

Results by Primary Discipline

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Q37.1 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc. 71

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Q37.2 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER. 73

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Q37.4 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER. 77

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Q2. What are your firm's fields of practice? Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Valid Cases	423	124	22	9	19	14	18	16	52	14	27	11
Architectural												
Mentions	40	10	1	1	0	1	0	0	1	1	4	0
% Valid Cases	9%	8%	5%	11%	0%	7%	0%	0%	2%	7%	15%	0%
Building Commissioning												
Mentions	25	1	1	1	0	0	0	2	0	0	0	0
% Valid Cases	6%	1%	5%	11%	0%	0%	0%	13%	0%	0%	0%	0%
Civil / General (Including Transportation)												
Mentions	264	124	11	7	2	8	4	0	15	10	17	2
% Valid Cases	62%	100%	50%	78%	11%	57%	22%	0%	29%	71%	63%	18%
Construction Engineering & Inspection												
Mentions	171	57	22	6	0	3	5	1	5	3	11	2
% Valid Cases	40%	46%	100%	67%	0%	21%	28%	6%	10%	21%	41%	18%
Construction Management												
Mentions	105	26	12	9	1	5	2	1	1	0	10	3
% Valid Cases	25%	21%	55%	100%	5%	36%	11%	6%	2%	0%	37%	27%
Electrical												
Mentions	86	7	1	1	19	1	0	14	0	0	7	1
% Valid Cases	20%	6%	5%	11%	100%	7%	0%	88%	0%	0%	26%	9%
Energy / Industrial												
Mentions	35	3	0	1	4	0	0	1	1	1	1	0
% Valid Cases	8%	2%	0%	11%	21%	0%	0%	6%	2%	7%	4%	0%
Environmental												
Mentions	109	27	7	3	0	14	5	0	0	1	12	1
% Valid Cases	26%	22%	32%	33%	0%	100%	28%	0%	0%	7%	44%	9%
Geotechnical												
Mentions	68	6	10	1	0	2	18	0	1	0	2	0
% Valid Cases	16%	5%	45%	11%	0%	14%	100%	0%	2%	0%	7%	0%
Lab Testing												
Mentions	42	3	11	1	0	1	8	0	0	0	1	1
% Valid Cases	10%	2%	50%	11%	0%	7%	44%	0%	0%	0%	4%	9%
Landscape Architecture												
Mentions	47	19	1	1	0	1	0	0	1	0	1	0
% Valid Cases	11%	15%	5%	11%	0%	7%	0%	0%	2%	0%	4%	0%
Mechanical / HVAC												
Mentions	67	6	1	1	1	1	0	16	1	0	4	1
% Valid Cases	16%	5%	5%	11%	5%	7%	0%	100%	2%	0%	15%	9%

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Q2. What are your firm's fields of practice? Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Planning												
Mentions	109	48	3	3	1	3	1	1	2	0	9	3
% Valid Cases	26%	39%	14%	33%	5%	21%	6%	6%	4%	0%	33%	27%
Process												
Mentions	19	3	0	0	1	0	0	0	0	0	3	1
% Valid Cases	4%	2%	0%	0%	5%	0%	0%	0%	0%	0%	11%	9%
Structural												
Mentions	154	37	5	2	1	2	1	1	52	2	7	1
% Valid Cases	36%	30%	23%	22%	5%	14%	6%	6%	100%	14%	26%	9%
SUE-Subsurface Utility Locating												
Mentions	20	5	2	0	0	0	0	0	0	1	2	0
% Valid Cases	5%	4%	9%	0%	0%	0%	0%	0%	0%	7%	7%	0%
Surveying												
Mentions	128	53	6	0	0	2	0	0	4	14	10	0
% Valid Cases	30%	43%	27%	0%	0%	14%	0%	0%	8%	100%	37%	0%
Water / Wastewater												
Mentions	131	44	2	2	2	4	0	1	2	1	27	1
% Valid Cases	31%	35%	9%	22%	11%	29%	0%	6%	4%	7%	100%	9%
Other (please specify)												
Mentions	36	7	0	0	1	0	0	1	1	1	0	11
% Valid Cases	9%	6%	0%	0%	5%	0%	0%	6%	2%	7%	0%	100%

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Q4. What is the annual gross revenue of your firm?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	423	124	22	9	19	14	18	16	52	14	27	11
Less than \$500,000												
Count	37	11	2	2	2	2	2	4	4	2	1	2
Column %	9%	9%	9%	22%	11%	14%	11%	25%	8%	14%	4%	18%
\$500,000 to \$0.99 million												
Count	38	8	1	1	3	1	4	0	15	1	1	1
Column %	9%	6%	5%	11%	16%	7%	22%	0%	29%	7%	4%	9%
\$1 million to \$2.49 million												
Count	83	21	1	3	9	3	4	4	12	3	5	5
Column %	20%	17%	5%	33%	47%	21%	22%	25%	23%	21%	19%	45%
\$2.5 million to \$4.99 million												
Count	64	21	6	1	2	2	1	3	8	3	5	2
Column %	15%	17%	27%	11%	11%	14%	6%	19%	15%	21%	19%	18%
\$5.0 million to \$7.49 million												
Count	50	20	4	0	1	0	3	1	3	0	4	1
Column %	12%	16%	18%	0%	5%	0%	17%	6%	6%	0%	15%	9%
\$7.5 million to \$9.99 million												
Count	34	7	1	1	0	2	1	2	3	3	5	0
Column %	8%	6%	5%	11%	0%	14%	6%	13%	6%	21%	19%	0%
\$10 million to \$19.99 million												
Count	52	18	3	1	2	1	1	2	2	2	3	0
Column %	12%	15%	14%	11%	11%	7%	6%	13%	4%	14%	11%	0%
\$20 million to \$49.99 million												
Count	29	7	1	0	0	0	1	0	4	0	2	0
Column %	7%	6%	5%	0%	0%	0%	6%	0%	8%	0%	7%	0%
\$50 million to \$99.99 million												
Count	18	7	1	0	0	1	1	0	1	0	0	0
Column %	4%	6%	5%	0%	0%	7%	6%	0%	2%	0%	0%	0%
\$100 million or more												
Count	18	4	2	0	0	2	0	0	0	0	1	0
Column %	4%	3%	9%	0%	0%	14%	0%	0%	0%	0%	4%	0%

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Q5. How has your firm's annual gross revenue changed in the past year?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	423	124	22	9	19	14	18	16	52	14	27	11
NET INCREASED												
Count	226	72	9	4	8	12	11	7	25	7	13	7
Column %	53%	58%	41%	44%	42%	86%	61%	44%	48%	50%	48%	64%
Up more than 50%												
Count	19	9	1	0	2	2	1	2	1	0	0	0
Column %	4%	7%	5%	0%	11%	14%	6%	13%	2%	0%	0%	0%
Up 30% - 50%												
Count	20	8	0	1	1	0	1	0	3	0	1	1
Column %	5%	6%	0%	11%	5%	0%	6%	0%	6%	0%	4%	9%
Up 20% - 29%												
Count	33	11	2	2	1	1	1	1	6	1	1	2
Column %	8%	9%	9%	22%	5%	7%	6%	6%	12%	7%	4%	18%
Up 10% - 19%												
Count	67	21	1	1	1	8	4	1	8	1	6	2
Column %	16%	17%	5%	11%	5%	57%	22%	6%	15%	7%	22%	18%
Up 5% - 9%												
Count	51	14	3	0	3	0	3	1	4	5	2	1
Column %	12%	11%	14%	0%	16%	0%	17%	6%	8%	36%	7%	9%
Up 1% - 4%												
Count	36	9	2	0	0	1	1	2	3	0	3	1
Column %	9%	7%	9%	0%	0%	7%	6%	13%	6%	0%	11%	9%
Little or no change from last year												
Count	81	22	5	2	5	1	5	4	8	4	11	0
Column %	19%	18%	23%	22%	26%	7%	28%	25%	15%	29%	41%	0%
Down 1% - 4%												
Count	20	7	3	0	0	0	0	1	0	1	0	1
Column %	5%	6%	14%	0%	0%	0%	0%	6%	0%	7%	0%	9%
Down 5% - 9%												
Count	20	3	2	0	2	0	0	0	3	0	0	1
Column %	5%	2%	9%	0%	11%	0%	0%	0%	6%	0%	0%	9%
Down 10% - 19%												
Count	34	7	2	0	3	0	1	2	5	1	3	1
Column %	8%	6%	9%	0%	16%	0%	6%	13%	10%	7%	11%	9%
Down 20% - 29%												
Count	25	12	0	2	0	1	0	1	5	1	0	0
Column %	6%	10%	0%	22%	0%	7%	0%	6%	10%	7%	0%	0%

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Q5. How has your firm's annual gross revenue changed in the past year?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Down 30% - 50%												
Count	16	1	1	1	1	0	0	1	6	0	0	1
Column %	4%	1%	5%	11%	5%	0%	0%	6%	12%	0%	0%	9%
Down more than 50%												
Count	1	0	0	0	0	0	1	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	6%	0%	0%	0%	0%	0%
NET DECREASED												
Count	116	30	8	3	6	1	2	5	19	3	3	4
Column %	27%	24%	36%	33%	32%	7%	11%	31%	37%	21%	11%	36%

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Q6. Who has the primary responsibility for risk management in your firm?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	423	124	22	9	19	14	18	16	52	14	27	11
In-House Counsel												
Count	22	9	1	0	0	2	1	0	1	0	0	0
Column %	5%	7%	5%	0%	0%	14%	6%	0%	2%	0%	0%	0%
Full Time Risk Manager												
Count	8	1	0	0	0	1	0	0	1	0	1	0
Column %	2%	1%	0%	0%	0%	7%	0%	0%	2%	0%	4%	0%
Principal(s) tasked with this responsibility as needed (less than full time)												
Count	180	56	9	2	10	6	6	8	24	8	8	5
Column %	43%	45%	41%	22%	53%	43%	33%	50%	46%	57%	30%	45%
CEO / President / COO												
Count	181	47	9	7	8	4	11	7	22	6	17	5
Column %	43%	38%	41%	78%	42%	29%	61%	44%	42%	43%	63%	45%
CFO / Controller												
Count	24	10	2	0	0	0	0	0	2	0	1	1
Column %	6%	8%	9%	0%	0%	0%	0%	0%	4%	0%	4%	9%
Other (please specify)												
Count	8	1	1	0	1	1	0	1	2	0	0	0
Column %	2%	1%	5%	0%	5%	7%	0%	6%	4%	0%	0%	0%

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Q7. Does your firm carry professional liability insurance (PLI)?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	423	124	22	9	19	14	18	16	52	14	27	11
Yes												
Count	420	124	22	9	19	14	17	16	52	14	27	11
Column %	99%	100%	100%	100%	100%	100%	94%	100%	100%	100%	100%	100%
No												
Count	3	0	0	0	0	0	1	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	6%	0%	0%	0%	0%	0%

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Q8. Who is your primary professional liability insurance carrier?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.												
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	420	124	22	9	19	14	17	16	52	14	27	11	
AIG / Lexington New Hampshire Insurance													
Count	15	6	2	0	0	0	1	0	2	0	1	0	
Column %	4%	5%	9%	0%	0%	0%	6%	0%	4%	0%	4%	0%	
Arch / PUA													
Count	3	0	0	0	1	0	0	0	1	0	0	0	
Column %	1%	0%	0%	0%	5%	0%	0%	0%	2%	0%	0%	0%	
Argo Pro													
Count	7	4	0	0	1	0	0	0	1	0	0	0	
Column %	2%	3%	0%	0%	5%	0%	0%	0%	2%	0%	0%	0%	
Arrowhead / American Alternative Insurance Co.													
Count	0	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
AXA XL													
Count	71	16	2	0	4	1	2	6	15	0	2	1	
Column %	17%	13%	9%	0%	21%	7%	12%	38%	29%	0%	7%	9%	
AXIS													
Count	4	1	0	0	0	0	0	0	0	0	0	1	
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	9%	
Beazley													
Count	18	6	0	1	0	0	0	1	0	3	2	0	
Column %	4%	5%	0%	11%	0%	0%	0%	6%	0%	21%	7%	0%	
Berkley													
Count	36	7	2	2	2	1	4	0	4	0	4	0	
Column %	9%	6%	9%	22%	11%	7%	24%	0%	8%	0%	15%	0%	
Chubb / ACE American Insurance Co.													
Count	5	1	1	1	0	1	0	0	0	0	0	0	
Column %	1%	1%	5%	11%	0%	7%	0%	0%	0%	0%	0%	0%	
CNA / Schinnerer; Continental Casualty; Columbia Casualty													
Count	63	14	3	1	4	2	1	4	4	4	5	1	
Column %	15%	11%	14%	11%	21%	14%	6%	25%	8%	29%	19%	9%	
Endurance American													
Count	3	3	0	0	0	0	0	0	0	0	0	0	
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Great American													
Count	4	0	2	0	0	0	0	0	1	0	1	0	
Column %	1%	0%	9%	0%	0%	0%	0%	0%	2%	0%	4%	0%	

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Q8. Who is your primary professional liability insurance carrier?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Hanover												
Count	7	2	0	0	1	0	0	1	1	2	0	0
Column %	2%	2%	0%	0%	5%	0%	0%	6%	2%	14%	0%	0%
HCC; Houston Casualty; US Specialty Insurance												
Count	5	0	1	1	0	1	0	0	0	0	0	0
Column %	1%	0%	5%	11%	0%	7%	0%	0%	0%	0%	0%	0%
Hiscox												
Count	3	2	1	0	0	0	0	0	0	0	0	0
Column %	1%	2%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Liberty Underwriters / Ironshore												
Count	4	2	0	0	0	0	0	0	1	0	1	0
Column %	1%	2%	0%	0%	0%	0%	0%	0%	2%	0%	4%	0%
Lloyds of London												
Count	16	2	4	0	1	0	2	2	3	0	0	0
Column %	4%	2%	18%	0%	5%	0%	12%	13%	6%	0%	0%	0%
Markel / Evanston / Alterra												
Count	2	0	0	0	0	1	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	7%	0%	0%	0%	0%	0%	0%
Navigators / The Hartford												
Count	12	4	1	0	1	0	1	0	1	0	0	2
Column %	3%	3%	5%	0%	5%	0%	6%	0%	2%	0%	0%	18%
One Beacon												
Count	1	0	0	0	0	0	0	0	1	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	2%	0%	0%	0%
RLI												
Count	27	13	1	1	1	1	1	0	0	0	2	2
Column %	6%	10%	5%	11%	5%	7%	6%	0%	0%	0%	7%	18%
Starr												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Terra Insurance												
Count	3	0	0	0	0	0	2	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	12%	0%	0%	0%	0%	0%
Travelers												
Count	43	16	1	2	1	1	0	1	8	2	5	2
Column %	10%	13%	5%	22%	5%	7%	0%	6%	15%	14%	19%	18%

Auto Generated

Q8. Who is your primary professional liability insurance carrier?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Zurich / Steadfast Insurance												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other (please specify)												
Count	68	25	1	0	2	5	3	1	9	3	4	2
Column %	16%	20%	5%	0%	11%	36%	18%	6%	17%	21%	15%	18%

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Q9. Rate your satisfaction with your professional liability insurance CARRIER'S PRE-CLAIMS ASSISTANCE (including the carrier's ability to assist with the pre-claim process).

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	304	96	15	3	9	4	14	10	38	8	22	4
NET TOP 2												
Count	278	88	14	2	9	3	14	9	33	8	20	4
Column %	91%	92%	93%	67%	100%	75%	100%	90%	87%	100%	91%	100%
Very Satisfied												
Count	177	53	8	1	8	2	7	6	24	5	15	2
Column %	58%	55%	53%	33%	89%	50%	50%	60%	63%	63%	68%	50%
Satisfied												
Count	101	35	6	1	1	1	7	3	9	3	5	2
Column %	33%	36%	40%	33%	11%	25%	50%	30%	24%	38%	23%	50%
Somewhat Satisfied												
Count	21	6	1	1	0	1	0	1	4	0	2	0
Column %	7%	6%	7%	33%	0%	25%	0%	10%	11%	0%	9%	0%
Not Very Satisfied												
Count	5	2	0	0	0	0	0	0	1	0	0	0
Column %	2%	2%	0%	0%	0%	0%	0%	0%	3%	0%	0%	0%
Very unsatisfied												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2												
Count	5	2	0	0	0	0	0	0	1	0	0	0
Column %	2%	2%	0%	0%	0%	0%	0%	0%	3%	0%	0%	0%

Auto Generated

Q10. Rate your satisfaction with your professional liability insurance CARRIER'S CLAIMS HANDLING (including responsiveness and competency of claims staff, communications skills, ability to assist with the claim process, etc.).

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	238	72	13	3	9	2	10	8	26	5	15	2
NET TOP 2												
Count	216	65	12	2	9	2	10	7	24	5	11	2
Column %	91%	90%	92%	67%	100%	100%	100%	88%	92%	100%	73%	100%
Very Satisfied												
Count	130	41	7	0	9	0	3	5	13	2	9	0
Column %	55%	57%	54%	0%	100%	0%	30%	63%	50%	40%	60%	0%
Satisfied												
Count	86	24	5	2	0	2	7	2	11	3	2	2
Column %	36%	33%	38%	67%	0%	100%	70%	25%	42%	60%	13%	100%
Somewhat Satisfied												
Count	16	5	1	0	0	0	0	1	1	0	3	0
Column %	7%	7%	8%	0%	0%	0%	0%	13%	4%	0%	20%	0%
Not Very Satisfied												
Count	5	2	0	1	0	0	0	0	1	0	0	0
Column %	2%	3%	0%	33%	0%	0%	0%	0%	4%	0%	0%	0%
Very unsatisfied												
Count	1	0	0	0	0	0	0	0	0	0	1	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	7%	0%
NET BOTTOM 2												
Count	6	2	0	1	0	0	0	0	1	0	1	0
Column %	3%	3%	0%	33%	0%	0%	0%	0%	4%	0%	7%	0%

Auto Generated

Q11. Rate your satisfaction with your professional liability insurance CARRIER'S RISK MANAGEMENT PROGRAMS.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	296	85	14	4	13	3	15	9	41	7	22	5
NET TOP 2												
Count	254	70	12	2	13	2	15	9	37	4	18	5
Column %	86%	82%	86%	50%	100%	67%	100%	100%	90%	57%	82%	100%
Very Satisfied												
Count	110	32	4	0	8	0	4	4	15	2	11	1
Column %	37%	38%	29%	0%	62%	0%	27%	44%	37%	29%	50%	20%
Satisfied												
Count	144	38	8	2	5	2	11	5	22	2	7	4
Column %	49%	45%	57%	50%	38%	67%	73%	56%	54%	29%	32%	80%
Somewhat Satisfied												
Count	36	13	2	1	0	1	0	0	4	3	4	0
Column %	12%	15%	14%	25%	0%	33%	0%	0%	10%	43%	18%	0%
Not Very Satisfied												
Count	6	2	0	1	0	0	0	0	0	0	0	0
Column %	2%	2%	0%	25%	0%	0%	0%	0%	0%	0%	0%	0%
Very unsatisfied												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2												
Count	6	2	0	1	0	0	0	0	0	0	0	0
Column %	2%	2%	0%	25%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q12. Did you change PLI carriers during your most recently completed fiscal year?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	414	121	22	9	19	13	16	16	51	14	27	11
Yes												
Count	48	17	2	0	2	1	1	1	4	3	2	0
Column %	12%	14%	9%	0%	11%	8%	6%	6%	8%	21%	7%	0%
No												
Count	366	104	20	9	17	12	15	15	47	11	25	11
Column %	88%	86%	91%	100%	89%	92%	94%	94%	92%	79%	93%	100%

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Q13. Please explain why you changed PLI carriers. Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Valid Cases	48	17	2	-	2	1	1	1	4	3	2	-
Lower premium												
Mentions	38	14	1	-	2	1	1	1	4	3	2	-
% Valid Cases	79%	82%	50%	-	100%	100%	100%	100%	100%	100%	100%	-
Better policy terms												
Mentions	12	5	1	-	0	0	0	0	0	1	1	-
% Valid Cases	25%	29%	50%	-	0%	0%	0%	0%	0%	33%	50%	-
Not satisfied with pre-claims assistance												
Mentions	2	0	0	-	0	0	0	0	0	1	0	-
% Valid Cases	4%	0%	0%	-	0%	0%	0%	0%	0%	33%	0%	-
Not satisfied with claims handling												
Mentions	3	0	0	-	0	0	0	0	0	1	0	-
% Valid Cases	6%	0%	0%	-	0%	0%	0%	0%	0%	33%	0%	-
Not satisfied with risk management programs												
Mentions	2	0	0	-	0	0	0	0	0	1	0	-
% Valid Cases	4%	0%	0%	-	0%	0%	0%	0%	0%	33%	0%	-
Needed higher limits than existing carrier could provide												
Mentions	5	1	0	-	0	0	0	0	0	1	0	-
% Valid Cases	10%	6%	0%	-	0%	0%	0%	0%	0%	33%	0%	-
Could not renew with existing PLI carrier												
Mentions	3	0	1	-	1	0	0	0	0	0	0	-
% Valid Cases	6%	0%	50%	-	50%	0%	0%	0%	0%	0%	0%	-
Changed carrier based on advice of Broker												
Mentions	10	5	0	-	0	0	0	1	0	1	0	-
% Valid Cases	21%	29%	0%	-	0%	0%	0%	100%	0%	33%	0%	-
Other (please specify)												
Mentions	1	1	0	-	0	0	0	0	0	0	0	-
% Valid Cases	2%	6%	0%	-	0%	0%	0%	0%	0%	0%	0%	-

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Q14.1 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Broker Recommendation

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.										
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Total												
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9
NET TOP 3												
Count	257	72	15	6	14	11	9	8	31	8	17	4
Column %	69%	67%	79%	75%	78%	85%	69%	53%	69%	73%	68%	44%
1												
Count	158	42	9	3	11	6	6	3	16	6	11	3
Column %	43%	39%	47%	38%	61%	46%	46%	20%	36%	55%	44%	33%
2												
Count	64	17	5	3	2	3	3	4	10	2	5	1
Column %	17%	16%	26%	38%	11%	23%	23%	27%	22%	18%	20%	11%
3												
Count	35	13	1	0	1	2	0	1	5	0	1	0
Column %	9%	12%	5%	0%	6%	15%	0%	7%	11%	0%	4%	0%
4												
Count	30	7	2	0	0	0	1	2	4	1	4	2
Column %	8%	6%	11%	0%	0%	0%	8%	13%	9%	9%	16%	22%
5												
Count	22	4	0	0	1	1	0	0	3	2	2	1
Column %	6%	4%	0%	0%	6%	8%	0%	0%	7%	18%	8%	11%
6												
Count	40	18	2	1	3	0	1	3	3	0	2	1
Column %	11%	17%	11%	13%	17%	0%	8%	20%	7%	0%	8%	11%
7												
Count	21	7	0	1	0	1	2	2	4	0	0	1
Column %	6%	6%	0%	13%	0%	8%	15%	13%	9%	0%	0%	11%
8												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3												
Count	62	25	2	2	3	1	3	5	7	0	2	2
Column %	17%	23%	11%	25%	17%	8%	23%	33%	16%	0%	8%	22%

Auto Generated

Q14.2 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Claim Handling Expertise / Reputation of Carrier

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9
NET TOP 3												
Count	283	79	18	3	15	8	6	9	40	9	20	6
Column %	76%	73%	95%	38%	83%	62%	46%	60%	89%	82%	80%	67%
1												
Count	84	31	6	1	3	1	2	3	7	0	3	1
Column %	23%	29%	32%	13%	17%	8%	15%	20%	16%	0%	12%	11%
2												
Count	94	20	3	1	6	4	0	3	16	5	8	4
Column %	25%	19%	16%	13%	33%	31%	0%	20%	36%	45%	32%	44%
3												
Count	105	28	9	1	6	3	4	3	17	4	9	1
Column %	28%	26%	47%	13%	33%	23%	31%	20%	38%	36%	36%	11%
4												
Count	51	18	1	4	3	1	4	3	3	0	3	1
Column %	14%	17%	5%	50%	17%	8%	31%	20%	7%	0%	12%	11%
5												
Count	20	6	0	1	0	2	1	2	0	1	1	0
Column %	5%	6%	0%	13%	0%	15%	8%	13%	0%	9%	4%	0%
6												
Count	14	5	0	0	0	1	2	0	2	1	1	1
Column %	4%	5%	0%	0%	0%	8%	15%	0%	4%	9%	4%	11%
7												
Count	3	0	0	0	0	1	0	1	0	0	0	1
Column %	1%	0%	0%	0%	0%	8%	0%	7%	0%	0%	0%	11%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3												
Count	17	5	0	0	0	2	2	1	2	1	1	2
Column %	5%	5%	0%	0%	0%	15%	15%	7%	4%	9%	4%	22%

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Q14.3 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Financial Strength of Carrier

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.												
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9	
NET TOP 3													
Count	125	41	3	1	5	3	5	7	9	4	10	5	
Column %	34%	38%	16%	13%	28%	23%	38%	47%	20%	36%	40%	56%	
1													
Count	13	3	0	0	0	0	1	2	0	1	1	1	
Column %	4%	3%	0%	0%	0%	0%	8%	13%	0%	9%	4%	11%	
2													
Count	40	15	1	0	2	0	3	1	1	0	4	1	
Column %	11%	14%	5%	0%	11%	0%	23%	7%	2%	0%	16%	11%	
3													
Count	72	23	2	1	3	3	1	4	8	3	5	3	
Column %	19%	21%	11%	13%	17%	23%	8%	27%	18%	27%	20%	33%	
4													
Count	94	23	5	2	9	5	2	4	14	3	5	1	
Column %	25%	21%	26%	25%	50%	38%	15%	27%	31%	27%	20%	11%	
5													
Count	94	28	10	2	3	2	6	3	12	2	6	1	
Column %	25%	26%	53%	25%	17%	15%	46%	20%	27%	18%	24%	11%	
6													
Count	39	6	1	3	1	2	0	0	7	1	3	2	
Column %	11%	6%	5%	38%	6%	15%	0%	0%	16%	9%	12%	22%	
7													
Count	17	9	0	0	0	0	0	1	3	1	1	0	
Column %	5%	8%	0%	0%	0%	0%	0%	7%	7%	9%	4%	0%	
8													
Count	2	1	0	0	0	1	0	0	0	0	0	0	
Column %	1%	1%	0%	0%	0%	8%	0%	0%	0%	0%	0%	0%	
NET BOTTOM 3													
Count	58	16	1	3	1	3	0	1	10	2	4	2	
Column %	16%	15%	5%	38%	6%	23%	0%	7%	22%	18%	16%	22%	

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Q14.4 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Length of time Carrier has been writing PLI for Design Professionals

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.										
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
	Total											
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9
NET TOP 3												
Count	76	20	4	2	7	1	1	3	9	0	9	2
Column %	20%	19%	21%	25%	39%	8%	8%	20%	20%	0%	36%	22%
1												
Count	12	3	0	0	0	1	0	1	3	0	2	0
Column %	3%	3%	0%	0%	0%	8%	0%	7%	7%	0%	8%	0%
2												
Count	28	7	3	0	2	0	0	1	3	0	2	1
Column %	8%	6%	16%	0%	11%	0%	0%	7%	7%	0%	8%	11%
3												
Count	36	10	1	2	5	0	1	1	3	0	5	1
Column %	10%	9%	5%	25%	28%	0%	8%	7%	7%	0%	20%	11%
4												
Count	73	23	4	1	3	2	3	4	3	4	6	1
Column %	20%	21%	21%	13%	17%	15%	23%	27%	7%	36%	24%	11%
5												
Count	123	42	4	1	5	6	2	5	17	1	8	2
Column %	33%	39%	21%	13%	28%	46%	15%	33%	38%	9%	32%	22%
6												
Count	83	21	5	3	3	3	6	3	14	6	1	3
Column %	22%	19%	26%	38%	17%	23%	46%	20%	31%	55%	4%	33%
7												
Count	16	2	2	1	0	1	1	0	2	0	1	1
Column %	4%	2%	11%	13%	0%	8%	8%	0%	4%	0%	4%	11%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3												
Count	99	23	7	4	3	4	7	3	16	6	2	4
Column %	27%	21%	37%	50%	17%	31%	54%	20%	36%	55%	8%	44%

Auto Generated

Q14.5 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Price

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.												
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9	
NET TOP 3													
Count	254	77	11	8	9	10	11	11	33	9	16	7	
Column %	68%	71%	58%	100%	50%	77%	85%	73%	73%	82%	64%	78%	
1													
Count	79	19	4	4	2	4	2	5	15	4	8	3	
Column %	21%	18%	21%	50%	11%	31%	15%	33%	33%	36%	32%	33%	
2													
Count	105	36	5	4	5	4	6	3	11	2	3	2	
Column %	28%	33%	26%	50%	28%	31%	46%	20%	24%	18%	12%	22%	
3													
Count	70	22	2	0	2	2	3	3	7	3	5	2	
Column %	19%	20%	11%	0%	11%	15%	23%	20%	16%	27%	20%	22%	
4													
Count	44	9	4	0	3	3	1	1	6	0	3	1	
Column %	12%	8%	21%	0%	17%	23%	8%	7%	13%	0%	12%	11%	
5													
Count	41	12	2	0	5	0	0	2	3	2	3	1	
Column %	11%	11%	11%	0%	28%	0%	0%	13%	7%	18%	12%	11%	
6													
Count	31	10	2	0	1	0	1	1	3	0	2	0	
Column %	8%	9%	11%	0%	6%	0%	8%	7%	7%	0%	8%	0%	
7													
Count	1	0	0	0	0	0	0	0	0	0	1	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	4%	0%	
8													
Count	0	0	0	0	0	0	0	0	0	0	0	0	
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
NET BOTTOM 3													
Count	32	10	2	0	1	0	1	1	3	0	3	0	
Column %	9%	9%	11%	0%	6%	0%	8%	7%	7%	0%	12%	0%	

Auto Generated

Q14.6 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier. Risk Management Services Offered by Carrier (e.g.contract review, education, etc.)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9
NET TOP 3												
Count	94	29	5	3	3	4	7	5	10	0	2	1
Column %	25%	27%	26%	38%	17%	31%	54%	33%	22%	0%	8%	11%
1												
Count	18	8	0	0	1	0	2	1	2	0	0	0
Column %	5%	7%	0%	0%	6%	0%	15%	7%	4%	0%	0%	0%
2												
Count	29	10	1	0	1	1	1	2	3	0	2	0
Column %	8%	9%	5%	0%	6%	8%	8%	13%	7%	0%	8%	0%
3												
Count	47	11	4	3	1	3	4	2	5	0	0	1
Column %	13%	10%	21%	38%	6%	23%	31%	13%	11%	0%	0%	11%
4												
Count	60	18	3	1	0	1	1	0	13	2	2	2
Column %	16%	17%	16%	13%	0%	8%	8%	0%	29%	18%	8%	22%
5												
Count	51	13	1	2	2	1	2	3	7	3	5	4
Column %	14%	12%	5%	25%	11%	8%	15%	20%	16%	27%	20%	44%
6												
Count	139	39	8	1	10	6	3	7	13	3	16	1
Column %	37%	36%	42%	13%	56%	46%	23%	47%	29%	27%	64%	11%
7												
Count	26	9	1	1	3	1	0	0	2	3	0	1
Column %	7%	8%	5%	13%	17%	8%	0%	0%	4%	27%	0%	11%
8												
Count	1	0	1	0	0	0	0	0	0	0	0	0
Column %	0%	0%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%
NET BOTTOM 3												
Count	166	48	10	2	13	7	3	7	15	6	16	2
Column %	45%	44%	53%	25%	72%	54%	23%	47%	33%	55%	64%	22%

Auto Generated

Q14.7 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier.
Sponsorship / Endorsement of Carrier by a Professional Organization

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.												
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9	
NET TOP 3													
Count	17	5	0	1	1	0	0	2	2	3	1	2	
Column %	5%	5%	0%	13%	6%	0%	0%	13%	4%	27%	4%	22%	
1													
Count	4	1	0	0	1	0	0	0	1	0	0	1	
Column %	1%	1%	0%	0%	6%	0%	0%	0%	2%	0%	0%	11%	
2													
Count	8	3	0	0	0	0	0	1	1	2	1	0	
Column %	2%	3%	0%	0%	0%	0%	0%	7%	2%	18%	4%	0%	
3													
Count	5	1	0	1	0	0	0	1	0	1	0	1	
Column %	1%	1%	0%	13%	0%	0%	0%	7%	0%	9%	0%	11%	
4													
Count	17	8	0	0	0	1	1	1	2	1	2	1	
Column %	5%	7%	0%	0%	0%	8%	8%	7%	4%	9%	8%	11%	
5													
Count	20	3	2	2	2	1	2	0	3	0	0	0	
Column %	5%	3%	11%	25%	11%	8%	15%	0%	7%	0%	0%	0%	
6													
Count	24	9	1	0	0	1	0	1	3	0	0	1	
Column %	6%	8%	5%	0%	0%	8%	0%	7%	7%	0%	0%	11%	
7													
Count	285	80	16	5	15	9	10	11	34	7	22	5	
Column %	77%	74%	84%	63%	83%	69%	77%	73%	76%	64%	88%	56%	
8													
Count	8	3	0	0	0	1	0	0	1	0	0	0	
Column %	2%	3%	0%	0%	0%	8%	0%	0%	2%	0%	0%	0%	
NET BOTTOM 3													
Count	317	92	17	5	15	11	10	12	38	7	22	6	
Column %	85%	85%	89%	63%	83%	85%	77%	80%	84%	64%	88%	67%	

Auto Generated

Q14.8 Please rank from 1 through 8 (with 1-Most Important to 8-Least Important) the following factors that you consider when selecting your PLI carrier. Other (please specify)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	371	108	19	8	18	13	13	15	45	11	25	9
NET TOP 3												
Count	7	1	1	0	0	2	0	0	1	0	0	0
Column %	2%	1%	5%	0%	0%	15%	0%	0%	2%	0%	0%	0%
1												
Count	3	1	0	0	0	1	0	0	1	0	0	0
Column %	1%	1%	0%	0%	0%	8%	0%	0%	2%	0%	0%	0%
2												
Count	3	0	1	0	0	1	0	0	0	0	0	0
Column %	1%	0%	5%	0%	0%	8%	0%	0%	0%	0%	0%	0%
3												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	2	2	0	0	0	0	0	0	0	0	0	0
Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	2	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	359	104	18	8	18	11	13	15	44	11	25	9
Column %	97%	96%	95%	100%	100%	85%	100%	100%	98%	100%	100%	100%
NET BOTTOM 3												
Count	362	105	18	8	18	11	13	15	44	11	25	9
Column %	98%	97%	95%	100%	100%	85%	100%	100%	98%	100%	100%	100%

Auto Generated

Q15. Rate your satisfaction with your professional liability insurance BROKER.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	393	118	21	9	18	13	14	16	49	13	24	8
NET TOP 2												
Count	371	114	19	7	18	12	13	16	45	13	24	8
Column %	94%	97%	90%	78%	100%	92%	93%	100%	92%	100%	100%	100%
Very Satisfied												
Count	249	75	14	4	12	8	10	11	27	10	17	2
Column %	63%	64%	67%	44%	67%	62%	71%	69%	55%	77%	71%	25%
Satisfied												
Count	122	39	5	3	6	4	3	5	18	3	7	6
Column %	31%	33%	24%	33%	33%	31%	21%	31%	37%	23%	29%	75%
Somewhat Satisfied												
Count	17	3	2	2	0	0	1	0	4	0	0	0
Column %	4%	3%	10%	22%	0%	0%	7%	0%	8%	0%	0%	0%
Not Very Satisfied												
Count	4	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Very unsatisfied												
Count	1	0	0	0	0	1	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	8%	0%	0%	0%	0%	0%	0%
NET BOTTOM 2												
Count	5	1	0	0	0	1	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	8%	0%	0%	0%	0%	0%	0%

Auto Generated

Q16. Did you change your PLI broker during your most recent completed fiscal year?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		393	118	21	9	18	13	14	16	49	13	24	8
Yes													
Count		16	6	0	0	0	1	0	0	0	0	0	0
Column %		4%	5%	0%	0%	0%	8%	0%	0%	0%	0%	0%	0%
No													
Count		377	112	21	9	18	12	14	16	49	13	24	8
Column %		96%	95%	100%	100%	100%	92%	100%	100%	100%	100%	100%	100%

Auto Generated

Q17. Please explain why you changed PLI brokers. Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Valid Cases	16	6	-	-	-	1	-	-	-	-	-	-
Not satisfied with Broker												
Mentions	11	4	-	-	-	1	-	-	-	-	-	-
% Valid Cases	69%	67%	-	-	-	100%	-	-	-	-	-	-
Broker couldn't access desired carrier												
Mentions	1	0	-	-	-	0	-	-	-	-	-	-
% Valid Cases	6%	0%	-	-	-	0%	-	-	-	-	-	-
New Broker offered additional services												
Mentions	3	0	-	-	-	1	-	-	-	-	-	-
% Valid Cases	19%	0%	-	-	-	100%	-	-	-	-	-	-
New Broker consolidated PLI and other business insurance												
Mentions	1	1	-	-	-	0	-	-	-	-	-	-
% Valid Cases	6%	17%	-	-	-	0%	-	-	-	-	-	-
Other (please specify)												
Mentions	3	2	-	-	-	0	-	-	-	-	-	-
% Valid Cases	19%	33%	-	-	-	0%	-	-	-	-	-	-

Auto Generated

Q18. At the last renewal of your PLI did your broker present you with options from more than one carrier?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		391	118	21	9	18	13	14	16	49	12	23	8
Yes													
Count		264	81	14	7	10	7	11	8	29	9	18	2
Column %		68%	69%	67%	78%	56%	54%	79%	50%	59%	75%	78%	25%
No													
Count		127	37	7	2	8	6	3	8	20	3	5	6
Column %		32%	31%	33%	22%	44%	46%	21%	50%	41%	25%	22%	75%

Auto Generated

Q19. Did you request that your broker obtain quotes from other carriers?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	261	80	14	7	9	7	11	8	29	9	18	2
Yes												
Count	161	47	8	6	1	4	5	5	20	5	11	2
Column %	62%	59%	57%	86%	11%	57%	45%	63%	69%	56%	61%	100%
No												
Count	100	33	6	1	8	3	6	3	9	4	7	0
Column %	38%	41%	43%	14%	89%	43%	55%	38%	31%	44%	39%	0%

Auto Generated

Q20a. What was your firm's gross revenue for 2019?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	357	105	20	6	16	13	12	15	42	11	22	8
Less than \$1 million												
Count	64	17	2	1	2	4	6	5	15	2	2	4
Column %	18%	16%	10%	17%	13%	31%	50%	33%	36%	18%	9%	50%
\$1 million to LT \$5 million												
Count	120	36	4	4	10	2	2	5	17	5	7	4
Column %	34%	34%	20%	67%	63%	15%	17%	33%	40%	45%	32%	50%
\$5 million to LT \$10 million												
Count	73	21	7	0	1	3	4	3	4	3	8	0
Column %	20%	20%	35%	0%	6%	23%	33%	20%	10%	27%	36%	0%
\$10 million or more												
Count	100	31	7	1	3	4	0	2	6	1	5	0
Column %	28%	30%	35%	17%	19%	31%	0%	13%	14%	9%	23%	0%

Auto Generated

Q20a (2019). What was your firm's gross revenue for 2019 and 2020? FY 2019 gross revenue

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	357	105	20	6	16	13	12	15	42	11	22	8
Mean	18,662,614.35	13,538,391.22	32,307,678.25	3,115,639.83	4,584,155.25	44,393,230.77	2,889,065.75	4,471,947.67	8,380,830.00	4,725,620.09	11,467,573.50	1,489,529.63
Median	4,600,000.00	4,900,000.00	5,775,172.50	1,444,704.50	1,771,553.50	7,300,000.00	1,208,391.50	1,753,784.00	1,500,000.00	2,722,000.00	5,592,895.50	1,225,000.00
Min	330.00	330.00	390,000.00	525,000.00	63,023.00	85,000.00	197,000.00	27,000.00	140,000.00	141,000.00	720,000.00	321,856.00
Max	470,900,000.00	167,765,148.00	265,000,000.00	10,100,000.00	16,110,000.00	358,382,000.00	9,474,237.00	19,310,000.00	109,000,000.00	15,700,722.00	100,000,000.00	3,170,381.00

Auto Generated

Q20a. What was your firm's gross revenue for 2020?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	362	107	21	7	17	13	12	15	42	11	22	8
Less than \$1 million												
Count	60	14	3	2	4	2	5	4	15	2	1	4
Column %	17%	13%	14%	29%	24%	15%	42%	27%	36%	18%	5%	50%
\$1 million to LT \$5 million												
Count	129	39	6	4	10	5	3	6	17	5	9	4
Column %	36%	36%	29%	57%	59%	38%	25%	40%	40%	45%	41%	50%
\$5 million to LT \$10 million												
Count	68	21	5	0	2	2	3	3	3	3	6	0
Column %	19%	20%	24%	0%	12%	15%	25%	20%	7%	27%	27%	0%
\$10 million or more												
Count	105	33	7	1	1	4	1	2	7	1	6	0
Column %	29%	31%	33%	14%	6%	31%	8%	13%	17%	9%	27%	0%

Auto Generated

Q20a (2020). What was your firm's gross revenue for 2019 and 2020? FY 2020 gross revenue

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.												
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	362	107	21	7	17	13	12	15	42	11	22	8	
Mean	22,475,462.40	14,243,833.29	30,015,595.95	2,999,775.71	3,087,799.47	48,543,230.77	3,114,034.67	4,736,847.53	5,931,334.36	5,035,486.09	17,414,285.05	1,808,563.63	
Median	4,500,000.00	5,000,000.00	5,884,606.00	1,100,000.00	1,500,000.00	3,200,000.00	1,134,500.00	1,879,752.00	1,433,693.50	2,900,000.00	5,889,000.00	1,620,000.00	
Min	350.00	350.00	103,000.00	125,000.00	130,279.00	200,000.00	200,018.00	24,000.00	110,000.00	129,000.00	740,000.00	204,767.00	
Max	1,113,926,351.00	186,113,210.00	269,000,000.00	12,100,000.00	19,500,000.00	397,012,000.00	10,947,911.00	19,257,000.00	57,000,000.00	15,124,982.00	115,000,000.00	3,889,742.00	

Auto Generated

Q20b. What was your yearly PLI premium for 2019?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	312	90	14	5	15	11	10	15	37	9	22	6
Less than \$20,000												
Count	87	27	1	2	9	4	4	6	12	5	2	5
Column %	28%	30%	7%	40%	60%	36%	40%	40%	32%	56%	9%	83%
\$20,000 to LT \$50,000												
Count	97	27	7	2	4	4	3	6	11	2	8	1
Column %	31%	30%	50%	40%	27%	36%	30%	40%	30%	22%	36%	17%
\$50,000 to LT \$100,000												
Count	54	18	1	1	2	0	2	2	8	2	4	0
Column %	17%	20%	7%	20%	13%	0%	20%	13%	22%	22%	18%	0%
\$100,000 or more												
Count	74	18	5	0	0	3	1	1	6	0	8	0
Column %	24%	20%	36%	0%	0%	27%	10%	7%	16%	0%	36%	0%

Auto Generated

Q20b (2019). What were your yearly PLI premiums for 2019 and 2020? FY 2019

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	312	90	14	5	15	11	10	15	37	9	22	6
Mean	179,581.60	91,172.33	164,962.36	27,416.20	25,847.33	135,212.82	33,941.94	36,668.80	83,031.32	31,536.00	110,901.27	11,138.33
Median	40,000.00	39,989.00	38,206.50	25,000.00	11,084.00	31,000.00	27,109.50	25,557.00	43,000.00	17,576.00	56,000.00	8,000.00
Min	1,700.00	2,000.00	19,520.00	3,500.00	3,300.00	2,952.00	5,393.40	1,700.00	5,900.00	7,199.00	5,500.00	1,751.00
Max	17,541,129.00	694,771.00	900,000.00	60,000.00	98,000.00	1,047,929.00	112,632.00	190,000.00	540,000.00	93,735.00	480,000.00	26,290.00

Auto Generated

Q20b. What was your yearly PLI premium for 2020?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	317	91	15	6	15	11	10	15	37	9	22	6
Less than \$20,000												
Count	86	26	1	3	9	4	4	6	10	5	4	4
Column %	27%	29%	7%	50%	60%	36%	40%	40%	27%	56%	18%	67%
\$20,000 to LT \$50,000												
Count	94	31	7	2	3	3	3	5	12	2	6	2
Column %	30%	34%	47%	33%	20%	27%	30%	33%	32%	22%	27%	33%
\$50,000 to LT \$100,000												
Count	59	16	2	1	3	1	2	3	8	1	4	0
Column %	19%	18%	13%	17%	20%	9%	20%	20%	22%	11%	18%	0%
\$100,000 or more												
Count	78	18	5	0	0	3	1	1	7	1	8	0
Column %	25%	20%	33%	0%	0%	27%	10%	7%	19%	11%	36%	0%

Auto Generated

Q20b (2020). What were your yearly PLI premiums for 2019 and 2020? FY 2020

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	317	91	15	6	15	11	10	15	37	9	22	6
Mean	146,715.12	87,263.75	169,207.47	24,821.33	27,138.53	159,454.00	37,656.11	39,865.67	86,123.11	33,546.00	115,656.14	14,291.67
Median	42,000.00	38,731.00	39,791.00	19,214.00	12,500.00	33,000.00	23,588.00	24,520.00	45,000.00	17,500.00	55,431.50	9,500.00
Min	1,700.00	1,902.00	4,700.00	3,500.00	3,300.00	2,952.00	6,000.00	1,700.00	6,700.00	7,363.00	5,700.00	1,700.00
Max	4,370,000.00	856,082.00	1,100,000.00	60,000.00	98,000.00	1,296,551.00	132,423.00	195,000.00	625,000.00	107,615.00	500,000.00	40,384.00

Auto Generated

Q20_2019. PLI premium as a percentage of gross revenue (2019)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	310	90	14	5	14	11	10	15	37	9	21	6
Less than 0.5%												
Count	70	29	3	0	4	6	1	1	1	2	4	1
Column %	23%	32%	21%	0%	29%	55%	10%	7%	3%	22%	19%	17%
0.5% to less than 1%												
Count	101	32	5	3	5	2	1	5	2	4	7	2
Column %	33%	36%	36%	60%	36%	18%	10%	33%	5%	44%	33%	33%
1% to less than 2%												
Count	83	19	4	1	3	1	4	5	19	2	7	3
Column %	27%	21%	29%	20%	21%	9%	40%	33%	51%	22%	33%	50%
2% or more												
Count	56	10	2	1	2	2	4	4	15	1	3	0
Column %	18%	11%	14%	20%	14%	18%	40%	27%	41%	11%	14%	0%

Auto Generated

Q20_2019. PLI premium as a percentage of gross revenue (2019)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	310	90	14	5	14	11	10	15	37	9	21	6
Mean	1.62	1.46	1.25	0.98	1.27	1.26	2.08	3.21	2.62	1.04	1.54	0.94
Median	0.87	0.74	0.78	0.67	0.69	0.37	1.56	1.23	1.73	0.74	0.99	0.93
Min	0.06	0.10	0.32	0.54	0.07	0.22	0.35	0.21	0.45	0.22	0.37	0.19
Max	34.21	34.21	5.81	2.12	5.24	5.88	4.46	20.00	21.43	3.66	10.00	1.75

Auto Generated

Q20_2020. PLI premium as a percentage of gross revenue (2020)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	316	91	15	6	15	11	10	15	37	9	21	6
Less than 0.5%												
Count	69	28	3	2	2	5	1	1	0	2	6	1
Column %	22%	31%	20%	33%	13%	45%	10%	7%	0%	22%	29%	17%
0.5% to less than 1%												
Count	114	42	4	1	7	3	1	5	3	6	5	2
Column %	36%	46%	27%	17%	47%	27%	10%	33%	8%	67%	24%	33%
1% to less than 2%												
Count	72	14	6	1	3	0	3	5	14	0	7	3
Column %	23%	15%	40%	17%	20%	0%	30%	33%	38%	0%	33%	50%
2% or more												
Count	61	7	2	2	3	3	5	4	20	1	3	0
Column %	19%	8%	13%	33%	20%	27%	50%	27%	54%	11%	14%	0%

Auto Generated

Q20_2020. PLI premium as a percentage of gross revenue (2020)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construct ion Engineer ing & Inspectio n	Construct ion Managem ent	Electrical	Environm ental	Geotechn ical	Mechanic al / HVAC	Structura l	Surveyin g	Water / Wastewa ter	Other (please specify)
Sample Size	316	91	15	6	15	11	10	15	37	9	21	6
Mean	1.58	1.43	1.60	1.84	1.38	1.73	2.34	2.09	2.45	1.12	1.61	1.08
Median	0.85	0.72	1.07	0.89	0.83	0.53	2.02	1.06	2.06	0.84	0.81	0.96
Min	0.05	0.10	0.32	0.48	0.37	0.21	0.33	0.24	0.67	0.19	0.09	0.13
Max	34.30	34.30	6.29	5.60	5.15	10.00	6.17	8.73	5.90	4.63	13.81	1.83

Auto Generated

Q20_Difference. PLI premium shift (2019 to 2020)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	309	89	14	5	14	11	10	15	37	9	21	6
NET INCREASED												
Count	164	43	9	2	9	4	6	10	22	5	8	4
Column %	53%	48%	64%	40%	64%	36%	60%	67%	59%	56%	38%	67%
Increased 0.10% or more												
Count	92	17	4	2	4	2	5	7	19	3	3	3
Column %	30%	19%	29%	40%	29%	18%	50%	47%	51%	33%	14%	50%
Increased 0.01% to less than 0.10%												
Count	72	26	5	0	5	2	1	3	3	2	5	1
Column %	23%	29%	36%	0%	36%	18%	10%	20%	8%	22%	24%	17%
Stayed the Same												
Count	8	2	1	1	0	1	0	0	3	0	0	0
Column %	3%	2%	7%	20%	0%	9%	0%	0%	8%	0%	0%	0%
Decreased 0.01% to less than 0.10%												
Count	65	19	4	2	1	4	3	1	5	2	5	1
Column %	21%	21%	29%	40%	7%	36%	30%	7%	14%	22%	24%	17%
Decreased 0.10% or more												
Count	72	25	0	0	4	2	1	4	7	2	8	1
Column %	23%	28%	0%	0%	29%	18%	10%	27%	19%	22%	38%	17%
NET DECREASED												
Count	137	44	4	2	5	6	4	5	12	4	13	2
Column %	44%	49%	29%	40%	36%	55%	40%	33%	32%	44%	62%	33%

Auto Generated

Q20_Difference. PLI premium shift (2019 to 2020)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	309	89	14	5	14	11	10	15	37	9	21	6
Mean	-0.12	-0.22	0.14	0.10	-0.15	0.48	0.26	-1.12	-0.17	0.08	0.07	0.14
Median	0.01	0.00	0.02	0.00	0.02	-0.01	0.13	0.03	0.10	0.03	-0.05	0.12
Min	-19.38	-8.08	-0.06	-0.10	-2.70	-3.38	-0.56	-19.38	-18.34	-0.24	-0.90	-0.14
Max	9.91	1.17	1.12	0.56	0.87	8.84	1.70	3.06	2.15	0.96	3.81	0.55

Auto Generated

Q21. What is your coverage limit per claim?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	355	107	18	6	17	11	12	16	41	10	23	7
\$100,000												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$250,000												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$500,000												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$1,000,000												
Count	92	24	4	3	5	5	5	5	10	5	7	3
Column %	26%	22%	22%	50%	29%	45%	42%	31%	24%	50%	30%	43%
\$2,000,000												
Count	143	51	7	3	9	4	4	7	18	3	8	3
Column %	40%	48%	39%	50%	53%	36%	33%	44%	44%	30%	35%	43%
\$3,000,000												
Count	30	8	1	0	1	1	0	2	3	1	3	1
Column %	8%	7%	6%	0%	6%	9%	0%	13%	7%	10%	13%	14%
\$4,000,000												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$5,000,000												
Count	72	18	5	0	2	0	3	2	10	1	5	0
Column %	20%	17%	28%	0%	12%	0%	25%	13%	24%	10%	22%	0%
\$6,000,000												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$7,000,000												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$8,000,000												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$9,000,000												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$10,000,000 or more												
Count	14	3	1	0	0	1	0	0	0	0	0	0
Column %	4%	3%	6%	0%	0%	9%	0%	0%	0%	0%	0%	0%

Auto Generated

Q22. Are your per-claim and aggregate limits the same?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		352	105	17	6	17	11	12	16	41	10	23	7
Yes													
Count		223	67	11	1	12	5	9	9	27	8	15	6
Column %		63%	64%	65%	17%	71%	45%	75%	56%	66%	80%	65%	86%
No													
Count		129	38	6	5	5	6	3	7	14	2	8	1
Column %		37%	36%	35%	83%	29%	55%	25%	44%	34%	20%	35%	14%

Auto Generated

Q23. What is your deductible?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	343	102	18	6	15	11	12	16	40	9	22	6
\$0 or No Deductible												
Count	12	5	1	0	0	1	0	2	0	0	0	3
Column %	3%	5%	6%	0%	0%	9%	0%	13%	0%	0%	0%	50%
\$2,500												
Count	10	2	0	0	2	1	0	1	2	0	0	0
Column %	3%	2%	0%	0%	13%	9%	0%	6%	5%	0%	0%	0%
\$5,000												
Count	41	11	3	1	2	3	3	1	8	0	1	1
Column %	12%	11%	17%	17%	13%	27%	25%	6%	20%	0%	5%	17%
\$10,000												
Count	51	11	3	2	5	2	3	3	6	2	3	1
Column %	15%	11%	17%	33%	33%	18%	25%	19%	15%	22%	14%	17%
\$15,000												
Count	21	4	2	0	2	0	0	1	4	3	2	1
Column %	6%	4%	11%	0%	13%	0%	0%	6%	10%	33%	9%	17%
\$20,000												
Count	10	5	0	0	0	0	0	0	2	1	0	0
Column %	3%	5%	0%	0%	0%	0%	0%	0%	5%	11%	0%	0%
\$25,000												
Count	59	21	2	1	0	0	2	5	7	1	4	0
Column %	17%	21%	11%	17%	0%	0%	17%	31%	18%	11%	18%	0%
\$50,000												
Count	55	19	3	0	1	2	4	1	6	0	6	0
Column %	16%	19%	17%	0%	7%	18%	33%	6%	15%	0%	27%	0%
\$75,000												
Count	10	2	0	2	2	0	0	0	0	0	1	0
Column %	3%	2%	0%	33%	13%	0%	0%	0%	0%	0%	5%	0%
\$100,000												
Count	25	8	1	0	1	0	0	0	2	2	2	0
Column %	7%	8%	6%	0%	7%	0%	0%	0%	5%	22%	9%	0%
\$150,000												
Count	7	3	0	0	0	0	0	0	1	0	1	0
Column %	2%	3%	0%	0%	0%	0%	0%	0%	3%	0%	5%	0%
\$200,000												
Count	13	5	0	0	0	0	0	2	0	0	2	0
Column %	4%	5%	0%	0%	0%	0%	0%	13%	0%	0%	9%	0%
\$250,000												
Count	12	1	2	0	0	0	0	0	2	0	0	0
Column %	3%	1%	11%	0%	0%	0%	0%	0%	5%	0%	0%	0%

Auto Generated

Q23. What is your deductible?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
\$300,000	Count	3	1	1	0	0	0	0	0	0	0	0	0
	Column %	1%	1%	6%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$350,000	Count	2	2	0	0	0	0	0	0	0	0	0	0
	Column %	1%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$400,000	Count	0	0	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$450,000	Count	0	0	0	0	0	0	0	0	0	0	0	0
	Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$500,000	Count	6	0	0	0	0	2	0	0	0	0	0	0
	Column %	2%	0%	0%	0%	0%	18%	0%	0%	0%	0%	0%	0%
More than \$500,000	Count	6	2	0	0	0	0	0	0	0	0	0	0
	Column %	2%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q24. How does your deductible compare with the previous year?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	345	103	18	6	16	11	12	16	40	9	22	6
Increased												
Count	31	10	4	0	0	1	2	2	4	1	2	1
Column %	9%	10%	22%	0%	0%	9%	17%	13%	10%	11%	9%	17%
Stayed the Same												
Count	311	92	14	6	16	10	10	14	36	8	20	5
Column %	90%	89%	78%	100%	100%	91%	83%	88%	90%	89%	91%	83%
Decreased												
Count	3	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q25. Has your firm purchased a stand-alone Cyber Liability Policy?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		348	104	18	6	16	11	12	16	40	10	22	6
Yes													
Count		154	50	9	3	3	3	5	4	16	1	10	0
Column %		44%	48%	50%	50%	19%	27%	42%	25%	40%	10%	45%	0%
No													
Count		194	54	9	3	13	8	7	12	24	9	12	6
Column %		56%	52%	50%	50%	81%	73%	58%	75%	60%	90%	55%	100%

Auto Generated

Q26. What aggregate dollar limits did you purchase?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	153	50	9	3	3	3	5	4	16	1	10	-
\$1,000,000												
Count	102	31	5	3	3	1	4	3	14	1	8	-
Column %	67%	62%	56%	100%	100%	33%	80%	75%	88%	100%	80%	-
\$2,000,000												
Count	32	12	2	0	0	1	1	0	2	0	2	-
Column %	21%	24%	22%	0%	0%	33%	20%	0%	13%	0%	20%	-
\$3,000,000												
Count	7	2	1	0	0	0	0	1	0	0	0	-
Column %	5%	4%	11%	0%	0%	0%	0%	25%	0%	0%	0%	-
More than \$3,000,000												
Count	12	5	1	0	0	1	0	0	0	0	0	-
Column %	8%	10%	11%	0%	0%	33%	0%	0%	0%	0%	0%	-

Auto Generated

Q27. Did your firm have any outstanding claims?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	351	104	18	6	16	11	13	16	40	10	22	6
Yes												
Count	86	22	3	1	1	2	3	1	8	1	7	1
Column %	25%	21%	17%	17%	6%	18%	23%	6%	20%	10%	32%	17%
No												
Count	265	82	15	5	15	9	10	15	32	9	15	5
Column %	75%	79%	83%	83%	94%	82%	77%	94%	80%	90%	68%	83%

Auto Generated

Q28. What was the number of outstanding claims against your firm?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
1 Count	48	10	2	1	1	1	3	1	3	1	5	1
Column %	56%	45%	67%	100%	100%	50%	100%	100%	38%	100%	71%	100%
2 Count	16	5	0	0	0	1	0	0	3	0	1	0
Column %	19%	23%	0%	0%	0%	50%	0%	0%	38%	0%	14%	0%
3 Count	9	2	0	0	0	0	0	0	2	0	1	0
Column %	11%	9%	0%	0%	0%	0%	0%	0%	25%	0%	14%	0%
4 Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5 Count	2	1	0	0	0	0	0	0	0	0	0	0
Column %	2%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6 Count	3	2	1	0	0	0	0	0	0	0	0	0
Column %	4%	9%	33%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7 or more Count	6	2	0	0	0	0	0	0	0	0	0	0
Column %	7%	9%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q29. How does the number of claims made against your firm compare with the prior year?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
More than the prior year												
Count	31	9	2	0	0	1	2	0	4	1	2	0
Column %	36%	41%	67%	0%	0%	50%	67%	0%	50%	100%	29%	0%
The same as the prior year												
Count	41	9	1	0	0	0	1	1	4	0	5	1
Column %	48%	41%	33%	0%	0%	0%	33%	100%	50%	0%	71%	100%
Fewer than the prior year												
Count	13	4	0	1	1	1	0	0	0	0	0	0
Column %	15%	18%	0%	100%	100%	50%	0%	0%	0%	0%	0%	0%

Auto Generated

Q30.1 What was the number of claims made by client type? Public Sector Clients / Owners

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	55	10	2	1	0	1	2	1	7	1	3	1
Column %	65%	45%	67%	100%	0%	50%	67%	100%	88%	100%	43%	100%
1												
Count	17	7	1	0	1	0	1	0	0	0	3	0
Column %	20%	32%	33%	0%	100%	0%	33%	0%	0%	0%	43%	0%
2												
Count	8	3	0	0	0	1	0	0	1	0	1	0
Column %	9%	14%	0%	0%	0%	50%	0%	0%	13%	0%	14%	0%
3												
Count	2	0	0	0	0	0	0	0	0	0	0	0
Column %	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q30.2 What was the number of claims made by client type? Private Sector Clients / Owners

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	46	15	2	0	1	2	1	0	1	1	6	0
Column %	54%	68%	67%	0%	100%	100%	33%	0%	13%	100%	86%	0%
1												
Count	23	5	0	1	0	0	2	0	5	0	1	1
Column %	27%	23%	0%	100%	0%	0%	67%	0%	63%	0%	14%	100%
2												
Count	5	1	0	0	0	0	0	1	1	0	0	0
Column %	6%	5%	0%	0%	0%	0%	0%	100%	13%	0%	0%	0%
3												
Count	5	0	0	0	0	0	0	0	1	0	0	0
Column %	6%	0%	0%	0%	0%	0%	0%	0%	13%	0%	0%	0%
4												
Count	2	1	0	0	0	0	0	0	0	0	0	0
Column %	2%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	1	0	1	0	0	0	0	0	0	0	0	0
Column %	1%	0%	33%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q30.3 What was the number of claims made by client type? Non Project-Owners (Prime A/Es, Contractors, etc.)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	51	10	1	1	1	1	3	1	6	1	7	1
Column %	60%	45%	33%	100%	100%	50%	100%	100%	75%	100%	100%	100%
1												
Count	22	8	2	0	0	1	0	0	2	0	0	0
Column %	26%	36%	67%	0%	0%	50%	0%	0%	25%	0%	0%	0%
2												
Count	5	1	0	0	0	0	0	0	0	0	0	0
Column %	6%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3												
Count	3	2	0	0	0	0	0	0	0	0	0	0
Column %	4%	9%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q31.1 What was the number of claims made by non-clients? Construction / Contractors

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	65	15	2	0	1	2	3	1	5	0	6	1
Column %	76%	68%	67%	0%	100%	100%	100%	100%	63%	0%	86%	100%
1												
Count	12	4	0	1	0	0	0	0	2	1	1	0
Column %	14%	18%	0%	100%	0%	0%	0%	0%	25%	100%	14%	0%
2												
Count	4	2	0	0	0	0	0	0	1	0	0	0
Column %	5%	9%	0%	0%	0%	0%	0%	0%	13%	0%	0%	0%
3												
Count	3	1	1	0	0	0	0	0	0	0	0	0
Column %	4%	5%	33%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q31.2 What was the number of claims made by non-clients? Construction Workers (e.g. Due to injury or death)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	77	19	2	1	1	2	3	1	8	1	6	1
Column %	91%	86%	67%	100%	100%	100%	100%	100%	100%	100%	86%	100%
1												
Count	6	2	1	0	0	0	0	0	0	0	1	0
Column %	7%	9%	33%	0%	0%	0%	0%	0%	0%	0%	14%	0%
2												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q31.3 What was the number of claims made by non-clients? Non-Construction Workers (e.g. Due to injury or death)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	69	16	3	1	1	2	3	1	8	1	6	1
Column %	81%	73%	100%	100%	100%	100%	100%	100%	100%	100%	86%	100%
1												
Count	13	5	0	0	0	0	0	0	0	0	1	0
Column %	15%	23%	0%	0%	0%	0%	0%	0%	0%	0%	14%	0%
2												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q31.4 What was the number of claims made by non-clients? Others

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	85	22	3	1	1	2	3	1	8	1	7	1
0												
Count	69	17	3	1	1	2	2	1	7	1	6	1
Column %	81%	77%	100%	100%	100%	100%	67%	100%	88%	100%	86%	100%
1												
Count	11	4	0	0	0	0	1	0	1	0	1	0
Column %	13%	18%	0%	0%	0%	0%	33%	0%	13%	0%	14%	0%
2												
Count	3	1	0	0	0	0	0	0	0	0	0	0
Column %	4%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
6												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
7												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
8												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
9												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
10												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Don't know												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q32. How many of your firm’s outstanding claims (including claims from prior years) were resolved in your most recently completed fiscal year?

	Q3. If 50% or more of your firm’s gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	84	22	3	1	1	2	3	1	8	1	7	1
0												
Count	37	9	2	0	1	1	2	0	4	1	5	1
Column %	44%	41%	67%	0%	100%	50%	67%	0%	50%	100%	71%	100%
1												
Count	29	6	0	1	0	1	1	1	3	0	1	0
Column %	35%	27%	0%	100%	0%	50%	33%	100%	38%	0%	14%	0%
2												
Count	6	2	0	0	0	0	0	0	0	0	0	0
Column %	7%	9%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3												
Count	7	3	1	0	0	0	0	0	1	0	1	0
Column %	8%	14%	33%	0%	0%	0%	0%	0%	13%	0%	14%	0%
4												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
5												
Count	1	1	0	0	0	0	0	0	0	0	0	0
Column %	1%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than 5												
Count	4	1	0	0	0	0	0	0	0	0	0	0
Column %	5%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q33. How many claims were settled within your deductible (including costs of outside attorneys, experts, etc.)?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	1	1	-	1	-	1	4	-	2	-
0												
Count	10	5	0	0	-	0	-	0	1	-	0	-
Column %	22%	38%	0%	0%	-	0%	-	0%	25%	-	0%	-
1												
Count	21	2	0	1	-	1	-	1	2	-	1	-
Column %	46%	15%	0%	100%	-	100%	-	100%	50%	-	50%	-
2												
Count	5	1	0	0	-	0	-	0	1	-	0	-
Column %	11%	8%	0%	0%	-	0%	-	0%	25%	-	0%	-
3												
Count	5	3	1	0	-	0	-	0	0	-	1	-
Column %	11%	23%	100%	0%	-	0%	-	0%	0%	-	50%	-
4												
Count	1	1	0	0	-	0	-	0	0	-	0	-
Column %	2%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-
5												
Count	1	0	0	0	-	0	-	0	0	-	0	-
Column %	2%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
More than 5												
Count	3	1	0	0	-	0	-	0	0	-	0	-
Column %	7%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-

Auto Generated

Q34.1 How many claims were resolved by each of the following METHODS? Negotiation

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	-	1	-	1	1	1	4	-	2	-
0												
Count	18	3	-	1	-	0	1	1	2	-	0	-
Column %	39%	23%	-	100%	-	0%	100%	100%	50%	-	0%	-
1												
Count	17	4	-	0	-	1	0	0	1	-	1	-
Column %	37%	31%	-	0%	-	100%	0%	0%	25%	-	50%	-
2												
Count	3	3	-	0	-	0	0	0	0	-	0	-
Column %	7%	23%	-	0%	-	0%	0%	0%	0%	-	0%	-
3												
Count	4	1	-	0	-	0	0	0	1	-	1	-
Column %	9%	8%	-	0%	-	0%	0%	0%	25%	-	50%	-
4												
Count	1	1	-	0	-	0	0	0	0	-	0	-
Column %	2%	8%	-	0%	-	0%	0%	0%	0%	-	0%	-
5												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
More than 5												
Count	3	1	-	0	-	0	0	0	0	-	0	-
Column %	7%	8%	-	0%	-	0%	0%	0%	0%	-	0%	-

Auto Generated

Q34.2 How many claims were resolved by each of the following METHODS? Mediation

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	-	1	-	1	1	1	4	-	2	-
0												
Count	24	7	-	0	-	1	1	0	3	-	2	-
Column %	52%	54%	-	0%	-	100%	100%	0%	75%	-	100%	-
1												
Count	18	4	-	1	-	0	0	1	1	-	0	-
Column %	39%	31%	-	100%	-	0%	0%	100%	25%	-	0%	-
2												
Count	4	2	-	0	-	0	0	0	0	-	0	-
Column %	9%	15%	-	0%	-	0%	0%	0%	0%	-	0%	-
3												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
4												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
5												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
More than 5												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-

Auto Generated

Q34.3 How many claims were resolved by each of the following METHODS? Arbitration

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	-	1	-	1	1	1	4	-	2	-
0												
Count	45	12	-	1	-	1	1	1	4	-	2	-
Column %	98%	92%	-	100%	-	100%	100%	100%	100%	-	100%	-
1												
Count	1	1	-	0	-	0	0	0	0	-	0	-
Column %	2%	8%	-	0%	-	0%	0%	0%	0%	-	0%	-
2												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
3												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
4												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
5												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-
More than 5												
Count	0	0	-	0	-	0	0	0	0	-	0	-
Column %	0%	0%	-	0%	-	0%	0%	0%	0%	-	0%	-

Auto Generated

Q34.4 How many claims were resolved by each of the following METHODS? Trial

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	1	1	-	1	-	1	4	-	2	-
0												
Count	44	13	1	1	-	1	-	1	4	-	2	-
Column %	96%	100%	100%	100%	-	100%	-	100%	100%	-	100%	-
1												
Count	2	0	0	0	-	0	-	0	0	-	0	-
Column %	4%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
2												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
3												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
4												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
More than 5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-

Auto Generated

Q34.5 How many claims were resolved by each of the following METHODS? Other Method

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	47	13	1	1	-	1	1	1	4	-	2	-
0												
Count	44	13	1	1	-	1	1	1	3	-	2	-
Column %	94%	100%	100%	100%	-	100%	100%	100%	75%	-	100%	-
1												
Count	2	0	0	0	-	0	0	0	1	-	0	-
Column %	4%	0%	0%	0%	-	0%	0%	0%	25%	-	0%	-
2												
Count	0	0	0	0	-	0	0	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-
3												
Count	1	0	0	0	-	0	0	0	0	-	0	-
Column %	2%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-
4												
Count	0	0	0	0	-	0	0	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-
5												
Count	0	0	0	0	-	0	0	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-
More than 5												
Count	0	0	0	0	-	0	0	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-

Auto Generated

Q35.1 How many claims were resolved during each of the following PERIODS? Before Trial

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	45	12	1	1	-	1	-	1	4	-	2	-
0												
Count	2	0	0	0	-	0	-	0	0	-	0	-
Column %	4%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
1												
Count	28	6	0	1	-	1	-	1	3	-	1	-
Column %	62%	50%	0%	100%	-	100%	-	100%	75%	-	50%	-
2												
Count	5	1	0	0	-	0	-	0	0	-	0	-
Column %	11%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-
3												
Count	6	3	1	0	-	0	-	0	1	-	1	-
Column %	13%	25%	100%	0%	-	0%	-	0%	25%	-	50%	-
4												
Count	1	0	0	0	-	0	-	0	0	-	0	-
Column %	2%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
5												
Count	1	1	0	0	-	0	-	0	0	-	0	-
Column %	2%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-
More than 5												
Count	2	1	0	0	-	0	-	0	0	-	0	-
Column %	4%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-

Auto Generated

Q35.2 How many claims were resolved during each of the following PERIODS? During Trial

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	1	1	-	1	-	1	4	-	2	-
0												
Count	45	12	1	1	-	1	-	1	4	-	2	-
Column %	98%	92%	100%	100%	-	100%	-	100%	100%	-	100%	-
1												
Count	1	1	0	0	-	0	-	0	0	-	0	-
Column %	2%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-
2												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
3												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
4												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
More than 5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-

Auto Generated

Q35.3 How many claims were resolved during each of the following PERIODS? By Court Judgment

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	13	1	1	-	1	-	1	4	-	2	-
0												
Count	41	12	1	1	-	1	-	1	4	-	2	-
Column %	89%	92%	100%	100%	-	100%	-	100%	100%	-	100%	-
1												
Count	4	1	0	0	-	0	-	0	0	-	0	-
Column %	9%	8%	0%	0%	-	0%	-	0%	0%	-	0%	-
2												
Count	1	0	0	0	-	0	-	0	0	-	0	-
Column %	2%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
3												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
4												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-
More than 5												
Count	0	0	0	0	-	0	-	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	-	0%	0%	-	0%	-

Auto Generated

Q36. What was the total number of claims resolved WITHOUT any payment by your firm to the claimant?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	47	13	1	1	-	1	1	1	4	-	2	-
0												
Count	27	9	1	1	-	1	0	1	2	-	1	-
Column %	57%	69%	100%	100%	-	100%	0%	100%	50%	-	50%	-
1												
Count	13	1	0	0	-	0	1	0	2	-	1	-
Column %	28%	8%	0%	0%	-	0%	100%	0%	50%	-	50%	-
2												
Count	2	1	0	0	-	0	0	0	0	-	0	-
Column %	4%	8%	0%	0%	-	0%	0%	0%	0%	-	0%	-
3												
Count	2	1	0	0	-	0	0	0	0	-	0	-
Column %	4%	8%	0%	0%	-	0%	0%	0%	0%	-	0%	-
4												
Count	1	1	0	0	-	0	0	0	0	-	0	-
Column %	2%	8%	0%	0%	-	0%	0%	0%	0%	-	0%	-
5												
Count	0	0	0	0	-	0	0	0	0	-	0	-
Column %	0%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-
More than 5												
Count	2	0	0	0	-	0	0	0	0	-	0	-
Column %	4%	0%	0%	0%	-	0%	0%	0%	0%	-	0%	-

Auto Generated

Q37.1 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc.

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.										
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Total												
Sample Size	46	12	1	1	-	1	1	1	4	-	2	-
Less than \$25,000												
Count	25	6	1	0	-	1	1	0	4	-	1	-
Column %	54%	50%	100%	0%	-	100%	100%	0%	100%	-	50%	-
\$25,000 or more												
Count	21	6	0	1	-	0	0	1	0	-	1	-
Column %	46%	50%	0%	100%	-	0%	0%	100%	0%	-	50%	-

Auto Generated

Q37.1 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense costs YOU paid lawyers, experts, etc.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	12	1	1	-	1	1	1	4	-	2	-
Mean	43,681.63	54,312.92	0.00	75,000.00	-	0.00	0.00	175,000.00	3,750.00	-	17,500.00	-
Median	18,500.00	23,500.00	0.00	75,000.00	-	0.00	0.00	175,000.00	0.00	-	17,500.00	-
Min	0.00	0.00	0.00	75,000.00	-	0.00	0.00	175,000.00	0.00	-	10,000.00	-
Max	269,219.00	269,219.00	0.00	75,000.00	-	0.00	0.00	175,000.00	15,000.00	-	25,000.00	-

Auto Generated

Q37.2 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER.

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	Total	46	12	1	1	-	1	1	1	4	-	2	-
\$0 - Nothing													
Count		29	7	1	1	-	1	1	0	1	-	1	-
Column %		63%	58%	100%	100%	-	100%	100%	0%	25%	-	50%	-
Any amount													
Count		17	5	0	0	-	0	0	1	3	-	1	-
Column %		37%	42%	0%	0%	-	0%	0%	100%	75%	-	50%	-

Auto Generated

Q37.2 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Defense cost paid by the PROFESSIONAL LIABILITY INSURER

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.										
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	46	12	1	1	-	1	1	1	4	-	2	-
Mean	40,684.78	98,750.00	0.00	0.00	-	0.00	0.00	75,000.00	7,250.00	-	10,000.00	-
Median	0.00	0.00	0.00	0.00	-	0.00	0.00	75,000.00	8,500.00	-	10,000.00	-
Min	0.00	0.00	0.00	0.00	-	0.00	0.00	75,000.00	0.00	-	0.00	-
Max	1,000,000.00	1,000,000.00	0.00	0.00	-	0.00	0.00	75,000.00	12,000.00	-	20,000.00	-

Auto Generated

Q37.3 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited)

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.										
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Total												
Sample Size	47	13	1	1	-	1	1	1	4	-	2	-
Less than \$10000												
Count	20	6	1	0	-	0	1	1	1	-	1	-
Column %	43%	46%	100%	0%	-	0%	100%	100%	25%	-	50%	-
\$10,000 or more												
Count	27	7	0	1	-	1	0	0	3	-	1	-
Column %	57%	54%	0%	100%	-	100%	0%	0%	75%	-	50%	-

Auto Generated

Q37.3 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement YOU paid (including any fees due your firm that were waived or forfeited)

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	47	13	1	1	-	1	1	1	4	-	2	-
Mean	70,728.87	54,994.08	0.00	150,000.00	-	50,000.00	0.00	0.00	39,883.50	-	50,000.00	-
Median	25,000.00	15,000.00	0.00	150,000.00	-	50,000.00	0.00	0.00	31,750.00	-	50,000.00	-
Min	0.00	0.00	0.00	150,000.00	-	50,000.00	0.00	0.00	0.00	-	0.00	-
Max	572,800.00	300,000.00	0.00	150,000.00	-	50,000.00	0.00	0.00	96,034.00	-	100,000.00	-

Auto Generated

Q37.4 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	Total	47	13	1	1	-	1	1	1	4	-	2	-
\$0 - Nothing													
Count		30	7	1	0	-	1	1	0	2	-	2	-
Column %		64%	54%	100%	0%	-	100%	100%	0%	50%	-	100%	-
Any amount													
Count		17	6	0	1	-	0	0	1	2	-	0	-
Column %		36%	46%	0%	100%	-	0%	0%	100%	50%	-	0%	-

Auto Generated

Q37.4 What was the amount paid for ALL claims (including claims from prior years) resolved during your most recently completed fiscal year, by ANY method (total for the entire life of the claim)? Amount of award or settlement paid by the PROFESSIONAL LIABILITY INSURER

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	47	13	1	1	-	1	1	1	4	-	2	-
Mean	208,125.43	591,313.62	0.00	300,000.00	-	0.00	0.00	225,000.00	148,154.50	-	0.00	-
Median	0.00	0.00	0.00	300,000.00	-	0.00	0.00	225,000.00	80,000.00	-	0.00	-
Min	0.00	0.00	0.00	300,000.00	-	0.00	0.00	225,000.00	0.00	-	0.00	-
Max	5,700,000.00	5,700,000.00	0.00	300,000.00	-	0.00	0.00	225,000.00	432,618.00	-	0.00	-

Auto Generated

Q38. Have you made a payment to a claimant during your most recently completed fiscal year to resolve a case when you believed the claim to be frivolous?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)	
Sample Size	Total	47	13	1	1	-	1	1	1	4	-	2	-
Yes													
Count		16	6	1	0	-	1	0	0	1	-	1	-
Column %		34%	46%	100%	0%	-	100%	0%	0%	25%	-	50%	-
No													
Count		31	7	0	1	-	0	1	1	3	-	1	-
Column %		66%	54%	0%	100%	-	0%	100%	100%	75%	-	50%	-

Auto Generated

Q39. What was the total number of personnel hours expended by your firm in defending ALL claims (including claims from prior years)?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	84	21	3	1	1	2	3	1	8	1	7	1
0-49												
Count	22	6	1	0	0	0	1	0	3	1	3	1
Column %	26%	29%	33%	0%	0%	0%	33%	0%	38%	100%	43%	100%
50-99												
Count	21	6	1	0	1	0	1	0	2	0	2	0
Column %	25%	29%	33%	0%	100%	0%	33%	0%	25%	0%	29%	0%
100-199												
Count	17	5	0	0	0	2	1	1	2	0	0	0
Column %	20%	24%	0%	0%	0%	100%	33%	100%	25%	0%	0%	0%
200-499												
Count	13	0	1	0	0	0	0	0	0	0	1	0
Column %	15%	0%	33%	0%	0%	0%	0%	0%	0%	0%	14%	0%
500-999												
Count	5	2	0	0	0	0	0	0	0	0	1	0
Column %	6%	10%	0%	0%	0%	0%	0%	0%	0%	0%	14%	0%
1,000 or more												
Count	6	2	0	1	0	0	0	0	1	0	0	0
Column %	7%	10%	0%	100%	0%	0%	0%	0%	13%	0%	0%	0%

Auto Generated

Q40. Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Valid Cases	85	22	3	1	1	2	3	1	8	1	7	1
Client / Project Selection (QBS vs. cost proposal, client not knowledgeable about construction, client / project financial strength, etc.)												
Mentions	18	5	1	0	0	0	1	0	2	0	0	1
% Valid Cases	21%	23%	33%	0%	0%	0%	33%	0%	25%	0%	0%	100%
Code violation												
Mentions	5	2	0	0	0	0	0	0	0	0	0	0
% Valid Cases	6%	9%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Communications (breakdowns when conflicts arise, poor team or client communication, etc.)												
Mentions	25	8	2	0	0	0	1	0	1	1	1	0
% Valid Cases	29%	36%	67%	0%	0%	0%	33%	0%	13%	100%	14%	0%
Contract (contract language, no contract, etc.)												
Mentions	7	0	1	0	0	0	1	0	0	1	0	0
% Valid Cases	8%	0%	33%	0%	0%	0%	33%	0%	0%	100%	0%	0%
Error or omission of a technical nature												
Mentions	38	10	1	0	0	1	0	0	5	0	2	0
% Valid Cases	45%	45%	33%	0%	0%	50%	0%	0%	63%	0%	29%	0%
Project Management (lack of training, management of human or technical resources, etc.)												
Mentions	19	4	0	0	0	0	1	0	1	1	1	0
% Valid Cases	22%	18%	0%	0%	0%	0%	33%	0%	13%	100%	14%	0%
Scope of Services (problems with scope definition, changes in scope, etc.)												
Mentions	17	4	1	0	1	1	0	0	1	1	0	0
% Valid Cases	20%	18%	33%	0%	100%	50%	0%	0%	13%	100%	0%	0%
Third Party Claim												
Mentions	48	14	2	1	0	0	1	1	3	0	6	0
% Valid Cases	56%	64%	67%	100%	0%	0%	33%	100%	38%	0%	86%	0%

Auto Generated

Q40. Please indicate any possible or alleged causes that could have contributed to the claims that your firm experienced. Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Other (please specify)												
Mentions	12	7	0	0	0	0	1	0	0	0	0	0
% Valid Cases	14%	32%	0%	0%	0%	0%	33%	0%	0%	0%	0%	0%

Auto Generated

Q41. For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	80	21	2	1	1	2	3	1	7	1	5	1
Airport (Runway & Taxiways)												
Count	2	2	0	0	0	0	0	0	0	0	0	0
Column %	3%	10%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Airport (Terminals)												
Count	1	0	0	1	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%
Apartment												
Count	2	1	0	0	0	0	0	0	1	0	0	0
Column %	3%	5%	0%	0%	0%	0%	0%	0%	14%	0%	0%	0%
Bridges & Tunnels												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Condominium												
Count	6	1	0	0	0	0	0	0	2	1	1	1
Column %	8%	5%	0%	0%	0%	0%	0%	0%	29%	100%	20%	100%
Healthcare												
Count	3	0	0	0	0	0	0	1	0	0	0	0
Column %	4%	0%	0%	0%	0%	0%	0%	100%	0%	0%	0%	0%
Highways & Streets												
Count	16	5	1	0	0	0	0	0	1	0	2	0
Column %	20%	24%	50%	0%	0%	0%	0%	0%	14%	0%	40%	0%
Hospitality (Hotel, Motel, Entertainment)												
Count	2	0	0	0	0	0	1	0	0	0	0	0
Column %	3%	0%	0%	0%	0%	0%	33%	0%	0%	0%	0%	0%
Industrial & Process												
Count	5	1	0	0	0	0	0	0	1	0	0	0
Column %	6%	5%	0%	0%	0%	0%	0%	0%	14%	0%	0%	0%
Land Development												
Count	4	3	0	0	0	0	0	0	0	0	0	0
Column %	5%	14%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Mass & Rapid Transit												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Office												
Count	2	0	0	0	0	0	0	0	0	0	0	0
Column %	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q41. For any claims that were either initiated or resolved during most recently completed fiscal year, please indicate the type of project involved in your LARGEST claim.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Residential (Single Family)												
Count	4	0	0	0	0	0	2	0	1	0	0	0
Column %	5%	0%	0%	0%	0%	0%	67%	0%	14%	0%	0%	0%
Retail												
Count	2	0	0	0	0	0	0	0	0	0	0	0
Column %	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
School (Higher Education)												
Count	1	0	0	0	0	0	0	0	0	0	0	0
Column %	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
School (K-12)												
Count	2	0	0	0	0	0	0	0	0	0	0	0
Column %	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Utility												
Count	2	1	0	0	0	0	0	0	0	0	0	0
Column %	3%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Water and/or Wastewater Conveyance												
Count	4	3	0	0	0	0	0	0	0	0	0	0
Column %	5%	14%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Water and/or Wastewater Treatment												
Count	4	0	0	0	0	0	0	0	0	0	0	0
Column %	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Other (please specify)												
Count	18	4	1	0	1	2	0	0	1	0	2	0
Column %	23%	19%	50%	0%	100%	100%	0%	0%	14%	0%	40%	0%

Auto Generated

Q42. Has your firm reduced, dropped, or modified any service offerings due to high claims activity or other risk issues?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		350	104	18	6	16	11	13	16	40	10	22	6
Yes													
Count		27	2	1	0	3	0	2	2	5	1	2	1
Column %		8%	2%	6%	0%	19%	0%	15%	13%	13%	10%	9%	17%
No													
Count		323	102	17	6	13	11	11	14	35	9	20	5
Column %		92%	98%	94%	100%	81%	100%	85%	88%	88%	90%	91%	83%

Auto Generated

Q43. How often has your firm not pursued or has turned down work, due to concern about potential risk issues?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		349	103	18	6	16	11	13	16	40	10	22	6
Frequently													
Count		8	2	0	0	0	0	0	0	1	0	3	0
Column %		2%	2%	0%	0%	0%	0%	0%	0%	3%	0%	14%	0%
Sometimes													
Count		138	38	10	4	4	6	12	4	19	3	5	2
Column %		40%	37%	56%	67%	25%	55%	92%	25%	48%	30%	23%	33%
Rarely													
Count		162	56	4	0	8	4	1	9	18	4	11	2
Column %		46%	54%	22%	0%	50%	36%	8%	56%	45%	40%	50%	33%
Never													
Count		41	7	4	2	4	1	0	3	2	3	3	2
Column %		12%	7%	22%	33%	25%	9%	0%	19%	5%	30%	14%	33%

Auto Generated

Q44. Why specifically did your firm not pursue or turn the work down? Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Valid Cases	306	95	14	4	12	10	13	13	38	7	19	4
Client History												
Mentions	150	48	7	2	6	6	8	5	19	1	7	3
% Valid Cases	49%	51%	50%	50%	50%	60%	62%	38%	50%	14%	37%	75%
Contract terms												
Mentions	179	61	8	1	4	6	9	5	20	2	12	3
% Valid Cases	58%	64%	57%	25%	33%	60%	69%	38%	53%	29%	63%	75%
High Risk												
Mentions	172	43	10	2	7	5	10	6	25	5	10	1
% Valid Cases	56%	45%	71%	50%	58%	50%	77%	46%	66%	71%	53%	25%
Lacked qualifications / experience												
Mentions	98	33	4	1	6	5	3	5	6	2	6	1
% Valid Cases	32%	35%	29%	25%	50%	50%	23%	38%	16%	29%	32%	25%
Project Type or Delivery Method												
Mentions	92	24	5	0	5	3	4	5	12	1	5	1
% Valid Cases	30%	25%	36%	0%	42%	30%	31%	38%	32%	14%	26%	25%
Undercapitalized Project												
Mentions	33	9	0	0	2	2	1	0	6	0	2	2
% Valid Cases	11%	9%	0%	0%	17%	20%	8%	0%	16%	0%	11%	50%
Other (please specify)												
Mentions	9	2	0	0	0	1	0	0	3	0	1	0
% Valid Cases	3%	2%	0%	0%	0%	10%	0%	0%	8%	0%	5%	0%

Auto Generated

Q45. During your last fiscal year, what is your best estimate of the potential total fee value of the work that your firm declined?

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size	305	94	14	4	12	10	13	13	38	7	19	4
\$0 to \$10,000												
Count	47	11	1	0	1	4	2	6	8	1	1	2
Column %	15%	12%	7%	0%	8%	40%	15%	46%	21%	14%	5%	50%
\$10,001 to \$100,000												
Count	132	38	6	1	8	2	6	3	19	5	9	1
Column %	43%	40%	43%	25%	67%	20%	46%	23%	50%	71%	47%	25%
\$100,001 to \$250,000												
Count	72	23	4	1	2	1	3	2	11	0	8	1
Column %	24%	24%	29%	25%	17%	10%	23%	15%	29%	0%	42%	25%
\$250,001 to \$500,000												
Count	34	14	3	0	1	1	0	2	0	1	1	0
Column %	11%	15%	21%	0%	8%	10%	0%	15%	0%	14%	5%	0%
\$500,001 to \$1 million												
Count	15	8	0	1	0	2	0	0	0	0	0	0
Column %	5%	9%	0%	25%	0%	20%	0%	0%	0%	0%	0%	0%
\$1.01 million to \$2.5 million												
Count	5	0	0	1	0	0	2	0	0	0	0	0
Column %	2%	0%	0%	25%	0%	0%	15%	0%	0%	0%	0%	0%
\$2.51 million to \$5 million												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$5.01 million to \$10 million												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
More than \$10 million												
Count	0	0	0	0	0	0	0	0	0	0	0	0
Column %	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Auto Generated

Q46. In your opinion, to what extent does the threat of claims stifle innovation in the profession at this time?

		Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
		Total	Civil / General (Including Transportation)	Construction Engineering & Inspection	Construction Management	Electrical	Environmental	Geotechnical	Mechanical / HVAC	Structural	Surveying	Water / Wastewater	Other (please specify)
Sample Size		347	102	18	6	16	11	13	16	40	10	22	6
Very Much													
Count		46	18	4	0	1	1	3	3	5	0	3	0
Column %		13%	18%	22%	0%	6%	9%	23%	19%	13%	0%	14%	0%
Somewhat													
Count		128	45	5	2	4	3	6	0	14	2	10	2
Column %		37%	44%	28%	33%	25%	27%	46%	0%	35%	20%	45%	33%
A little													
Count		124	30	4	1	9	6	3	9	17	4	7	3
Column %		36%	29%	22%	17%	56%	55%	23%	56%	43%	40%	32%	50%
Not at all													
Count		49	9	5	3	2	1	1	4	4	4	2	1
Column %		14%	9%	28%	50%	13%	9%	8%	25%	10%	40%	9%	17%

Auto Generated

Q47. Please indicate whether the threat of claims is hurting your firm's ability to do the following. Check all that apply. Totals may not equal 100%.

	Q3. If 50% or more of your firm's gross revenue comes from one field of practice, check that field below.											
	Total	Civil / General (Including Transportation)	Construct ion Engineer ing & Inspectio n	Construct ion Managem ent	Electrical	Environ mental	Geotechn ical	Mechanic al / HVAC	Structura l	Surveyin g	Water / Wastewa ter	Other (please specify)
Valid Cases	335	99	17	5	15	11	13	16	39	9	22	6
Build good relations with clients												
Mentions	37	9	4	0	1	2	2	1	2	1	3	0
% Valid Cases	11%	9%	24%	0%	7%	18%	15%	6%	5%	11%	14%	0%
Expand your firm's business												
Mentions	65	22	3	1	0	3	6	2	10	1	2	0
% Valid Cases	19%	22%	18%	20%	0%	27%	46%	13%	26%	11%	9%	0%
Hire new engineers												
Mentions	14	5	0	1	0	1	1	1	3	0	1	0
% Valid Cases	4%	5%	0%	20%	0%	9%	8%	6%	8%	0%	5%	0%
Hold down costs / remain profitable												
Mentions	73	23	4	1	2	1	3	3	10	1	9	0
% Valid Cases	22%	23%	24%	20%	13%	9%	23%	19%	26%	11%	41%	0%
Hold down fees												
Mentions	73	25	5	0	1	2	3	2	8	1	8	1
% Valid Cases	22%	25%	29%	0%	7%	18%	23%	13%	21%	11%	36%	17%
Maintain good relations with other construction team members												
Mentions	51	14	3	0	1	2	3	3	7	0	3	0
% Valid Cases	15%	14%	18%	0%	7%	18%	23%	19%	18%	0%	14%	0%
Try innovative approaches												
Mentions	97	28	6	1	5	2	5	3	12	0	10	2
% Valid Cases	29%	28%	35%	20%	33%	18%	38%	19%	31%	0%	45%	33%
The threat of claims is not having an impact on our firm												
Mentions	170	46	7	4	10	8	3	10	20	6	8	4
% Valid Cases	51%	46%	41%	80%	67%	73%	23%	63%	51%	67%	36%	67%