

2022 ACEC PLI Survey for Member Firms_Primary Discipline

Auto Generated

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* Denotes variable with statistically significant findings

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Q20b.1: What were your yearly PLI premiums for 2020 and 2021? Please enter your responses below. Please do not use decimals or commas in your responses.	
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* Denotes variable with statistically significant findings

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* Denotes variable with statistically significant findings

Q35.10: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Before Arbitration . .102

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Q37_1X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc.106

Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc. .107

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Q37.4: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense cost paid by the PROFESSIONAL LIABILITY INSURER.109

Q37_5X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited) . 110

Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid
(including any fees due your firm that were waived or forfeited).111

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Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER. 113

Q38: Have you made a payment as a business decision to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous or without merit?114

Q39: Defense of Claims and Causes of Claims

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

* Denotes variable with statistically significant findings

What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? *	115
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* Denotes variable with statistically significant findings

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Q2: What are your firm’s fields of practice? Check all that apply. *

	Total	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	410	125	21	14	11	22	13	46	12	34	11
Architectural											
Mentions	42	10	0	1	1	0	0	3	0	6	1
% Valid Cases	10%	8%	0%	7%	9%	0%	0%	7%	0%	18%	9%
Building Commissioning											
Mentions	20	2	0	0	0	0	3	0	0	0	1
% Valid Cases	5%	2%	0%	0%	0%	0%	23%	0%	0%	0%	9%
Civil / General (Including Transportation)											
Mentions	251	125	9	0	5	2	0	12	3	26	4
% Valid Cases	61%	100%	43%	0%	45%	9%	0%	26%	25%	76% BG	36%
Construction Engineering & Inspection											
Mentions	166	53	21	0	0	5	0	8	2	19	3
% Valid Cases	40%	42% G	100%	0%	0%	23%	0%	17%	17%	56% EG	27%
Construction Management											
Mentions	90	24	7	0	1	1	1	1	1	13	5
% Valid Cases	22%	19%	33%	0%	9%	5%	8%	2%	8%	38% A	45% A
Electrical											
Mentions	85	10	1	14	1	0	8	0	0	10	2
% Valid Cases	21%	8%	5%	100%	9%	0%	62% AI	0%	0%	29% A	18%
Energy / Industrial											
Mentions	29	4	0	1	2	0	2	0	0	1	0
% Valid Cases	7%	3%	0%	7%	18%	0%	15%	0%	0%	3%	0%
Environmental											
Mentions	106	34	6	0	11	4	1	0	0	12	0
% Valid Cases	26%	27%	29%	0%	100%	18%	8%	0%	0%	35%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEGI

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Q2: What are your firm’s fields of practice? Check all that apply. *

	Total	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Geotechnical											
Mentions	71	6	10	0	3	22	0	1	0	5	0
% Valid Cases	17%	5%	48% AI	0%	27%	100%	0%	2%	0%	15% A	0%
Lab Testing											
Mentions	50	8	9	0	0	9	0	0	2	3	1
% Valid Cases	12%	6%	43% A	0%	0%	41% A	0%	0%	17%	9%	9%
Landscape Architecture											
Mentions	44	21	1	0	2	0	0	0	0	2	0
% Valid Cases	11%	17%	5%	0%	18%	0%	0%	0%	0%	6%	0%
Mechanical / HVAC											
Mentions	71	6	1	5	1	0	13	1	0	5	2
% Valid Cases	17%	5%	5%	36% A	9%	0%	100%	2%	0%	15% A	18%
Planning											
Mentions	82	40	1	0	1	0	1	2	1	8	2
% Valid Cases	20%	32%	5%	0%	9%	0%	8%	4%	8%	24%	18%
Process											
Mentions	16	0	0	1	0	0	1	0	0	4	1
% Valid Cases	4%	0%	0%	7%	0%	0%	8%	0%	0%	12%	9%
Structural											
Mentions	154	43	6	0	1	0	0	46	0	10	1
% Valid Cases	38%	34%	29%	0%	9%	0%	0%	100%	0%	29%	9%
SUE-Subsurface Utility Locating											
Mentions	11	2	1	0	0	1	0	0	2	1	0
% Valid Cases	3%	2%	5%	0%	0%	5%	0%	0%	17%	3%	0%
Surveying											
Mentions	124	60	2	0	0	1	0	3	12	9	0
% Valid Cases	30%	48% I	10%	0%	0%	5%	0%	7%	100%	26%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEGI

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Q2: What are your firm’s fields of practice? Check all that apply. *

	Total	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
Water / Wastewater												
Mentions	142	58	2	0	6	0	1	2	0	34	1	
% Valid Cases	35%	46%	10%	0%	55%	0%	8%	4%	0%	100%	9%	
Other (please specify)												
Mentions	42	1	1	3	3	1	0	3	2	1	11	
% Valid Cases	10%	1%	5%	21%	27%	5%	0%	7%	17%	3%	100%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEGI

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Q4: What is the annual gross revenue of your firm? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	410	125	21	14	11	22	13	46	12	34	11
\$1 million to \$2.49 million Count Column %	136 33%	38 30%	5 24%	7 50%	5 45%	9 41%	7 54%	25 54% ABI	8 67% ABI	9 26%	4 36%
\$2.5 million to \$4.99 million Count Column %	72 18%	22 18%	5 24%	1 7%	2 18%	4 18%	0 0%	9 20%	2 17%	7 21%	2 18%
\$5.0 million to \$7.49 million Count Column %	41 10%	15 12%	1 5%	3 21%	0 0%	5 23% G	0 0%	2 4%	0 0%	5 15%	3 27% G
\$7.5 million to \$9.99 million Count Column %	35 9%	8 6%	2 10%	1 7%	0 0%	3 14%	3 23%	3 7%	0 0%	4 12%	0 0%
\$10 million to \$19.99 million Count Column %	49 12%	18 14% G	3 14%	0 0%	3 27% EG	0 0%	2 15%	1 2%	1 8%	4 12%	2 18%
\$20 million to \$49.99 million Count Column %	37 9%	14 11%	2 10%	1 7%	0 0%	1 5%	0 0%	3 7%	1 8%	2 6%	0 0%
\$50 million to \$99.99 million Count Column %	18 4%	6 5%	2 10%	0 0%	0 0%	0 0%	1 8%	2 4%	0 0%	1 3%	0 0%
\$100 million to to \$249.99 million Count Column %	16 4%	3 2%	1 5%	1 7%	0 0%	0 0%	0 0%	1 2%	0 0%	1 3%	0 0%
\$250 million or more Count Column %	6 1%	1 1%	0 0%	0 0%	1 9%	0 0%	0 0%	0 0%	0 0%	1 3%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABEGI

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Q5: How has your firm's annual gross revenue changed in the past year? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	410	125	21	14	11	22	13	46	12	34	11
NET INCREASED											
Count	251	76	14	9	5	11	8	26	8	25	6
Column %	61%	61%	67%	64%	45%	50%	62%	57%	67%	74%	55%
Up more than 50%											
Count	14	4	0	0	0	0	0	1	0	0	0
Column %	3%	3%	0%	0%	0%	0%	0%	2%	0%	0%	0%
Up 30% - 50%											
Count	31	8	2	3	1	1	3	5	1	2	1
Column %	8%	6%	10%	21%	9%	5%	23%	11%	8%	6%	9%
Up 20% - 29%											
Count	40	11	2	2	0	2	0	4	4	5	1
Column %	10%	9%	10%	14%	0%	9%	0%	9%	33% AFG	15%	9%
Up 10% - 19%											
Count	79	27	1	1	2	3	3	10	1	9	2
Column %	19%	22%	5%	7%	18%	14%	23%	22%	8%	26%	18%
Up 5% - 9%											
Count	44	10	6	3	2	3	1	3	2	3	1
Column %	11%	8%	29% AG	21%	18%	14%	8%	7%	17%	9%	9%
Up 1% - 4%											
Count	43	16	3	0	0	2	1	3	0	6	1
Column %	10%	13%	14%	0%	0%	9%	8%	7%	0%	18%	9%
Little or no change from last year											
Count	83	27	3	4	3	6	1	7	1	8	4
Column %	20%	22%	14%	29%	27%	27%	8%	15%	8%	24%	36%
Down 1% - 4%											
Count	19	7	0	0	0	0	0	2	1	0	1
Column %	5%	6%	0%	0%	0%	0%	0%	4%	8%	0%	9%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AFGI

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Q5: How has your firm's annual gross revenue changed in the past year? *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
Down 5% - 9%												
Count	18	2	3	0	2	2	1	1	0	0	0	
Column %	4%	2%	14% A	0%	18% A	9%	8%	2%	0%	0%	0%	
Down 10% - 19%												
Count	15	6	0	0	1	1	2	3	0	1	0	
Column %	4%	5%	0%	0%	9%	5%	15%	7%	0%	3%	0%	
Down 20% - 29%												
Count	19	6	1	1	0	2	0	6	1	0	0	
Column %	5%	5%	5%	7%	0%	9%	0%	13% I	8%	0%	0%	
Down 30% - 50%												
Count	5	1	0	0	0	0	1	1	1	0	0	
Column %	1%	1%	0%	0%	0%	0%	8%	2%	8%	0%	0%	
Down more than 50%												
Count	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
NET DECREASED												
Count	76	22	4	1	3	5	4	13	3	1	1	
Column %	19%	18% I	19%	7%	27% I	23% I	31% I	28% I	25% I	3%	9%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AFGI

Auto Generated

Q6: Who has the primary responsibility for risk management in your firm? - Selected Choice *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	410	125	21	14	11	22	13	46	12	34	11
In-House Counsel											
Count	17	2	2	1	1	0	1	0	0	2	0
Column %	4%	2%	10%	7%	9%	0%	8%	0%	0%	6%	0%
Full Time Risk Manager											
Count	9	1	1	0	0	0	2	0	0	1	0
Column %	2%	1%	5%	0%	0%	0%	15% AG	0%	0%	3%	0%
Principal(s) tasked with this responsibility as needed (less than full time)											
Count	171	48	9	6	4	7	6	22	6	16	5
Column %	42%	38%	43%	43%	36%	32%	46%	48%	50%	47%	45%
CEO / President / COO											
Count	182	67	9	5	4	15	4	22	5	15	5
Column %	44%	54%	43%	36%	36%	68% F	31%	48%	42%	44%	45%
CFO / Controller											
Count	20	4	0	1	1	0	0	1	0	0	1
Column %	5%	3%	0%	7%	9%	0%	0%	2%	0%	0%	9%
Other (please specify)											
Count	11	3	0	1	1	0	0	1	1	0	0
Column %	3%	2%	0%	7%	9%	0%	0%	2%	8%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AFG

Auto Generated

Q6a: What percentage of your firm’s revenue is invested in risk management training for your staff? *

	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	409	124	21	14	11	22	13	46	12	34	11
Less than 1%											
Count	289	93	15	10	5	11	10	27	8	28	7
Column %	71%	75% DEG	71%	71%	45%	50%	77%	59%	67%	82% DEG	64%
1-3%											
Count	107	27	6	4	6	10	3	17	4	6	3
Column %	26%	22%	29%	29%	55% AI	45% AI	23%	37% A	33%	18%	27%
4-10%											
Count	9	3	0	0	0	1	0	2	0	0	0
Column %	2%	2%	0%	0%	0%	5%	0%	4%	0%	0%	0%
11-20%											
Count	2	0	0	0	0	0	0	0	0	0	1
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	9%
More than 20%											
Count	2	1	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ADEGI

Auto Generated

Q7: Insurance Carriers and Brokers

Does your firm carry professional liability insurance (PLI)?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		410	125	21	14	11	22	13	46	12	34	11
Yes												
Count		409	125	21	14	11	22	13	46	12	34	10
Column %		100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	91%
No												
Count		1	0	0	0	0	0	0	0	0	0	1
Column %		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	9%

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	407	124	20	14	11	22	13	46	12	34	10
AIG / Lexington / New Hampshire Insurance											
Count	12	6	1	0	0	0	0	2	0	1	0
Column %	3%	5%	5%	0%	0%	0%	0%	4%	0%	3%	0%
Arch / PUA											
Count	5	2	0	0	0	0	0	0	0	0	0
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Argo Pro											
Count	1	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Arrowhead / American Alternative Insurance Co.											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
AXA XL											
Count	72	17	3	5	2	1	3	6	0	11	0
Column %	18%	14%	15%	36% AEH	18%	5%	23%	13%	0%	32% AEGHJ	0%
AXIS											
Count	2	0	0	0	1	1	0	0	0	0	0
Column %	0%	0%	0%	0%	9%	5%	0%	0%	0%	0%	0%
Beazley											
Count	20	10	0	1	2	0	0	0	1	2	1
Column %	5%	8%	0%	7%	18% G	0%	0%	0%	8%	6%	10%
Berkley Design Professional											
Count	30	7	1	1	0	5	0	4	0	3	0
Column %	7%	6%	5%	7%	0%	23% A	0%	9%	0%	9%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHIJ

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Chubb / ACE American Insurance Co. Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
CNA / Schinnerer; Continental Casualty; Columbia Casualty Count Column %	56 14%	21 17% G	5 25% G	2 14%	0 0%	2 9%	3 23% G	1 2%	1 8%	7 21% G	1 10%
Endurance American Count Column %	6 1%	4 3%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	0 0%	1 10%
Great American Count Column %	8 2%	0 0%	1 5%	0 0%	0 0%	0 0%	1 8%	2 4%	0 0%	2 6% A	0 0%
Hanover Count Column %	4 1%	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	1 2%	2 17% A	0 0%	0 0%
HCC; Houston Casualty; US Specialty Insurance Count Column %	9 2%	1 1%	0 0%	0 0%	0 0%	2 9%	0 0%	2 4%	1 8%	0 0%	0 0%
Hiscox Count Column %	5 1%	2 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 3%	0 0%
Liberty Underwriters / Ironshore Count Column %	4 1%	2 2%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%	0 0%	1 3%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHIJ

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
Lloyds of London												
Count	12	1	2	0	1	1	1	2	0	0	0	0
Column %	3%	1%	10%	0%	9%	5%	8%	4%	0%	0%	0%	0%
Markel / Evanston / Alterra												
Count	1	0	0	0	0	0	0	1	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%
Navigators / The Hartford												
Count	18	5	2	2	0	0	0	4	0	1	1	1
Column %	4%	4%	10%	14%	0%	0%	0%	9%	0%	3%	10%	10%
One Beacon												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
RLI												
Count	27	12	0	1	0	2	0	2	2	0	4	4
Column %	7%	10%	0%	7%	0%	9%	0%	4%	17%	0%	40%	ABDFGI
Starr												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Terra Insurance												
Count	5	0	0	0	0	3	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	14%	0%	0%	0%	0%	0%	0%
Travelers												
Count	34	12	1	2	0	3	3	5	0	2	0	0
Column %	8%	10%	5%	14%	0%	14%	23%	11%	0%	6%	0%	0%
Zurich / Steadfast Insurance												
Count	3	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEFGHIJ

Auto Generated

Q8: Who is your primary professional liability insurance carrier? Please select only one. - Selected Choice *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Other (please specify)											
Count	72	20	4	0	5	1	1	14	5	3	2
Column %	18%	16%	20%	0%	45% ACEI	5%	8%	30% ACEI	42% ACEI	9%	20%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGHIJ

Auto Generated

Q8a: Does your firm participate in either a solo captive or group captive for PLI insurance?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	399	122	21	14	10	22	13	44	12	32	10
Yes											
Count	24	9	1	0	0	1	2	1	1	2	0
Column %	6%	7%	5%	0%	0%	5%	15%	2%	8%	6%	0%
No											
Count	375	113	20	14	10	21	11	43	11	30	10
Column %	94%	93%	95%	100%	100%	95%	85%	98%	92%	94%	100%

Auto Generated

Q8b: What kind of captive does your firm participate in?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total		A	B	C	D	E	F	G	H	I	J
Sample Size	23	9	1	-	-	1	2	1	1	2	-
Solo captive											
Count	7	4	0	-	-	0	1	0	1	1	-
Column %	30%	44%	0%	-	-	0%	50%	0%	100%	50%	-
Group captive											
Count	16	5	1	-	-	1	1	1	0	1	-
Column %	70%	56%	100%	-	-	100%	50%	100%	0%	50%	-

Auto Generated

Q9: Rate your satisfaction with your professional liability insurance CARRIER'S PRE-CLAIMS ASSISTANCE (including the carrier's ability to assist with the pre-claim process). *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	298	95	14	9	5	16	11	32	5	25	6
NET TOP 2											
Count	267	85	13	9	4	16	10	26	4	24	4
Column %	90%	89%	93%	100%	80%	100%	91%	81%	80%	96%	67%
Very Satisfied											
Count	165	48	8	7	3	7	9	17	1	14	1
Column %	55%	51%	57%	78% J	60%	44%	82% HJ	53%	20%	56%	17%
Satisfied											
Count	102	37	5	2	1	9	1	9	3	10	3
Column %	34%	39%	36%	22%	20%	56% F	9%	28%	60%	40%	50%
Somewhat Satisfied											
Count	18	4	1	0	1	0	1	5	1	0	2
Column %	6%	4%	7%	0%	20%	0%	9%	16% A	20%	0%	33% AI
Not Very Satisfied											
Count	10	5	0	0	0	0	0	1	0	1	0
Column %	3%	5%	0%	0%	0%	0%	0%	3%	0%	4%	0%
Very Unsatisfied											
Count	3	1	0	0	0	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2											
Count	13	6	0	0	0	0	0	1	0	1	0
Column %	4%	6%	0%	0%	0%	0%	0%	3%	0%	4%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AFHIJ

Auto Generated

Q10: Rate your satisfaction with your professional liability insurance CARRIER'S CLAIMS HANDLING (including responsiveness and competency of claims staff, communications skills, ability to assist with the claim process, etc.).

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	244	73	11	9	4	14	8	27	4	21	5
NET TOP 2											
Count	221	65	11	9	4	14	7	23	3	19	3
Column %	91%	89%	100%	100%	100%	100%	88%	85%	75%	90%	60%
Very Satisfied											
Count	127	36	7	5	1	6	6	15	1	11	1
Column %	52%	49%	64%	56%	25%	43%	75%	56%	25%	52%	20%
Satisfied											
Count	94	29	4	4	3	8	1	8	2	8	2
Column %	39%	40%	36%	44%	75%	57%	13%	30%	50%	38%	40%
Somewhat Satisfied											
Count	18	6	0	0	0	0	1	3	1	1	2
Column %	7%	8%	0%	0%	0%	0%	13%	11%	25%	5%	40%
Not Very Satisfied											
Count	4	1	0	0	0	0	0	1	0	1	0
Column %	2%	1%	0%	0%	0%	0%	0%	4%	0%	5%	0%
Very Unsatisfied											
Count	1	1	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2											
Count	5	2	0	0	0	0	0	1	0	1	0
Column %	2%	3%	0%	0%	0%	0%	0%	4%	0%	5%	0%

Auto Generated

Q11: Rate your satisfaction with your professional liability insurance CARRIER'S RISK MANAGEMENT PROGRAMS. *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	277	89	13	12	5	15	10	27	5	25	4
NET TOP 2											
Count	239	73	10	11	4	15	9	24	3	21	3
Column %	86%	82%	77%	92%	80%	100%	90%	89%	60%	84%	75%
Very Satisfied											
Count	109	32	5	7	1	3	5	14	1	10	2
Column %	39%	36%	38%	58%	20%	20%	50%	52%	20%	40%	50%
Satisfied											
Count	130	41	5	4	3	12	4	10	2	11	1
Column %	47%	46%	38%	33%	60%	80% ACGI	40%	37%	40%	44%	25%
Somewhat Satisfied											
Count	27	12	2	1	0	0	1	2	2	2	1
Column %	10%	13%	15%	8%	0%	0%	10%	7%	40%	8%	25%
Not Very Satisfied											
Count	8	4	1	0	1	0	0	0	0	1	0
Column %	3%	4%	8%	0%	20%	0%	0%	0%	0%	4%	0%
Very Unsatisfied											
Count	3	0	0	0	0	0	0	1	0	1	0
Column %	1%	0%	0%	0%	0%	0%	0%	4%	0%	4%	0%
NET BOTTOM 2											
Count	11	4	1	0	1	0	0	1	0	2	0
Column %	4%	4%	8%	0%	20%	0%	0%	4%	0%	8%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACGI

Auto Generated

Q12: Did you change PLI carriers during your most recently completed fiscal year? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	402	122	20	14	11	22	13	46	11	34	10
Yes Count	44	13	3	1	0	2	2	14	2	1	1
Column %	11%	11%	15%	7%	0%	9%	15%	30% ADI	18%	3%	10%
No Count	358	109	17	13	11	20	11	32	9	33	9
Column %	89%	89% G	85%	93%	100% G	91%	85%	70%	82%	97% G	90%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ADGI

Auto Generated

Q13: Please explain why you changed PLI carriers. Check all that apply.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	44	13	3	1	-	2	2	14	2	1	1
Lower premium											
Mentions	36	11	3	1	-	2	2	12	2	0	1
% Valid Cases	82%	85%	100%	100%	-	100%	100%	86%	100%	0%	100%
Better policy terms											
Mentions	9	4	2	0	-	0	0	3	0	0	0
% Valid Cases	20%	31%	67%	0%	-	0%	0%	21%	0%	0%	0%
Not satisfied with pre-claims assistance											
Mentions	2	1	0	0	-	0	0	0	0	0	0
% Valid Cases	5%	8%	0%	0%	-	0%	0%	0%	0%	0%	0%
Not satisfied with claims handling											
Mentions	1	0	0	0	-	0	0	0	1	0	0
% Valid Cases	2%	0%	0%	0%	-	0%	0%	0%	50%	0%	0%
Not satisfied with risk management programs											
Mentions	0	0	0	0	-	0	0	0	0	0	0
% Valid Cases	0%	0%	0%	0%	-	0%	0%	0%	0%	0%	0%
Needed higher limits than existing carrier could provide											
Mentions	1	0	0	0	-	0	0	0	0	1	0
% Valid Cases	2%	0%	0%	0%	-	0%	0%	0%	0%	100%	0%
Could not renew with existing PLI carrier											
Mentions	3	1	0	0	-	0	0	2	0	0	0
% Valid Cases	7%	8%	0%	0%	-	0%	0%	14%	0%	0%	0%
Changed carrier based on advice of Broker											
Mentions	9	3	1	0	-	0	0	3	0	0	0
% Valid Cases	20%	23%	33%	0%	-	0%	0%	21%	0%	0%	0%

Auto Generated

Q13: Please explain why you changed PLI carriers. Check all that apply.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Other (please specify):											
Mentions	5	2	1	0	-	0	0	1	0	0	0
% Valid Cases	11%	15%	33%	0%	-	0%	0%	7%	0%	0%	0%

Auto Generated

Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Broker Recommendation *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	267	80	10	10	7	14	8	33	7	22	8
Column %	71%	71%	63%	83%	64%	70%	67%	77%	64%	69%	89%
1											
Count	160	47	7	5	4	9	4	23	2	15	4
Column %	43%	42%	44%	42%	36%	45%	33%	53% H	18%	47%	44%
2											
Count	75	24	3	5	1	2	2	8	5	5	3
Column %	20%	21%	19%	42%	9%	10%	17%	19%	45% I	16%	33%
3											
Count	32	9	0	0	2	3	2	2	0	2	1
Column %	9%	8%	0%	0%	18%	15%	17%	5%	0%	6%	11%
4											
Count	28	10	0	0	1	1	1	4	1	2	0
Column %	7%	9%	0%	0%	9%	5%	8%	9%	9%	6%	0%
5											
Count	19	7	1	0	0	1	2	1	1	3	1
Column %	5%	6%	6%	0%	0%	5%	17%	2%	9%	9%	11%
6											
Count	20	4	2	0	0	1	1	2	2	1	0
Column %	5%	4%	13%	0%	0%	5%	8%	5%	18%	3%	0%
7											
Count	21	3	3	2	0	2	0	2	0	3	0
Column %	6%	3%	19% A	17%	0%	10%	0%	5%	0%	9%	0%
8											
Count	17	8	0	0	3	1	0	1	0	0	0
Column %	5%	7%	0%	0%	27% GI	5%	0%	2%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AGHI

Auto Generated

Q14.1: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Broker Recommendation *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	2	0	0	0	0	0	0	0	0	1	0	
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	3%	0%	
NET BOTTOM 3												
Count	40	11	3	2	3	3	0	3	0	4	0	
Column %	11%	10%	19%	17%	27%	15%	0%	7%	0%	13%	0%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AGHI

Auto Generated

Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Claim Handling Expertise *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	185	59	9	4	3	12	8	19	4	16	3
Column %	49%	53%	56%	33%	27%	60%	67%	44%	36%	50%	33%
1											
Count	38	15	1	1	1	1	1	6	0	4	0
Column %	10%	13%	6%	8%	9%	5%	8%	14%	0%	13%	0%
2											
Count	62	14	5	2	1	6	6	7	1	8	0
Column %	17%	13%	31% A	17%	9%	30% A	50% AGJ	16%	9%	25%	0%
3											
Count	85	30	3	1	1	5	1	6	3	4	3
Column %	23%	27%	19%	8%	9%	25%	8%	14%	27%	13%	33%
4											
Count	80	14	5	4	6	1	2	12	3	8	2
Column %	21%	13%	31% A	33%	55% AE	5%	17%	28% AE	27%	25%	22%
5											
Count	61	19	1	3	1	6	2	7	4	2	2
Column %	16%	17%	6%	25%	9%	30% I	17%	16%	36% I	6%	22%
6											
Count	27	11	1	1	1	1	0	2	0	4	1
Column %	7%	10%	6%	8%	9%	5%	0%	5%	0%	13%	11%
7											
Count	14	7	0	0	0	0	0	1	0	2	1
Column %	4%	6%	0%	0%	0%	0%	0%	2%	0%	6%	11%
8											
Count	7	2	0	0	0	0	0	2	0	0	0
Column %	2%	2%	0%	0%	0%	0%	0%	5%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AEGIJ

Auto Generated

Q14.4: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Claim Handling Expertise *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
		Total									
9											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3											
Count	21	9	0	0	0	0	0	3	0	2	1
Column %	6%	8%	0%	0%	0%	0%	0%	7%	0%	6%	11%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AEGIJ

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Reputation of Carrier *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	182	49	10	10	7	6	9	20	6	14	4
Column %	49%	44%	63%	83% AEGI	64%	30%	75% E	47%	55%	44%	44%
1											
Count	43	12	1	2	1	3	2	2	1	2	1
Column %	11%	11%	6%	17%	9%	15%	17%	5%	9%	6%	11%
2											
Count	56	19	1	2	3	1	1	7	2	4	2
Column %	15%	17%	6%	17%	27%	5%	8%	16%	18%	13%	22%
3											
Count	83	18	8	6	3	2	6	11	3	8	1
Column %	22%	16%	50% AE	50% AE	27%	10%	50% AE	26%	27%	25%	11%
4											
Count	84	29	2	1	1	11	2	11	1	8	1
Column %	22%	26%	13%	8%	9%	55% ABCDGHIJ	17%	26%	9%	25%	11%
5											
Count	60	16	2	0	3	3	0	7	3	4	3
Column %	16%	14%	13%	0%	27%	15%	0%	16%	27%	13%	33%
6											
Count	31	12	1	1	0	0	1	2	0	4	1
Column %	8%	11%	6%	8%	0%	0%	8%	5%	0%	13%	11%
7											
Count	13	4	1	0	0	0	0	3	1	0	0
Column %	3%	4%	6%	0%	0%	0%	0%	7%	9%	0%	0%
8											
Count	4	2	0	0	0	0	0	0	0	2	0
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	6%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEGHIJ

Auto Generated

Q14.11: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Reputation of Carrier *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
NET BOTTOM 3												
Count	17	6	1	0	0	0	0	3	1	2	0	
Column %	5%	5%	6%	0%	0%	0%	0%	7%	9%	6%	0%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEGHIJ

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Financial Strength of Carrier *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	82	28	1	1	5	5	2	5	4	5	1
Column %	22%	25%	6%	8%	45% BGI	25%	17%	12%	36%	16%	11%
1											
Count	13	5	0	1	1	0	1	0	0	0	0
Column %	3%	4%	0%	8%	9%	0%	8%	0%	0%	0%	0%
2											
Count	32	11	1	0	3	0	1	4	1	2	1
Column %	9%	10%	6%	0%	27% E	0%	8%	9%	9%	6%	11%
3											
Count	37	12	0	0	1	5	0	1	3	3	0
Column %	10%	11%	0%	0%	9%	25% G	0%	2%	27% G	9%	0%
4											
Count	69	17	6	5	0	3	3	4	2	8	3
Column %	18%	15%	38% AG	42% ADG	0%	15%	25%	9%	18%	25%	33%
5											
Count	89	29	5	4	3	7	3	11	1	7	2
Column %	24%	26%	31%	33%	27%	35%	25%	26%	9%	22%	22%
6											
Count	87	23	3	1	2	5	1	20	3	9	1
Column %	23%	21%	19%	8%	18%	25%	8%	47% ACF	27%	28%	11%
7											
Count	33	11	0	1	0	0	2	2	1	2	2
Column %	9%	10%	0%	8%	0%	0%	17%	5%	9%	6%	22%
8											
Count	13	3	1	0	1	0	1	1	0	1	0
Column %	3%	3%	6%	0%	9%	0%	8%	2%	0%	3%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGI

Auto Generated

Q14.5: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Financial Strength of Carrier *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	1	1	0	0	0	0	0	0	0	0	0
	Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	47	15	1	1	1	0	3	3	1	3	2
	Column %	13%	13%	6%	8%	9%	0%	25%	7%	9%	9%	22%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEFGI

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	63	20	2	3	1	4	0	6	0	9	0
Column %	17%	18%	13%	25%	9%	20%	0%	14%	0%	28%	0%
1											
Count	11	2	1	1	0	1	0	1	0	2	0
Column %	3%	2%	6%	8%	0%	5%	0%	2%	0%	6%	0%
2											
Count	23	8	1	1	0	2	0	0	0	3	0
Column %	6%	7%	6%	8%	0%	10%	0%	0%	0%	9%	0%
3											
Count	29	10	0	1	1	1	0	5	0	4	0
Column %	8%	9%	0%	8%	9%	5%	0%	12%	0%	13%	0%
4											
Count	34	12	1	0	2	3	1	1	3	1	2
Column %	9%	11%	6%	0%	18%	15%	8%	2%	27%	3%	22%
5											
Count	65	13	6	4	1	3	5	7	1	8	1
Column %	17%	12%	38% A	33%	9%	15%	42% A	16%	9%	25%	11%
6											
Count	113	33	6	5	3	6	3	12	5	7	3
Column %	30%	29%	38%	42%	27%	30%	25%	28%	45%	22%	33%
7											
Count	81	30	1	0	4	4	3	16	1	6	1
Column %	22%	27% C	6% B	0% D	36% C	20%	25%	37% BC	9%	19%	11%
8											
Count	17	3	0	0	0	0	0	1	1	1	2
Column %	5%	3% E	0%	0%	0%	0%	0%	2%	9%	3%	22% A

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCFGI

Auto Generated

Q14.6: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Length of time Carrier has been writing PLI for Design Professionals *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	1	1	0	0	0	0	0	0	0	0	0
	Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	99	34	1	0	4	4	3	17	2	7	3
	Column %	26%	30% C	6%	0%	36% C	20%	25%	40% BC	18%	22%	33%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ **Significant difference within groups: ABCFGI**

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Price *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size		374	112	16	12	11	20	12	43	11	32	9
NET TOP 3												
Count		243	73	11	8	7	14	7	34	9	19	8
Column %		65%	65%	69%	67%	64%	70%	58%	79%	82%	59%	89%
1												
Count		87	26	4	2	2	6	4	11	8	5	4
Column %		23%	23%	25%	17%	18%	30%	33%	26%	73% ABCDEGI	16%	44%
2												
Count		95	26	5	2	3	8	2	13	0	7	3
Column %		25%	23%	31%	17%	27%	40% H	17%	30% H	0%	22%	33%
3												
Count		61	21	2	4	2	0	1	10	1	7	1
Column %		16%	19% E	13%	33% E	18%	0%	8%	23% E	9%	22% E	11%
4												
Count		34	12	2	1	1	1	1	2	0	5	0
Column %		9%	11%	13%	8%	9%	5%	8%	5%	0%	16%	0%
5												
Count		30	9	0	1	1	0	0	3	1	3	0
Column %		8%	8%	0%	8%	9%	0%	0%	7%	9%	9%	0%
6												
Count		42	9	3	2	0	4	3	3	1	2	1
Column %		11%	8%	19%	17%	0%	20%	25%	7%	9%	6%	11%
7												
Count		21	9	0	0	2	0	1	1	0	3	0
Column %		6%	8%	0%	0%	18%	0%	8%	2%	0%	9%	0%
8												
Count		4	0	0	0	0	1	0	0	0	0	0
Column %		1%	0%	0%	0%	0%	5%	0%	0%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABCDEGHI

Auto Generated

Q14.7: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Price *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	0	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3	Count	25	9	0	0	2	1	1	1	0	3	0
	Column %	7%	8%	0%	0%	18%	5%	8%	2%	0%	9%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABCDEGHI

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size		374	112	16	12	11	20	12	43	11	32	9
NET TOP 3												
Count		72	17	5	0	1	4	2	9	0	8	3
Column %		19%	15%	31%	0%	9%	20%	17%	21%	0%	25%	33%
1												
Count		15	3	2	0	1	0	0	0	0	4	0
Column %		4%	3%	13%	0%	9%	0%	0%	0%	0%	13%	0%
2												
Count		21	5	0	0	0	1	0	3	0	2	0
Column %		6%	4%	0%	0%	0%	5%	0%	7%	0%	6%	0%
3												
Count		36	9	3	0	0	3	2	6	0	2	3
Column %		10%	8%	19%	0%	0%	15%	17%	14%	0%	6%	33%
4												
Count		32	13	0	1	0	0	1	8	0	0	0
Column %		9%	12%	0%	8%	0%	0%	8%	19%	0%	0%	0%
5												
Count		42	16	1	0	2	0	0	6	0	4	0
Column %		11%	14%	6%	0%	18%	0%	0%	14%	0%	13%	0%
6												
Count		41	16	0	2	4	1	2	2	0	4	1
Column %		11%	14%	0%	17%	36%	5%	17%	5%	0%	13%	11%
7												
Count		163	43	10	8	2	12	6	16	8	15	5
Column %		44%	38%	63%	67%	18%	60%	50%	37%	73%	47%	56%
8												
Count		23	7	0	1	2	3	1	1	3	1	0
Column %		6%	6%	0%	8%	18%	15%	8%	2%	27%	3%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABDEFGIJ

Auto Generated

Q14.8: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Risk Management Services Offered by Carrier (e.g. contract review, education, etc.) *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
9											
Count	1	0	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
NET BOTTOM 3											
Count	187	50	10	9	4	15	7	18	11	16	5
Column %	50%	45%	63%	75%	36%	75% AG	58%	42%	100% ADFGIJ	50%	56%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ **Significant difference within groups: ABDEFGIJ**

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	19	7	0	0	1	1	0	2	3	3	0
Column %	5%	6%	0%	0%	9%	5%	0%	5%	27% A	9%	0%
1											
Count	4	2	0	0	1	0	0	0	0	0	0
Column %	1%	2%	0%	0%	9%	0%	0%	0%	0%	0%	0%
2											
Count	6	2	0	0	0	0	0	1	2	1	0
Column %	2%	2%	0%	0%	0%	0%	0%	2%	18% A	3%	0%
3											
Count	9	3	0	0	0	1	0	1	1	2	0
Column %	2%	3%	0%	0%	0%	5%	0%	2%	9%	6%	0%
4											
Count	13	5	0	0	0	0	1	1	1	0	1
Column %	3%	4%	0%	0%	0%	0%	8%	2%	9%	0%	11%
5											
Count	6	3	0	0	0	0	0	1	0	0	0
Column %	2%	3%	0%	0%	0%	0%	0%	2%	0%	0%	0%
6											
Count	13	4	0	0	1	2	1	0	0	1	1
Column %	3%	4%	0%	0%	9%	10%	8%	0%	0%	3%	11%
7											
Count	28	5	1	1	3	2	0	2	0	1	0
Column %	7%	4%	6%	8%	27% AI	10%	0%	5%	0%	3%	0%
8											
Count	288	87	15	11	5	15	9	37	7	27	7
Column %	77%	78% D	94% D	92% D	45%	75%	75%	86% D	64%	84% D	78%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ADHI

Auto Generated

Q14.9: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Sponsorship / Endorsement of Carrier by a Professional Organization *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	7	1	0	0	1	0	1	0	0	0	0
	Column %	2%	1%	0%	0%	9%	0%	8%	0%	0%	0%	0%
NET BOTTOM 3	Count	323	93	16	12	9	17	10	39	7	28	7
	Column %	86%	83%	100% H	100% H	82%	85%	83%	91% H	64%	88%	78%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ADHI

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Other (please specify)

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	374	112	16	12	11	20	12	43	11	32	9
NET TOP 3											
Count	9	3	0	0	1	0	0	1	0	0	0
Column %	2%	3%	0%	0%	9%	0%	0%	2%	0%	0%	0%
1											
Count	3	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2											
Count	4	3	0	0	0	0	0	0	0	0	0
Column %	1%	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3											
Count	2	0	0	0	1	0	0	1	0	0	0
Column %	1%	0%	0%	0%	9%	0%	0%	2%	0%	0%	0%
4											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5											
Count	2	0	0	0	0	0	0	0	0	1	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	3%	0%
6											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7											
Count	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8											
Count	1	0	0	0	0	0	1	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	8%	0%	0%	0%	0%

Auto Generated

Q14.10: Please rank from 1 through 9 (with 1-Most Important to 9-Least Important) the following factors that you consider when selecting your PLI carrier. Please drag each factor to its appropriate place. - Other (please specify)

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
		Total									
9											
Count	362	109	16	12	10	20	11	42	11	31	9
Column %	97%	97%	100%	100%	91%	100%	92%	98%	100%	97%	100%
NET BOTTOM 3											
Count	363	109	16	12	10	20	12	42	11	31	9
Column %	97%	97%	100%	100%	91%	100%	100%	98%	100%	97%	100%

Auto Generated

Q15: Rate your satisfaction with your professional liability insurance BROKER. *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	384	116	19	13	10	19	12	46	11	33	10
NET TOP 2											
Count	357	106	17	13	8	18	12	43	11	30	8
Column %	93%	91%	89%	100%	80%	95%	100%	93%	100%	91%	80%
Very Satisfied											
Count	248	72	10	10	6	11	10	31	6	21	6
Column %	65%	62%	53%	77%	60%	58%	83%	67%	55%	64%	60%
Satisfied											
Count	109	34	7	3	2	7	2	12	5	9	2
Column %	28%	29%	37%	23%	20%	37%	17%	26%	45%	27%	20%
Somewhat Satisfied											
Count	18	9	1	0	0	1	0	2	0	2	2
Column %	5%	8%	5%	0%	0%	5%	0%	4%	0%	6%	20%
Not Very Satisfied											
Count	5	1	0	0	2	0	0	0	0	1	0
Column %	1%	1%	0%	0%	20% AG	0%	0%	0%	0%	3%	0%
Very Unsatisfied											
Count	4	0	1	0	0	0	0	1	0	0	0
Column %	1%	0%	5%	0%	0%	0%	0%	2%	0%	0%	0%
NET BOTTOM 2											
Count	9	1	1	0	2	0	0	1	0	1	0
Column %	2%	1%	5%	0%	20% A	0%	0%	2%	0%	3%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AG

Auto Generated

Q16: Did you change your PLI broker during your most recent completed fiscal year?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	383	116	19	13	10	19	12	46	11	33	9
Yes											
Count	19	9	2	0	0	0	1	3	1	1	0
Column %	5%	8%	11%	0%	0%	0%	8%	7%	9%	3%	0%
No											
Count	364	107	17	13	10	19	11	43	10	32	9
Column %	95%	92%	89%	100%	100%	100%	92%	93%	91%	97%	100%

Auto Generated

Q17: Please explain why you changed PLI brokers. Check all that apply.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	19	9	2	-	-	-	1	3	1	1	-
Not satisfied with Broker											
Mentions	5	3	1	-	-	-	0	0	0	0	-
% Valid Cases	26%	33%	50%	-	-	-	0%	0%	0%	0%	-
Broker couldn't access desired carrier											
Mentions	4	0	0	-	-	-	0	2	1	0	-
% Valid Cases	21%	0%	0%	-	-	-	0%	67%	100%	0%	-
New Broker offered additional services											
Mentions	6	4	1	-	-	-	0	0	0	1	-
% Valid Cases	32%	44%	50%	-	-	-	0%	0%	0%	100%	-
New Broker consolidated PLI and other business insurance											
Mentions	4	1	2	-	-	-	0	0	0	1	-
% Valid Cases	21%	11%	100%	-	-	-	0%	0%	0%	100%	-
Other (please specify)											
Mentions	7	5	0	-	-	-	1	1	0	0	-
% Valid Cases	37%	56%	0%	-	-	-	100%	33%	0%	0%	-

Auto Generated

Q18: At the last renewal of your PLI did your broker present you with options from more than one carrier?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	382	116	19	13	10	18	12	46	11	33	10
Yes Count	254	72	12	8	6	13	9	34	10	20	7
Column %	66%	62%	63%	62%	60%	72%	75%	74%	91%	61%	70%
No Count	128	44	7	5	4	5	3	12	1	13	3
Column %	34%	38%	37%	38%	40%	28%	25%	26%	9%	39%	30%

Auto Generated

Q19: Did you request that your broker obtain quotes from other carriers?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	254	72	12	8	6	13	9	34	10	20	7
Yes Count	168	50	10	3	4	9	5	20	6	15	5
Column %	66%	69%	83%	38%	67%	69%	56%	59%	60%	75%	71%
No Count	86	22	2	5	2	4	4	14	4	5	2
Column %	34%	31%	17%	63%	33%	31%	44%	41%	40%	25%	29%

Auto Generated

Q20a_1x: What was your firm's gross revenue for 2020? *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	362	108	18	13	11	19	10	40	11	31	8
Less than \$1 million											
Count	68	18	4	2	4	5	3	12	3	4	1
Column %	19%	17%	22%	15%	36%	26%	30%	30%	27%	13%	13%
\$1 million to LT \$5 million											
Count	117	33	4	6	4	6	2	18	6	11	3
Column %	32%	31%	22%	46%	36%	32%	20%	45%	55%	35%	38%
\$5 million to LT \$10 million											
Count	61	19	3	2	1	6	3	2	0	8	2
Column %	17%	18%	17%	15%	9%	32% G	30% G	5%	0%	26% G	25%
\$10 million or more											
Count	116	38	7	3	2	2	2	8	2	8	2
Column %	32%	35% E	39%	23%	18%	11%	20%	20%	18%	26%	25%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: EG

Auto Generated

Q20a.1: Professional Liability Insurance Coverage

What was your firm's gross revenue for 2020 and 2021? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2020 gross revenue

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	362	108	18	13	11	19	10	40	11	31	8
Mean	34,366,467.70	32,431,694.90	21,910,296.06	16,673,801.14	41,497,462.60	6,065,664.05	10,728,847.50	11,887,238.08	4,972,757.18	20,813,573.29	9,202,064.13
Median	4,794,500.00	5,500,000.00	6,320,406.00	1,988,948.00	2,000,000.00	3,480,293.00	3,193,651.50	2,161,098.50	2,000,000.00	5,000,000.00	4,268,000.00
Min	9.00	35.00	100,000.00	469,500.00	20.64	350,000.00	287,587.00	48,000.00	670,000.00	9.00	980,000.00
Max	3,400,000,000.00	1,451,172,000.00	168,651,000.00	159,000,000.00	420,000,000.00	31,000,000.00	68,000,000.00	196,300,000.00	22,722,002.00	252,484,486.00	41,007,470.00

Auto Generated

Q20a_2x: What was your firm's gross revenue for 2021? *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	364	110	17	13	11	19	10	41	11	31	8
Less than \$1 million											
Count	60	20	4	1	5	3	3	10	2	4	0
Column %	16%	18%	24%	8%	45% AIJ	16%	30%	24%	18%	13%	0%
\$1 million to LT \$5 million											
Count	126	32	4	7	3	8	3	20	7	11	4
Column %	35%	29%	24%	54%	27%	42%	30%	49% A	64% A	35%	50%
\$5 million to LT \$10 million											
Count	63	19	2	3	0	7	2	5	0	7	3
Column %	17%	17%	12%	23%	0%	37% ADGH	20%	12%	0%	23%	38%
\$10 million or more											
Count	115	39	7	2	3	1	2	6	2	9	1
Column %	32%	35% EG	41% EG	15%	27%	5%	20%	15%	18%	29%	13%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ADEGHIJ

Auto Generated

Q20a.2: Professional Liability Insurance Coverage

What was your firm's gross revenue for 2020 and 2021? Please enter your responses below. Please do not use decimals or commas in your responses. - FY 2021 gross revenue

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	364	110	17	13	11	19	10	41	11	31	8
Mean	39,324,990.68	29,746,858.81	23,651,148.24	16,958,275.06	44,612,263.85	5,062,102.84	69,834,952.40	10,796,105.29	5,293,225.00	21,557,673.81	5,003,511.38
Median	4,557,500.00	5,100,000.00	5,176,173.00	1,806,140.00	2,100,000.00	2,600,000.00	3,070,664.50	2,150,000.00	2,000,000.00	5,500,000.00	4,111,519.00
Min	9.00	31.00	100,000.00	499,500.00	19.36	350,000.00	110,000.00	80,000.00	798,000.00	9.00	1,200,000.00
Max	3,600,000,000.00	1,479,057,000.00	184,668,000.00	165,000,000.00	453,000,000.00	30,000,000.00	660,000,000.00	203,200,000.00	21,956,136.00	262,933,582.00	15,545,800.00

Auto Generated

Q20b_1x: What were your yearly PLI premiums for 2020? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	322	94	15	10	10	17	9	38	9	26	8
Less than \$20,000											
Count	81	25	4	6	5	5	4	8	5	2	3
Column %	25%	27%	27%	60% GI	50% I	29%	44% I	21%	56% I	8%	38%
\$20,000 to LT \$50,000											
Count	88	29	3	0	2	6	1	12	3	10	2
Column %	27%	31%	20%	0%	20%	35%	11%	32% C	33%	38% C	25%
\$50,000 to LT \$100,000											
Count	60	16	2	3	2	2	2	8	0	7	2
Column %	19%	17%	13%	30%	20%	12%	22%	21%	0%	27%	25%
\$100,000 or more											
Count	93	24	6	1	1	4	2	10	1	7	1
Column %	29%	26%	40%	10%	10%	24%	22%	26%	11%	27%	13%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: CGI

Auto Generated

Q20b.1: What were your yearly PLI premiums for 2020 and 2021? Please enter your responses below. Please do not use decimals or commas in your responses.
 Your responses, in combination with those of other member firms, will help us to understand the overall trend for PLI rates. - FY 2020 PLI Premium

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	322	94	15	10	10	17	9	38	9	26	8
Mean	164,224.01	184,796.48	161,099.13	91,947.50	243,135.40	58,769.47	121,007.67	123,694.53	31,766.78	128,197.77	61,703.00
Median	47,837.50	44,400.00	51,341.00	15,861.50	24,000.00	47,675.00	35,844.00	43,439.50	15,770.00	63,943.00	26,924.50
Min	275.00	275.00	3,500.00	5,000.00	2,952.00	6,000.00	7,512.00	1,700.00	2,930.00	7,500.00	9,453.00
Max	6,895,000.00	6,895,000.00	675,361.00	638,748.00	2,180,000.00	139,000.00	700,000.00	600,000.00	150,000.00	1,017,960.00	250,000.00

Auto Generated

Q20b_2x: What were your yearly PLI premiums for 2021? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	324	96	15	10	10	17	9	38	9	26	8
Less than \$20,000											
Count	84	27	4	6	4	5	4	10	6	3	3
Column %	26%	28%	27%	60% I	40%	29%	44%	26%	67% AGI	12%	38%
\$20,000 to LT \$50,000											
Count	74	23	2	0	3	2	0	12	1	8	2
Column %	23%	24%	13%	0%	30%	12%	0%	32% C	11%	31%	25%
\$50,000 to LT \$100,000											
Count	65	20	2	2	2	6	2	5	1	8	1
Column %	20%	21%	13%	20%	20%	35%	22%	13%	11%	31%	13%
\$100,000 or more											
Count	101	26	7	2	1	4	3	11	1	7	2
Column %	31%	27%	47%	20%	10%	24%	33%	29%	11%	27%	25%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACGI

Auto Generated

Q20b.2: What were your yearly PLI premiums for 2020 and 2021? Please enter your responses below. Please do not use decimals or commas in your responses.
Your responses, in combination with those of other member firms, will help us to understand the overall trend for PLI rates. - FY 2021 PLI Premium

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	324	96	15	10	10	17	9	38	9	26	8
Mean	174,570.76	193,908.30	211,323.93	90,563.00	214,172.60	66,682.06	127,749.44	131,146.63	41,046.54	135,190.96	80,063.75
Median	52,357.92	45,272.50	92,000.00	16,425.50	27,500.00	53,450.00	53,433.00	44,816.50	16,240.00	65,460.00	34,445.00
Min	325.00	325.00	3,500.00	5,500.00	4,212.00	7,000.00	7,650.00	3,981.00	2,988.00	5,000.00	8,883.00
Max	7,668,000.00	7,668,000.00	764,600.00	557,510.00	1,870,000.00	172,497.00	705,000.00	609,000.00	230,000.00	969,116.00	250,000.00

Auto Generated

Q20_2020x: PLI premium as percentage of gross revenue (2020) *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	321	94	15	10	10	17	9	37	9	26	8
Less than 0.5% Count Column %	64 20%	21 22% G	1 7%	3 30%	3 30%	1 6%	0 0%	2 5%	3 33% G	5 19%	3 38% G
0.5% to less than 1% Count Column %	110 34%	39 41% G	5 33% G	5 50% G	3 30% G	3 18%	4 44% G	1 3%	5 56% G	11 42% G	2 25%
1% to less than 2% Count Column %	81 25%	18 19%	5 33%	2 20%	2 20%	7 41% A	3 33%	15 41% A	1 11%	6 23%	2 25%
2% or more Count Column %	66 21%	16 17%	4 27%	0 0%	2 20%	6 35%	2 22%	19 51% ACHI	0 0%	4 15%	1 13%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACGHI

Auto Generated

Q20_2020: Q20_2020

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	321	94	15	10	10	17	9	37	9	26	8
Mean	7,203.35	7,606.67	1.56	0.80	32,995.09	2.05	1.27	2.12	0.72	48,717.17	3.41
Median	0.91	0.77	1.32	0.65	0.93	1.71	1.03	2.00	0.64	0.80	0.58
Min	0.04	0.04	0.40	0.37	0.27	0.07	0.68	0.21	0.21	0.06	0.06
Max	1,266,611.11	714,285.71	3.85	1.59	329,941.86	6.00	3.00	5.17	1.80	1,266,611.11	22.73

Auto Generated

Q20_2021x: PLI premium as a percentage of gross revenue (2021) *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	322	96	14	10	10	17	9	37	9	26	8
Less than 0.5% Count Column %	57 18%	18 19% G	1 7%	3 30% EG	4 40% EG	0 0%	1 11%	1 3%	3 33% EG	4 15%	1 13%
0.5% to less than 1% Count Column %	112 35%	40 42% DG	6 43% DG	5 50% DG	0 0%	4 24%	2 22%	3 8%	4 44% DG	10 38% DG	5 63% DG
1% to less than 2% Count Column %	90 28%	22 23%	4 29%	2 20%	3 30%	5 29%	5 56% AJ	17 46% AJ	2 22%	8 31%	0 0%
2% or more Count Column %	63 20%	16 17%	3 21%	0 0%	3 30%	8 47% ACHI	1 11%	16 43% ACHI	0 0%	4 15%	2 25%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACDEGHIJ

Auto Generated

Q20_2021: Q20_2021

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	322	96	14	10	10	17	9	37	9	26	8
Mean	7,174.52	8,779.03	1.46	0.79	35,591.46	2.08	1.12	2.08	0.73	42,725.53	3.53
Median	0.95	0.83	1.22	0.78	1.14	1.89	1.19	1.86	0.54	0.89	0.74
Min	0.03	0.05	0.41	0.34	0.19	0.67	0.11	0.26	0.24	0.37	0.44
Max	1,110,822.22	841,935.48	3.50	1.51	355,888.43	5.01	2.14	6.25	1.88	1,110,822.22	20.83

Auto Generated

Q20_DifferenceX: PLI premium shift (2020 to 2021) *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	318	94	14	10	10	17	9	36	9	25	8
Increased 0.10% or more											
Count	89	23	4	2	6	7	2	13	2	5	3
Column %	28%	24%	29%	20%	60% AI	41%	22%	36%	22%	20%	38%
Increased 0.01% to less than 0.10%											
Count	79	32	3	2	2	5	3	7	3	3	1
Column %	25%	34% I	21%	20%	20%	29%	33%	19%	33%	12%	13%
Stayed the Same											
Count	4	0	1	0	0	0	0	0	0	1	0
Column %	1%	0%	7%	0%	0%	0%	0%	0%	0%	4%	0%
Decreased 0.01% to less than 0.10%											
Count	76	24	3	5	1	1	0	1	2	11	2
Column %	24%	26% G	21%	50% EFG	10%	6%	0%	3%	22%	44% EFG	25%
Decreased 0.10% or more											
Count	70	15	3	1	1	4	4	15	2	5	2
Column %	22%	16%	21%	10%	10%	24%	44%	42% A	22%	20%	25%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AEFGI

Auto Generated

Q20_Difference: Q20_Difference

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	318	94	14	10	10	17	9	36	9	25	8
Mean	-6.58	1,359.06	-0.11	-0.01	2,596.37	0.03	-0.16	-0.12	0.01	-6,231.36	0.12
Median	0.01	0.01	0.00	-0.02	0.21	0.05	0.05	0.06	0.00	-0.02	0.00
Min	155,788.89	-13.23	-2.13	-0.29	-0.11	-1.40	-0.92	-2.65	-0.30	155,788.89	-1.89
Max	127,649.77	127,649.77	0.43	0.23	25,946.57	0.96	0.50	2.04	0.27	5.45	2.01

Auto Generated

Q21: What is your coverage limit per claim? Please select the value nearest your actual limit.

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size	351	105	19	10	10	19	10	42	10	29	8	
\$1,000,000												
Count	80	23	6	3	4	7	2	8	4	8	2	
Column %	23%	22%	32%	30%	40%	37%	20%	19%	40%	28%	25%	
\$2,000,000												
Count	133	42	8	3	3	8	4	18	4	10	4	
Column %	38%	40%	42%	30%	30%	42%	40%	43%	40%	34%	50%	
\$3,000,000												
Count	24	8	0	1	1	1	0	5	1	1	0	
Column %	7%	8%	0%	10%	10%	5%	0%	12%	10%	3%	0%	
\$4,000,000												
Count	4	1	0	0	0	0	0	1	0	0	1	
Column %	1%	1%	0%	0%	0%	0%	0%	2%	0%	0%	13%	
\$5,000,000												
Count	77	23	3	2	1	3	3	6	1	8	1	
Column %	22%	22%	16%	20%	10%	16%	30%	14%	10%	28%	13%	
\$6,000,000												
Count	1	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
\$7,000,000												
Count	1	0	0	0	0	0	0	1	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%	
\$8,000,000												
Count	1	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
\$9,000,000												
Count	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q21: What is your coverage limit per claim? Please select the value nearest your actual limit.

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
\$10,000,000												
Count	25	6	2	1	0	0	1	3	0	2	0	
Column %	7%	6%	11%	10%	0%	0%	10%	7%	0%	7%	0%	
\$15,000,000												
Count	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
\$20,000,000												
Count	1	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
\$25,000,000 or more												
Count	4	2	0	0	1	0	0	0	0	0	0	
Column %	1%	2%	0%	0%	10%	0%	0%	0%	0%	0%	0%	

Auto Generated

Q22: Are your per-claim and aggregate limits the same?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		351	105	19	10	10	20	10	41	10	29	8
Yes												
Count		223	66	11	5	5	13	7	26	7	21	7
Column %		64%	63%	58%	50%	50%	65%	70%	63%	70%	72%	88%
No												
Count		128	39	8	5	5	7	3	15	3	8	1
Column %		36%	37%	42%	50%	50%	35%	30%	37%	30%	28%	13%

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	348	105	18	10	10	19	10	41	10	29	8
Less than \$10,000											
Count	56	19	3	3	3	2	4	8	2	1	2
Column %	16%	18%	17%	30% I	30% I	11%	40% I	20%	20%	3%	25%
\$10,000											
Count	38	11	2	2	2	3	0	4	2	2	1
Column %	11%	10%	11%	20%	20%	16%	0%	10%	20%	7%	13%
\$15,000											
Count	29	5	0	1	1	2	1	7	1	4	0
Column %	8%	5%	0%	10%	10%	11%	10%	17% A	10%	14%	0%
\$20,000											
Count	12	2	2	0	0	0	0	2	2	3	0
Column %	3%	2%	11%	0%	0%	0%	0%	5%	20% A	10%	0%
\$25,000											
Count	67	19	3	1	0	7	2	7	1	4	3
Column %	19%	18%	17%	10%	0%	37%	20%	17%	10%	14%	38%
\$50,000											
Count	53	20	3	0	1	4	1	4	0	7	1
Column %	15%	19%	17%	0%	10%	21%	10%	10%	0%	24%	13%
\$75,000											
Count	11	4	0	1	0	1	0	1	0	0	0
Column %	3%	4%	0%	10%	0%	5%	0%	2%	0%	0%	0%
\$100,000											
Count	23	8	0	1	1	0	0	4	0	3	1
Column %	7%	8%	0%	10%	10%	0%	0%	10%	0%	10%	13%
\$150,000											
Count	14	5	0	0	1	0	0	1	0	1	0
Column %	4%	5%	0%	0%	10%	0%	0%	2%	0%	3%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AI

Auto Generated

Q23: What is your deductible? Please select the value nearest your actual deductible. *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
\$200,000 Count Column %	17 5%	5 5%	2 11%	0 0%	0 0%	0 0%	1 10%	1 2%	1 10%	2 7%	0 0%
\$250,000 Count Column %	8 2%	0 0%	2 11% A	0 0%	0 0%	0 0%	1 10%	1 2%	0 0%	0 0%	0 0%
\$300,000 Count Column %	3 1%	2 2%	1 6%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$350,000 Count Column %	2 1%	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$400,000 Count Column %	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$450,000 Count Column %	1 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$500,000 Count Column %	6 2%	4 4%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$1,000,000 Count Column %	3 1%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 2%	0 0%	1 3%	0 0%
More than \$1,000,000 Count Column %	5 1%	0 0%	0 0%	1 10%	1 10%	0 0%	0 0%	0 0%	1 10%	1 3%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

 Significant difference within groups: AI

Auto Generated

Q24: How does your deductible compare with the previous year? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	349	105	18	10	10	20	10	41	10	29	8
Increased											
Count	46	10	2	3	0	3	0	5	3	6	4
Column %	13%	10%	11%	30%	0%	15%	0%	12%	30%	21%	50%
Stayed the Same											
Count	299	94	16	6	10	17	10	35	7	23	4
Column %	86%	90%	89%	60%	100%	85%	100%	85%	70%	79%	50%
Decreased											
Count	4	1	0	1	0	0	0	1	0	0	0
Column %	1%	1%	0%	10%	0%	0%	0%	2%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACDGJ

Auto Generated

Q25: Has your firm purchased a stand-alone Cyber Liability Policy? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size		350	105	18	10	10	20	11	41	10	29	8
Yes												
Count		182	59	7	6	6	6	5	17	5	12	4
Column %		52%	56% E	39%	60%	60%	30%	45%	41%	50%	41%	50%
No												
Count		168	46	11	4	4	14	6	24	5	17	4
Column %		48%	44%	61%	40%	40%	70% A	55%	59%	50%	59%	50%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AE

Auto Generated

Q25a: Please indicate what influenced the decision to purchase a stand-alone Cyber Liability Policy. Check all that apply.

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	179	58	7	6	6	6	5	16	5	11	4
Contract requirements											
Mentions	71	22	5	4	4	4	1	4	2	3	0
% Valid Cases	40%	38%	71%	67%	67%	67%	20%	25%	40%	27%	0%
Other compliance requirements											
Mentions	28	6	1	2	1	0	1	1	1	2	1
% Valid Cases	16%	10%	14%	33%	17%	0%	20%	6%	20%	18%	25%
Concern regarding potential claims											
Mentions	125	44	4	3	3	4	5	15	3	8	2
% Valid Cases	70%	76%	57%	50%	50%	67%	100%	94%	60%	73%	50%
Other (please specify)											
Mentions	31	9	0	1	2	0	0	0	1	3	1
% Valid Cases	17%	16%	0%	17%	33%	0%	0%	0%	20%	27%	25%

Auto Generated

Q26: What aggregate dollar limits did you purchase? Please select the value nearest your actual limit. *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	178	58	7	6	6	6	5	16	5	11	4
\$1,000,000											
Count	113	37	4	6	3	6	2	13	4	8	3
Column %	63%	64%	57%	100%	50%	100%	40%	81%	80%	73%	75%
\$2,000,000											
Count	31	12	1	0	2	0	1	2	0	1	1
Column %	17%	21%	14%	0%	33%	0%	20%	13%	0%	9%	25%
\$3,000,000											
Count	12	5	0	0	0	0	2	0	0	0	0
Column %	7%	9%	0%	0%	0%	0%	40%	0%	0%	0%	0%
More than \$3,000,000											
Count	22	4	2	0	1	0	0	1	1	2	0
Column %	12%	7%	29%	0%	17%	0%	0%	6%	20%	18%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: G

Auto Generated

Q27: PLI Claims Made Against Your Firm

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

Did your firm have any outstanding claims? Claims are defined as a written or oral demand for money or services, or initiation of a lawsuit. *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size		350	105	18	10	10	20	11	41	10	29	9
Yes												
Count		110	36	6	0	1	5	5	14	0	10	1
Column %		31%	34% CH	33%	0%	10%	25%	45% CH	34% CH	0%	34% CH	11%
No												
Count		240	69	12	10	9	15	6	27	10	19	8
Column %		69%	66%	67%	100% AFGI	90%	75%	55%	66%	100% AFGI	66%	89%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACFGHI

Auto Generated

Q28: What was the number of outstanding claims against your firm? *

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
1 Count Column %	63 57%	22 61%	5 83%	-	0 0%	5 100%	2 40%	10 71%	-	7 70%	0 0%
2 Count Column %	16 15%	6 17%	0 0%	-	0 0%	0 0%	3 60% G	1 7%	-	1 10%	0 0%
3 Count Column %	11 10%	2 6%	0 0%	-	0 0%	0 0%	0 0%	2 14%	-	2 20%	0 0%
4 Count Column %	5 5%	1 3%	0 0%	-	0 0%	0 0%	0 0%	1 7%	-	0 0%	1 100%
5 Count Column %	5 5%	3 8%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
6 Count Column %	2 2%	0 0%	1 17%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
7 or more Count Column %	8 7%	2 6%	0 0%	-	1 100%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: G

Auto Generated

Q29: How does the number of claims made against your firm compare with the prior year?

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
More than the prior year											
Count	34	12	3	-	1	1	3	4	-	2	0
Column %	31%	33%	50%	-	100%	20%	60%	29%	-	20%	0%
The same as the prior year											
Count	58	18	3	-	0	2	1	6	-	6	1
Column %	53%	50%	50%	-	0%	40%	20%	43%	-	60%	100%
Fewer than the prior year											
Count	18	6	0	-	0	2	1	4	-	2	0
Column %	16%	17%	0%	-	0%	40%	20%	29%	-	20%	0%

Auto Generated

Q30.1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	66	22	4	-	0	3	4	13	-	6	1
Column %	60%	61%	67%	-	0%	60%	80%	93% A	-	60%	100%
1											
Count	26	7	2	-	0	2	1	1	-	4	0
Column %	24%	19%	33%	-	0%	40%	20%	7%	-	40%	0%
2											
Count	6	3	0	-	0	0	0	0	-	0	0
Column %	5%	8%	0%	-	0%	0%	0%	0%	-	0%	0%
3											
Count	5	1	0	-	0	0	0	0	-	0	0
Column %	5%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
6											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	1	1	0	-	0	0	0	0	-	0	0
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q30,1: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Public Sector Clients / Owners *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	0	0	0	-	0	0	0	0	-	0	0
	Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
10	Count	1	0	0	-	1	0	0	0	-	0	0
	Column %	1%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
Don't know	Count	3	2	0	-	0	0	0	0	-	0	0
	Column %	3%	6%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Private Sector Clients / Owners *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	60	20	4	-	0	4	1	9	-	8	1
Column %	55%	56%	67%	-	0%	80%	20%	64%	-	80%	100%
1											
Count	26	8	1	-	0	1	2	3	-	2	0
Column %	24%	22%	17%	-	0%	20%	40%	21%	-	20%	0%
2											
Count	10	3	0	-	0	0	2	0	-	0	0
Column %	9%	8%	0%	-	0%	0%	40%	0%	-	0%	0%
3											
Count	5	0	1	-	0	0	0	2	-	0	0
Column %	5%	0%	17%	-	0%	0%	0%	14%	-	0%	0%
4											
Count	2	1	0	-	0	0	0	0	-	0	0
Column %	2%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	2	2	0	-	0	0	0	0	-	0	0
Column %	2%	6%	0%	-	0%	0%	0%	0%	-	0%	0%
6											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q30.2: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Private Sector Clients / Owners *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
9											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
10											
Count	2	0	0	-	1	0	0	0	-	0	0
Column %	2%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
Don't know											
Count	3	2	0	-	0	0	0	0	-	0	0
Column %	3%	6%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q30.3: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	64	23	4	-	0	3	4	8	-	4	1
Column %	58%	64%	67%	-	0%	60%	80%	57%	-	40%	100%
1											
Count	24	5	1	-	0	2	1	6	-	4	0
Column %	22%	14%	17%	-	0%	40%	20%	43% A	-	40%	0%
2											
Count	7	1	0	-	0	0	0	0	-	2	0
Column %	6%	3%	0%	-	0%	0%	0%	0%	-	20%	0%
3											
Count	5	2	1	-	0	0	0	0	-	0	0
Column %	5%	6%	17%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	2	1	0	-	0	0	0	0	-	0	0
Column %	2%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	2	1	0	-	1	0	0	0	-	0	0
Column %	2%	3%	0%	-	100%	0%	0%	0%	-	0%	0%
6											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q30.3: What was the number of claims made by client type? If the answer for any type of client is "0" please select that response instead of leaving it blank. - Non Project-Owners (Prime A/Es, Contractors, etc.) *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
10												
Count	2	1	0	-	0	0	0	0	-	0	0	
Column %	2%	3%	0%	-	0%	0%	0%	0%	-	0%	0%	
Don't know												
Count	3	2	0	-	0	0	0	0	-	0	0	
Column %	3%	6%	0%	-	0%	0%	0%	0%	-	0%	0%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Mean	192,602.42	206,700.00	0.00	-	0.00	50,000.00	6,750.00	452,192.86	-	162,500.00	0.00

Auto Generated

Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Total											
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	81	25	5	-	0	4	5	11	-	8	0
Column %	74%	69%	83%	-	0%	80%	100%	79%	-	80%	0%
1											
Count	14	5	0	-	0	1	0	3	-	1	0
Column %	13%	14%	0%	-	0%	20%	0%	21%	-	10%	0%
2											
Count	6	2	1	-	0	0	0	0	-	1	0
Column %	5%	6%	17%	-	0%	0%	0%	0%	-	10%	0%
3											
Count	5	3	0	-	0	0	0	0	-	0	1
Column %	5%	8%	0%	-	0%	0%	0%	0%	-	0%	100%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	1	0	0	-	1	0	0	0	-	0	0
Column %	1%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
6											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q31.1: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction / Contractors *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
9	Count	0	0	0	-	0	0	0	0	-	0	0
	Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
10	Count	1	0	0	-	0	0	0	0	-	0	0
	Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
Don't know	Count	1	1	0	-	0	0	0	0	-	0	0
	Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: A

Auto Generated

Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death)

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0 Count Column %	102 93%	33 92%	6 100%	-	0 0%	5 100%	5 100%	12 86%	-	9 90%	1 100%
1 Count Column %	6 5%	1 3%	0 0%	-	1 100%	0 0%	0 0%	2 14%	-	1 10%	0 0%
2 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
3 Count Column %	1 1%	1 3%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
4 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
5 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
6 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
7 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
8 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Auto Generated

Q31.2: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Construction Workers (e.g. Due to injury or death)

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
10												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
Don't know												
Count	1	1	0	-	0	0	0	0	-	0	0	
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%	

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death)

		Q3: If 50% or more of your firm's gross revenue from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	94	31	5	-	1	4	4	13	-	9	1
Column %	85%	86%	83%	-	100%	80%	80%	93%	-	90%	100%
1											
Count	13	3	1	-	0	1	1	1	-	1	0
Column %	12%	8%	17%	-	0%	20%	20%	7%	-	10%	0%
2											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
6											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	1	1	0	-	0	0	0	0	-	0	0
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q31.3: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Non-Construction Workers (e.g. Due to injury or death)

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
10												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
Don't know												
Count	1	1	0	-	0	0	0	0	-	0	0	
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%	

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	110	36	6	-	1	5	5	14	-	10	1
0											
Count	81	24	5	-	1	5	4	9	-	7	0
Column %	74%	67%	83%	-	100%	100%	80%	64%	-	70%	0%
1											
Count	18	6	0	-	0	0	1	4	-	2	1
Column %	16%	17%	0%	-	0%	0%	20%	29%	-	20%	100%
2											
Count	4	1	1	-	0	0	0	0	-	1	0
Column %	4%	3%	17%	-	0%	0%	0%	0%	-	10%	0%
3											
Count	3	2	0	-	0	0	0	1	-	0	0
Column %	3%	6%	0%	-	0%	0%	0%	7%	-	0%	0%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
6											
Count	1	1	0	-	0	0	0	0	-	0	0
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
7											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
8											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q31.4: What was the number of claims made by non-clients? If the answer for any type of non-client is "0" please select that response instead of leaving it blank. - Others

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
9												
Count	0	0	0	-	0	0	0	0	-	0	0	
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
10												
Count	1	0	0	-	0	0	0	0	-	0	0	
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%	
Don't know												
Count	2	2	0	-	0	0	0	0	-	0	0	
Column %	2%	6%	0%	-	0%	0%	0%	0%	-	0%	0%	

Auto Generated

Q32: Claims Resolution

Please answer the questions in this section with reference to your firm's most recently completed fiscal year.

How many of your firm's outstanding claims (including claims from prior years) were resolved in your most recently completed fiscal year? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	105	35	6	-	1	5	5	13	-	10	1
0 Count Column %	42 40%	14 40%	3 50%	-	0 0%	4 80%	1 20%	6 46%	-	6 60%	0 0%
1 Count Column %	38 36%	15 43%	1 17%	-	0 0%	1 20%	4 80%	4 31%	-	2 20%	0 0%
2 Count Column %	9 9%	1 3%	0 0%	-	0 0%	0 0%	0 0%	1 8%	-	2 20%	1 100%
3 Count Column %	4 4%	2 6%	1 17%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
4 Count Column %	5 5%	1 3%	1 17%	-	0 0%	0 0%	0 0%	2 15%	-	0 0%	0 0%
5 Count Column %	2 2%	0 0%	0 0%	-	1 100% A	0 0%	0 0%	0 0%	-	0 0%	0 0%
More than 5 Count Column %	5 5%	2 6%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q33: How many claims were settled within your deductible (including costs of outside attorneys, experts, etc.)? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	21	3	-	1	1	4	6	-	4	1
0 Count Column %	14 23%	6 29%	0 0%	-	0 0%	0 0%	1 25%	1 17%	-	0 0%	1 100%
1 Count Column %	29 47%	10 48%	1 33%	-	0 0%	1 100%	3 75%	3 50%	-	3 75%	0 0%
2 Count Column %	4 6%	1 5%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	1 25%	0 0%
3 Count Column %	3 5%	1 5%	1 33%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
4 Count Column %	5 8%	1 5%	1 33%	-	0 0%	0 0%	0 0%	2 33%	-	0 0%	0 0%
5 Count Column %	2 3%	0 0%	0 0%	-	1 100% A	0 0%	0 0%	0 0%	-	0 0%	0 0%
More than 5 Count Column %	5 8%	2 10%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q34.1: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Negotiation *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	60	19	3	-	1	1	3	7	-	4	1
0											
Count	17	5	0	-	0	1	2	0	-	2	1
Column %	28%	26%	0%	-	0%	100%	67%	0%	-	50%	100%
1											
Count	24	10	2	-	0	0	1	4	-	1	0
Column %	40%	53%	67%	-	0%	0%	33%	57%	-	25%	0%
2											
Count	7	1	0	-	0	0	0	1	-	1	0
Column %	12%	5%	0%	-	0%	0%	0%	14%	-	25%	0%
3											
Count	3	1	0	-	0	0	0	1	-	0	0
Column %	5%	5%	0%	-	0%	0%	0%	14%	-	0%	0%
4											
Count	4	0	1	-	1	0	0	1	-	0	0
Column %	7%	0%	33%	-	100% A	0%	0%	14%	-	0%	0%
5											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	2%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5											
Count	4	2	0	-	0	0	0	0	-	0	0
Column %	7%	11%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q34.2: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Mediation *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	60	19	3	-	1	1	3	7	-	4	1
0 Count Column %	35 58%	13 68%	2 67%	-	0 0%	0 0%	1 33%	5 71%	-	1 25%	0 0%
1 Count Column %	17 28%	3 16%	0 0%	-	1 100%	1 100%	2 67%	2 29%	-	3 75% A	0 0%
2 Count Column %	5 8%	1 5%	1 33%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	1 100%
3 Count Column %	2 3%	2 11%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
4 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
5 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
More than 5 Count Column %	1 2%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q34.3: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Arbitration

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		60	19	3	-	1	1	3	7	-	4	1
0												
Count		57	16	3	-	1	1	3	7	-	4	1
Column %		95%	84%	100%	-	100%	100%	100%	100%	-	100%	100%
1												
Count		2	2	0	-	0	0	0	0	-	0	0
Column %		3%	11%	0%	-	0%	0%	0%	0%	-	0%	0%
2												
Count		1	1	0	-	0	0	0	0	-	0	0
Column %		2%	5%	0%	-	0%	0%	0%	0%	-	0%	0%
3												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q34.4: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Trial

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	60	19	3	-	1	1	3	7	-	4	1
0											
Count	60	19	3	-	1	1	3	7	-	4	1
Column %	100%	100%	100%	-	100%	100%	100%	100%	-	100%	100%
1											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
2											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q34.5: How many claims were resolved by each of the following METHODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Other Method *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
		Total									
Sample Size	60	19	3	-	1	1	3	7	-	4	1
0											
Count	55	19	3	-	0	1	3	7	-	4	1
Column %	92%	100% D	100%	-	0%	100%	100%	100%	-	100%	100%
1											
Count	5	0	0	-	1	0	0	0	-	0	0
Column %	8%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
2											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AD

Auto Generated

Q35.1: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Before Trial *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	61	19	3	-	1	1	4	7	-	4	1
0											
Count	7	0	1	-	0	0	0	1	-	1	0
Column %	11%	0%	33%	-	0%	0%	0%	14%	-	25%	0%
1											
Count	29	13	0	-	0	1	4	3	-	1	0
Column %	48%	68%	0%	-	0%	100%	100% B	43%	-	25%	0%
2											
Count	9	1	0	-	0	0	0	1	-	2	1
Column %	15%	5%	0%	-	0%	0%	0%	14%	-	50%	100%
3											
Count	4	2	1	-	0	0	0	0	-	0	0
Column %	7%	11%	33%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	5	1	1	-	0	0	0	2	-	0	0
Column %	8%	5%	33%	-	0%	0%	0%	29%	-	0%	0%
5											
Count	2	0	0	-	1	0	0	0	-	0	0
Column %	3%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
More than 5											
Count	5	2	0	-	0	0	0	0	-	0	0
Column %	8%	11%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: AB

Auto Generated

Q35.8: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - During Trial

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
	Total										
Sample Size	61	19	3	-	1	1	4	7	-	4	1
0											
Count	61	19	3	-	1	1	4	7	-	4	1
Column %	100%	100%	100%	-	100%	100%	100%	100%	-	100%	100%
1											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
2											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q35.9: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - By Court Judgment *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		61	19	3	-	1	1	4	7	-	4	1
0												
Count		59	19	3	-	0	1	4	7	-	4	1
Column %		97%	100% D	100%	-	0%	100%	100%	100%	-	100%	100%
1												
Count		2	0	0	-	1	0	0	0	-	0	0
Column %		3%	0%	0%	-	100% A	0%	0%	0%	-	0%	0%
2												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AD

Auto Generated

Q35.10: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - Before Arbitration

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		61	19	3	-	1	1	4	7	-	4	1
0												
Count		56	18	2	-	1	1	4	6	-	4	1
Column %		92%	95%	67%	-	100%	100%	100%	86%	-	100%	100%
1												
Count		5	1	1	-	0	0	0	1	-	0	0
Column %		8%	5%	33%	-	0%	0%	0%	14%	-	0%	0%
2												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q35.11: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - During Arbitration

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		61	19	3	-	1	1	4	7	-	4	1
0												
Count		60	19	3	-	1	1	4	6	-	4	1
Column %		98%	100%	100%	-	100%	100%	100%	86%	-	100%	100%
1												
Count		1	0	0	-	0	0	0	1	-	0	0
Column %		2%	0%	0%	-	0%	0%	0%	14%	-	0%	0%
2												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q35.12: How many claims were resolved during each of the following PERIODS? If the answer for a method is "0" please select that response instead of leaving the space blank. The total should equal your answer to Question 32. Your total is [QID110-ChoiceGroup-SelectedChoices]. - By Arbitration Decision

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		60	19	3	-	1	1	3	7	-	4	1
0												
Count		57	17	3	-	1	1	3	7	-	3	1
Column %		95%	89%	100%	-	100%	100%	100%	100%	-	75%	100%
1												
Count		3	2	0	-	0	0	0	0	-	1	0
Column %		5%	11%	0%	-	0%	0%	0%	0%	-	25%	0%
2												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
3												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
4												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
More than 5												
Count		0	0	0	-	0	0	0	0	-	0	0
Column %		0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%

Auto Generated

Q36: What was the total number of claims resolved WITHOUT any payment by your firm to the claimant? If the answer is "0" please select that response instead of leaving the space blank. *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
0 Count Column %	35 56%	15 75%	3 100%	-	0 0%	1 100%	3 75%	3 43%	-	2 50%	0 0%
1 Count Column %	14 23%	3 15%	0 0%	-	0 0%	0 0%	0 0%	1 14%	-	1 25%	1 100%
2 Count Column %	5 8%	0 0%	0 0%	-	0 0%	0 0%	1 25%	2 29%	-	1 25%	0 0%
3 Count Column %	4 6%	0 0%	0 0%	-	1 100% A	0 0%	0 0%	1 14%	-	0 0%	0 0%
4 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
5 Count Column %	0 0%	0 0%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%
More than 5 Count Column %	4 6%	2 10%	0 0%	-	0 0%	0 0%	0 0%	0 0%	-	0 0%	0 0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: A

Auto Generated

Q37_1X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc.

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
		Total									
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Less than \$25,000											
Count	29	12	3	-	0	0	2	3	-	3	0
Column %	47%	60%	100%	-	0%	0%	50%	43%	-	75%	0%
\$25,000 or more											
Count	33	8	0	-	1	1	2	4	-	1	1
Column %	53%	40%	0%	-	100%	100%	50%	57%	-	25%	100%

Auto Generated

Q37.1: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense costs YOU paid lawyers, experts, etc.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Mean	99,686.34	75,138.10	5,666.67	-	170,000.00	40,000.00	68,750.00	92,500.00	-	20,125.00	70,000.00
Median	25,000.00	11,000.00	6,000.00	-	170,000.00	40,000.00	12,500.00	25,000.00	-	16,250.00	70,000.00
Min	0.00	0.00	0.00	-	170,000.00	40,000.00	0.00	0.00	-	0.00	70,000.00
Max	1,100,000.00	750,000.00	11,000.00	-	170,000.00	40,000.00	250,000.00	300,000.00	-	48,000.00	70,000.00

Auto Generated

Q37_4X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		62	20	3	-	1	1	4	7	-	4	1
\$0 - Nothing												
Count		47	16	3	-	1	1	3	4	-	3	0
Column %		76%	80%	100%	-	100%	100%	75%	57%	-	75%	0%
Any Amount												
Count		15	4	0	-	0	0	1	3	-	1	1
Column %		24%	20%	0%	-	0%	0%	25%	43%	-	25%	100%

Auto Generated

Q37.4: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Defense cost paid by the PROFESSIONAL LIABILITY INSURER

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Mean	106,630.65	256,950.00	0.00	-	0.00	0.00	30,000.00	87,442.86	-	2,500.00	300,000.00
Median	0.00	0.00	0.00	-	0.00	0.00	0.00	0.00	-	0.00	300,000.00
Min	0.00	0.00	0.00	-	0.00	0.00	0.00	0.00	-	0.00	300,000.00
Max	5,100,000.00	5,100,000.00	0.00	-	0.00	0.00	120,000.00	600,000.00	-	10,000.00	300,000.00

Auto Generated

Q37_5X: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited)

	Q3: If 50% or more of your firm's gross revenue from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Less than \$10,000											
Count	34	11	2	-	1	1	3	5	-	1	0
Column %	55%	55%	67%	-	100%	100%	75%	71%	-	25%	0%
\$10,000 or more											
Count	28	9	1	-	0	0	1	2	-	3	1
Column %	45%	45%	33%	-	0%	0%	25%	29%	-	75%	100%
Min	1.00	1.00	1.00	-	1.00	1.00	1.00	1.00	-	1.00	2.00
Max	2.00	2.00	2.00	-	1.00	1.00	2.00	2.00	-	2.00	2.00

Auto Generated

Q37.5: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement YOU paid
 (including any fees due your firm that were waived or forfeited)

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Mean	116,959.97	148,678.95	16,984.00	-	0.00	0.00	62,500.00	143,428.57	-	68,082.75	75,000.00
Median	2,500.00	2,500.00	5,000.00	-	0.00	0.00	0.00	0.00	-	68,750.00	75,000.00

Auto Generated

Q37_6x: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		62	20	3	-	1	1	4	7	-	4	1
\$0 - Nothing												
Count		38	10	3	-	1	0	3	3	-	3	1
Column %		61%	50%	100%	-	100%	0%	75%	43%	-	75%	100%
Any Amount												
Count		24	10	0	-	0	1	1	4	-	1	0
Column %		39%	50%	0%	-	0%	100%	25%	57%	-	25%	0%

Auto Generated

Q37.6: What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Please do not use decimals or commas in your responses. - Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Mean	192,602.42	206,700.00	0.00	-	0.00	50,000.00	6,750.00	452,192.86	-	162,500.00	0.00
Median	0.00	12,500.00	0.00	-	0.00	50,000.00	0.00	15,000.00	-	0.00	0.00
Std. Dev.	482,253.54	404,813.81	0.00	-	-	-	13,500.00	1,123,995.78	-	325,000.00	-
Min	0.00	0.00	0.00	-	0.00	50,000.00	0.00	0.00	-	0.00	0.00
Max	3,000,000.00	1,700,000.00	0.00	-	0.00	50,000.00	27,000.00	3,000,000.00	-	650,000.00	0.00

Auto Generated

Q38: Have you made a payment as a business decision to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous or without merit?

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
		Total									
Sample Size	62	20	3	-	1	1	4	7	-	4	1
Yes											
Count	35	11	2	-	0	1	2	4	-	3	1
Column %	56%	55%	67%	-	0%	100%	50%	57%	-	75%	100%
No											
Count	27	9	1	-	1	0	2	3	-	1	0
Column %	44%	45%	33%	-	100%	0%	50%	43%	-	25%	0%

Auto Generated

Q39: Defense of Claims and Causes of Claims

Please answer the questions in this section with reference to your firm’s most recently completed fiscal year.

What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)? *

	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	108	35	6	-	-	5	5	14	-	10	1
0-49											
Count	29	12	2	-	-	1	2	4	-	2	0
Column %	27%	34%	33%	-	-	20%	40%	29%	-	20%	0%
50-99											
Count	16	4	0	-	-	2	0	1	-	4	0
Column %	15%	11%	0%	-	-	40%	0%	7%	-	40%	0%
100-199											
Count	29	12	1	-	-	1	2	5	-	0	0
Column %	27%	34% I	17%	-	-	20%	40%	36%	-	0%	0%
200-499											
Count	26	7	2	-	-	1	1	2	-	4	1
Column %	24%	20%	33%	-	-	20%	20%	14%	-	40%	100%
500-999											
Count	4	0	1	-	-	0	0	1	-	0	0
Column %	4%	0%	17%	-	-	0%	0%	7%	-	0%	0%
1,000 or more											
Count	4	0	0	-	-	0	0	1	-	0	0
Column %	4%	0%	0%	-	-	0%	0%	7%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: I

Auto Generated

Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	106	35	6	-	-	5	5	14	-	8	1
Client / Project Selection (QBS vs. cost proposal, client not knowledgeable about construction, client / project financial strength, etc.)											
Mentions	28	8	1	-	-	1	1	5	-	2	0
% Valid Cases	26%	23%	17%	-	-	20%	20%	36%	-	25%	0%
Code Violation											
Mentions	7	0	0	-	-	0	0	2	-	0	0
% Valid Cases	7%	0%	0%	-	-	0%	0%	14%	-	0%	0%
Communications (breakdowns when conflicts arise, poor team or client communication, etc.)											
Mentions	44	14	1	-	-	1	3	4	-	5	0
% Valid Cases	42%	40%	17%	-	-	20%	60%	29%	-	63%	0%
Contract (contract language, no contract, etc.)											
Mentions	19	5	0	-	-	2	1	2	-	1	0
% Valid Cases	18%	14%	0%	-	-	40%	20%	14%	-	13%	0%
Error or Omission of a Technical Nature											
Mentions	46	15	5	-	-	1	2	6	-	2	0
% Valid Cases	43%	43%	83%	-	-	20%	40%	43%	-	25%	0%
Project Management (lack of training, management of human or technical resources, turnover of staff, etc.)											
Mentions	16	5	1	-	-	1	0	1	-	1	0
% Valid Cases	15%	14%	17%	-	-	20%	0%	7%	-	13%	0%
Project Delays											
Mentions	17	3	1	-	-	0	1	2	-	3	0
% Valid Cases	16%	9%	17%	-	-	0%	20%	14%	-	38%	0%

Auto Generated

Q40: Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply.

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Scope of Services (problems with scope definition, changes in scope, etc.)											
Mentions	26	8	2	-	-	1	2	3	-	1	0
% Valid Cases	25%	23%	33%	-	-	20%	40%	21%	-	13%	0%
Third Party Claim											
Mentions	54	18	2	-	-	4	1	7	-	5	0
% Valid Cases	51%	51%	33%	-	-	80%	20%	50%	-	63%	0%
Other (please specify)											
Mentions	11	1	1	-	-	1	1	1	-	2	1
% Valid Cases	10%	3%	17%	-	-	20%	20%	7%	-	25%	100%

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	106	33	6	-	1	5	5	14	-	9	1
Airport (Runway & Taxiways)											
Count	1	1	0	-	0	0	0	0	-	0	0
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
Airport (Terminals)											
Count	1	1	0	-	0	0	0	0	-	0	0
Column %	1%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
Apartment											
Count	4	1	0	-	0	0	0	2	-	0	0
Column %	4%	3%	0%	-	0%	0%	0%	14%	-	0%	0%
Bridges & Tunnels											
Count	4	1	0	-	0	1	0	2	-	0	0
Column %	4%	3%	0%	-	0%	20%	0%	14%	-	0%	0%
Condominium											
Count	5	1	0	-	0	1	1	1	-	0	1
Column %	5%	3%	0%	-	0%	20%	20%	7%	-	0%	100%
Healthcare											
Count	8	1	0	-	0	0	2	2	-	0	0
Column %	8%	3%	0%	-	0%	0%	40% A	14%	-	0%	0%
Highways & Streets											
Count	18	12	1	-	0	2	0	0	-	0	0
Column %	17%	36% GI	17%	-	0%	40%	0%	0%	-	0%	0%
Hospitality (Hotel, Motel, Entertainment)											
Count	2	0	0	-	0	0	0	2	-	0	0
Column %	2%	0%	0%	-	0%	0%	0%	14%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: ABEFGI

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Industrial & Process											
Count	5	1	1	-	0	0	0	0	-	0	0
Column %	5%	3%	17%	-	0%	0%	0%	0%	-	0%	0%
Land Development											
Count	7	4	0	-	0	0	0	0	-	1	0
Column %	7%	12%	0%	-	0%	0%	0%	0%	-	11%	0%
Mass & Rapid Transit											
Count	2	1	0	-	0	0	0	0	-	0	0
Column %	2%	3%	0%	-	0%	0%	0%	0%	-	0%	0%
Office											
Count	3	0	0	-	0	0	0	1	-	0	0
Column %	3%	0%	0%	-	0%	0%	0%	7%	-	0%	0%
Residential (Single Family)											
Count	4	3	0	-	0	0	1	0	-	0	0
Column %	4%	9%	0%	-	0%	0%	20%	0%	-	0%	0%
Retail											
Count	4	1	2	-	0	0	0	0	-	0	0
Column %	4%	3%	33%	-	0%	0%	0%	0%	-	0%	0%
School (Higher Education)											
Count	1	0	0	-	0	0	0	0	-	0	0
Column %	1%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
School (K-12)											
Count	4	0	1	-	0	0	0	0	-	0	0
Column %	4%	0%	17%	-	0%	0%	0%	0%	-	0%	0%
Utility											
Count	1	0	1	-	0	0	0	0	-	0	0
Column %	1%	0%	17%	-	0%	0%	0%	0%	-	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEFGI

Auto Generated

Q41: For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim. - Selected Choice *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Water and/or Wastewater Conveyance											
Count	7	4	0	-	0	0	0	0	-	1	0
Column %	7%	12%	0%	-	0%	0%	0%	0%	-	11%	0%
Water and/or Wastewater Treatment											
Count	12	0	0	-	1	0	0	0	-	6	0
Column %	11%	0%	0%	-	100% A	0%	0%	0%	-	67% ABEFG	0%
Other (please specify)											
Count	13	1	0	-	0	1	1	4	-	1	0
Column %	12%	3%	0%	-	0%	20%	20%	29% A	-	11%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABEFGI

Auto Generated

Q41a: For the claim identified in the previous question, please indicate the Project Delivery Method involved. - Selected Choice

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	107	34	6	-	1	5	5	13	-	10	1
Traditional Design-Bid-Build											
Count	72	24	5	-	1	3	3	7	-	7	0
Column %	67%	71%	83%	-	100%	60%	60%	54%	-	70%	0%
Contractor-Led Design/Build											
Count	12	4	0	-	0	1	0	2	-	1	0
Column %	11%	12%	0%	-	0%	20%	0%	15%	-	10%	0%
Consultant-Led Design/Build											
Count	2	0	0	-	0	0	0	0	-	0	0
Column %	2%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
Progressive Design/Build											
Count	0	0	0	-	0	0	0	0	-	0	0
Column %	0%	0%	0%	-	0%	0%	0%	0%	-	0%	0%
Construction Manager at Risk											
Count	3	1	0	-	0	0	1	0	-	0	0
Column %	3%	3%	0%	-	0%	0%	20%	0%	-	0%	0%
Construction Manager/General Contractor											
Count	7	3	0	-	0	0	1	2	-	0	0
Column %	7%	9%	0%	-	0%	0%	20%	15%	-	0%	0%
Other (please specify)											
Count	11	2	1	-	0	1	0	2	-	2	1
Column %	10%	6%	17%	-	0%	20%	0%	15%	-	20%	100%

Auto Generated

Q42: Impact of the Threat of Claim

Has your firm reduced, dropped, or modified any service offerings due to high claims activity or other risk issues? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
Total		A	B	C	D	E	F	G	H	I	J	
Sample Size	348	104	18	10	10	20	11	40	10	29	9	
Yes												
Count	42	12	3	0	1	6	3	3	0	1	2	
Column %	12%	12%	17%	0%	10%	30% AGI	27%	8%	0%	3%	22%	
No												
Count	306	92	15	10	9	14	8	37	10	28	7	
Column %	88%	88% E	83%	100%	90%	70%	73%	93% E	100%	97% E	78%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AEGI

Auto Generated

Q43: How often has your firm not pursued or has turned down work, due to concern about potential risk issues? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
		Total										
Sample Size		349	104	18	10	10	20	11	41	10	29	9
Frequently												
Count		17	6	0	0	0	2	0	3	0	1	0
Column %		5%	6%	0%	0%	0%	10%	0%	7%	0%	3%	0%
Sometimes												
Count		155	47	9	2	3	14	7	19	1	15	3
Column %		44%	45% H	50% H	20% H	30%	70% ACH	64% H	46%	10% H	52% H	33%
Rarely												
Count		148	44	6	7	6	4	3	15	5	13	4
Column %		42%	42%	33%	70% E	60% E	20% E	27%	37%	50%	45%	44%
Never												
Count		29	7	3	1	1	0	1	4	4	0	2
Column %		8%	7% H	17%	10%	10%	0% E	9%	10% G	40% AEGI	0% I	22%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ACEGHI

Auto Generated

Q44: Why specifically did your firm not pursue or turn the work down? Check all that apply.

	Total	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	319	97	15	9	9	20	10	36	6	29	7
Client History											
Mentions	177	51	8	3	5	10	8	19	4	15	4
% Valid Cases	55%	53%	53%	33%	56%	50%	80%	53%	67%	52%	57%
Contract Terms											
Mentions	185	57	11	6	6	12	6	20	2	14	4
% Valid Cases	58%	59%	73%	67%	67%	60%	60%	56%	33%	48%	57%
High Risk (e.g., in terms of safety, project delivery type, technical sufficiency, etc.)											
Mentions	184	58	8	5	4	14	6	17	3	16	4
% Valid Cases	58%	60%	53%	56%	44%	70%	60%	47%	50%	55%	57%
Lacked Qualifications / Experience on the part of the client, design professional, or others											
Mentions	119	37	7	3	6	2	7	10	0	11	3
% Valid Cases	37%	38%	47%	33%	67%	10%	70%	28%	0%	38%	43%
Project Type or Delivery Method											
Mentions	94	29	1	2	3	5	4	7	2	12	3
% Valid Cases	29%	30%	7%	22%	33%	25%	40%	19%	33%	41%	43%
Undercapitalized Project											
Mentions	45	11	1	0	2	1	3	5	0	5	1
% Valid Cases	14%	11%	7%	0%	22%	5%	30%	14%	0%	17%	14%
Other (please specify)											
Mentions	14	2	1	0	0	1	0	2	0	3	0
% Valid Cases	4%	2%	7%	0%	0%	5%	0%	6%	0%	10%	0%

Auto Generated

Q45: During your last fiscal year, what is your best estimate of the potential total fee value of the work that your firm declined? *

	Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
	Total	Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Sample Size	316	95	15	9	9	20	10	35	6	29	7
\$0 to \$10,000											
Count	37	6	0	1	2	4	1	7	2	6	0
Column %	12%	6%	0%	11%	22%	20%	10%	20% A	33%	21% A	0%
\$10,001 to \$100,000											
Count	128	43	8	4	3	10	4	17	1	10	4
Column %	41%	45%	53%	44%	33%	50%	40%	49%	17%	34%	57%
\$100,001 to \$250,000											
Count	69	24	3	2	4	2	0	8	3	5	1
Column %	22%	25%	20%	22%	44% F	10%	0%	23%	50% F	17%	14%
\$250,001 to \$500,000											
Count	40	11	1	1	0	1	3	0	0	6	0
Column %	13%	12% G	7%	11%	0%	5%	30% G	0%	0%	21% G	0%
\$500,001 to \$1 million											
Count	22	5	2	0	0	2	0	3	0	0	2
Column %	7%	5%	13%	0%	0%	10%	0%	9%	0%	0%	29% I
\$1.01 million to \$2.5 million											
Count	11	2	1	0	0	1	1	0	0	1	0
Column %	3%	2%	7%	0%	0%	5%	10%	0%	0%	3%	0%
\$2.51 million to \$5 million											
Count	4	2	0	0	0	0	1	0	0	1	0
Column %	1%	2%	0%	0%	0%	0%	10%	0%	0%	3%	0%
\$5.01 million to \$10 million											
Count	2	2	0	0	0	0	0	0	0	0	0
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than \$10 million											
Count	3	0	0	1	0	0	0	0	0	0	0
Column %	1%	0%	0%	11%	0%	0%	0%	0%	0%	0%	0%

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: AFGI

Auto Generated

Q46: In your opinion, to what extent does the threat of claims stifle innovation in the profession at this time? *

		Q3: If 50% or more of your firm's gross revenue comes from one field of practice, check that field below. - Selected Choice										
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J	
	Total											
Sample Size	348	103	18	10	10	20	11	41	10	29	9	
Very Much Count Column %	41 12%	17 17%	3 17%	0 0%	2 20%	6 30% G	2 18%	2 5%	0 0%	3 10%	0 0%	
Somewhat Count Column %	129 37%	35 34%	4 22%	3 30%	3 30%	8 40%	4 36%	15 37%	2 20%	12 41%	5 56%	
A little Count Column %	140 40%	45 44%	8 44%	5 50%	5 50%	5 25%	4 36%	19 46%	2 20%	11 38%	2 22%	
Not at all Count Column %	38 11%	6 6%	3 17%	2 20%	0 0%	1 5%	1 9%	5 12%	6 60% ABDEFGI	3 10%	2 22%	

Confidence Level = 95%

* Denotes variable with statistically significant findings

■ Significant difference within groups: ABDEFGI

Auto Generated

Q47: Please indicate whether the threat of claims is hurting your firm’s ability to do the following. Check all that apply. *

	Total	Q3: If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below. - Selected Choice									
		Civil / General (Including Transportation) A	Construction Engineering & Inspection B	Electrical C	Environmental D	Geotechnical E	Mechanical / HVAC F	Structural G	Surveying H	Water / Wastewater I	Other (please specify) J
Valid Cases	330	101	16	10	9	19	10	38	8	29	8
Build good relations with clients											
Mentions	31	12	2	0	0	1	0	4	0	1	0
% Valid Cases	9%	12%	13%	0%	0%	5%	0%	11%	0%	3%	0%
Expand your firm’s business											
Mentions	61	21	1	0	1	4	0	7	1	7	1
% Valid Cases	18%	21%	6%	0%	11%	21%	0%	18%	13%	24%	13%
Hire new engineers											
Mentions	11	3	1	0	0	1	1	0	0	0	1
% Valid Cases	3%	3%	6%	0%	0%	5%	10%	0%	0%	0%	13%
Hold down costs / remain profitable											
Mentions	70	25	5	1	1	8	3	8	0	3	1
% Valid Cases	21%	25%	31%	10%	11%	42%	30%	21%	0%	10%	13%
Hold down fees											
Mentions	84	27	4	2	2	5	4	11	0	3	2
% Valid Cases	25%	27%	25%	20%	22%	26%	40%	29%	0%	10%	25%
Maintain good relations with other construction team members											
Mentions	64	23	4	0	3	4	1	5	1	4	0
% Valid Cases	19%	23%	25%	0%	33%	21%	10%	13%	13%	14%	0%
Try innovative approaches											
Mentions	89	33	3	3	4	9	4	5	0	7	2
% Valid Cases	27%	33% G	19%	30%	44%	47% G	40%	13%	0%	24%	25%
The threat of claims is not having an impact on our firm											
Mentions	156	44	9	6	4	5	4	23	7	17	4
% Valid Cases	47%	44%	56%	60%	44%	26%	40%	61% E	88%	59% E	50%

Confidence Level = 95%

* Denotes variable with statistically significant findings

Significant difference within groups: EG