Environmental, Inc. Winter Springs

ACEC/Georgia

Moreland Altobelli Associates, Inc., Duluth Waterhouse Engineering, LLC, Dahlonega

ACEC/Idaho

River Structures Consulting, LLC, Boise

ACEC/Illinois

Orion Engineers, LLC. Oak Park R.M. Chin & Associates, Inc., Chicago

ACEC/Indiana

Ghafari Associates, LLC. Indianapolis

ACEC/Louisiana

Ballard CLC, Inc., Alexandria Movassaghi, LLC, Lafayette **Professional Engineering** and Surveying Company, Inc. (PENSCO), Lafavette Quality Engineering & Surveying, LLC, Port Vincent Vectura Consulting Services, LLC, Baton Rouge

ACEC/Maine

Calderwood Engineering Etc., LLC, Richmond

ACEC/Massachusetts

Arora Engineers, Inc., Boston JCK Underground, Inc., Boston

ACEC/Michigan

SmithGroupJJR, Detroit

ACEC/Nebraska

W Design Associates, McCook

ACEC/New York

South Col Engineering, PC, Latham

ACEC/North Carolina

McCracken & Lopez, P.A., Charlotte

Saber Engineering, P.A., Charlotte

ACEC/Ohio

Jobes Henderson & Associates, Newark Stone Environmental Engineering & Science, Inc., Westerville

TGC Engineering, LLC, Sharon Center

ACEC/Oklahoma

PATH Engineering. Oklahoma City W2M Consulting, LLC, Edmond

ACEC/Oregon

Adapt Engineering, Portland Humber Design Group, Inc., Portland

Tve Engineering and Surveying, Bend

ACEC/Tennessee

Quantum Environmental & Engineering Services, LLC, Knoxville

ACEC/Texas

Associated Testing Laboratories, Inc., Houston Childress Engineering **Services, Inc.**, Richardson Contech Control Services, Inc., La Porte Detail Design, Inc., Houston GarzaBury, LLC, Austin LJB Inc., Houston Marshall Engineering Corporation, Humble Noble Surveying & Engineering Works, LLC. Austin

PND Engineers Inc., Houston Texas Engineering And Mapping Company, Stafford

ACEC/Washington

Dubin Environmental, Seattle Standridge Design, Inc., Vancouver

ACEC/Wyoming

WH, LLC dba Western Heritage Consulting & **Engineering**, Mills

Calendar of Events

JUNE

- 14 Managing a Project's Scope of Services and Controlling Scope Creep and Getting Paid (webinar)
- 15 Pin the Tail on the Leader (webinar)
- 22 Communication for Project Managers (webinar)
- 23 The Business Development Plan Assessment: Enhancing A/E Firm Performance and Marketing ROI (webinar)
- 28 The New Rules of Modern Marketing for Engineering Firms (webinar)
- 29 Professional Liability-A Look Behind the Curtain (webinar)
- 30 Stop Learning on the Lamppost: How to Use Data to Illuminate Your Message, Not Just Support it (webinar)

JULY

- Transcending Generation Gaps with Effective Communication (webinar)
- Bringing Data into Professional Services Marketing (webinar)
- 12 Increase Your Impact! Five Key Skills for Your Association (webinar)
- 13 Grow, Merge, or Be Acquired: M&A Perspectives on the Engineering & Design Sector (webinar)

AUGUST

4-5 2016 CASE Risk Management Seminar: Managing Risk for High Stakes Success, Chicago

To sign up for ACEC online seminars, go to www.acec.org/education.

Additional information on all ACEC activities is available at www.acec.org.

Business Insights

Solutions for the A/E Industry

New Guidelines for Business Development Plan Assessment and Benchmarking

ACEC's just-published *Business*Development Plan Assessment and

Benchmarking delivers a proven approach
for evaluating any firm's marketing and
business development capabilities. This
downloadable tool identifies strengths and
opportunities for improving marketing and
business development processes, systems,
staff and resources.



Users can rapidly assess firm competencies in 12 areas that are fundamental to an effective marketing and business development program, including:

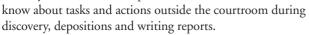
- Strategic and operations planning
- Leadership and communications
- · Budgeting and marketing planning
- Client maintenance and service
- Pursuit management
- Integrated marketing planning
- New markets penetration
- Community involvement and networking
- Internal marketing and support
- Measuring the results and accountability
- Business development culture
- Training and development

It also offers a scope of work and guidance for quantitatively benchmarking firm performance based on metrics from a survey of more than 300 A/E firms. This publication helps business development professionals establish baseline performance and develop an action plan for enhancing firm performance to maximize marketing return on investment. For purchase and immediate download, go to ACEC's bookstore at bit.do/ ACEC-Benchmark.

Popular Program Offers Insights to Serving as an Effective Courtroom Witness

Launched in 2009, the ACEC program, Applying Expertise as an Engineering Expert Witness, has trained hundreds of professional engineers to serve as unbiased expert witnesses.

The program covers appropriate courtroom behavior, such as conduct on the stand when cross-examined by the opposing attorney, as well as what experts need to





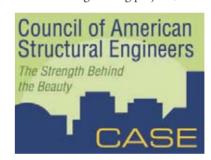
Applying Expertise as an Engineering Expert Witness is for engineers, architects and surveyors interested in taking engagements as experts or as an added client service. The next day-and-a-half course is in Chicago from May 19 to 20. For course and registration information, visit bit.do/ ACEC-ExpertWitness.

New CASE Seminar: Managing Risk for High Stakes Success

A proper risk management program can reduce your chances of being sued and allow you to take on more risky projects—which, when handled correctly, can generate substantial profits for your firm.

Developed by the Council of American Structural Engineers (CASE), *Managing Risk for High Stakes Success* can help reduce your rate of claims against structural engineering projects, as

well as raise the level of quality services provided by all project participants. Firm principals, owners, project managers and risk managers are encouraged to attend.



The program will take place at the

Hilton Garden Inn, Magnificent Mile, in Chicago from August 4 to 5. Register now to help your firm balance risk management and profitability with greater confidence at bit.do/CASE-ManagingRisk.

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- **2. Confidence in coverage:** By participating in the Trust, you offer employees **essential coverage** consistent with the Affordable Care Act (ACA). And UnitedHealthcare's vast provider network offers **local access to 99%** of the U.S. population.
- **3. Proven satisfaction:** Currently, more than 1,400 ACEC member firms like yours participate in the Trust, and they **renew 93%** of the time.
- **4. Product and price flexibility:** Through the Trust, you receive both **product and price flexibility** to fit your firm's needs.
- **5. Simple setup and dedicated service:** Moving from your current health plan is **surprisingly easy**. Rely on the Trust's dedicated account service team with more than 20 years of **combined engineering industry and health care coverage experience**.



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