

Rabat, 18 July 2016

To His Excellency

Dwight L. Bush

Ambassador of the United States of America

Rabat

<u>Object:</u> Issuing of an invitation to tender for the attribution of the concession of the Tanger Med port II maritime towage and salvage public service

Excellency,

I am pleased to bring to your attention that Tanger Med II SA (TM2 SA) subsidiary of Tangier Mediterranean Special Agency (TMSA) intends to grant the Tanger Med II port maritime towage and salvage public service to an operator who will be in charge of installing, operating and maintaining the necessary equipment and structures, under a 20 years authorization agreement renewable to additional 10 years.

For this purpose, TMSA launched an invitation to tender (ITT) on 18 July 2016, in order to appoint the winner of this authorization. The deadline for receipt of bids is set as of 19 September 2016. We would thus be pleased if companies from your country, operating in the maritime towage field, participate to the ITT and do hereby request your support to proceed to a wide distribution of the present ITT amongst the concerned companies.

Please find attached to this letter a copy of the invitation to tender announcement that was communicated to national and international publications. Upon request to the contacts listed below, the ITT folder will be sent to the candidates by email, following the signature of the confidentiality agreement they would receive.

We are very grateful to your Excellency for your contribution.

Sincerely yours,

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KINGDOM OF MOROCCO TANGIER MEDITERRANEAN SPECIAL AGENCY

INVITATION TO TENDER FOR THE AWARD OF THE AUTHORIZATION OF THE TANGER MED II PORT TOWAGE SERVICES

The Tangier Mediterranean Special Agency (TMSA), in charge of developing Tanger Med II Port located on the strait of Gibraltar and its affiliate Tanger Med 2 SA intend to award the public service of towage to an operator which will be in charge of procuring the necessary infrastructure, vessels and equipment, and then operation and maintenance under a 20-year authorization.

This invitation to tender is open to companies specializing in maritime towage activities with a conclusive track record and a strong financial status, capable of providing high quality towage services in accordance with international standards and practices.

Tanger Med II Port will mainly host container terminals with a capacity of 6.5 million TEUs. The beginning of commercial operations within the Tanger Med II Port is scheduled on January 1, 2019.

Bidders are invited to submit their bids, individually or as part of a consortium.

The set of tender documents may be requested by an e-mail addressed to the persons listed below and will be provided to bidders in electronic format.

The tender documents comprise:

- 1. the instructions to bidders; and
- 2. the contractual specifications and their schedules.

Bids shall be submitted to TMSA no later than September 19, 2016, 4:00 pm GMT

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