

BACK BY POPULAR DEMAND

MAY 21-22, 2019

Essential Training: Learn the Fundamentals of Effective A/E Operations Management

Management Training to More Effectively Run Your Business or Business Unit

Location:

ACEC Colorado
800 Grant Street Suite
100 Denver, CO 80203

Early Bird* Registration:

\$1,150 Members

\$1,380 Non-members
(*Register by April 12, 2019)

Faculty:

McMahon | Siegel Group. A team of industry veterans, led by Kevin McMahon and Bill Siegel, bring their years of operational experience and pragmatic approach to this exciting and unique program.

McMahon | Siegel Group provides both creative and pragmatic solutions to help leaders and companies achieve their strategic goals and deliver industry leading performance.

Operations managers in a consulting engineering business have their work cut out for them – they have to do it all! Beyond the technical work, they're tasked with many different responsibilities, including:

- Winning new work
- Turning a profit
- Keeping the cash flow moving
- Developing and communicating with staff
- Managing risk

And that's just the start. At every step, your firm depends on a manager with solid operations knowledge and management expertise.

Essential Training: Fundamentals of Effective A/E Operations Management is a two-day, information packed training program that covers the essentials of successful operations management.

Whether your current operations people need to strengthen their effectiveness at juggling a plateful of responsibilities, you're a marketing leader looking for fresh insights to remain competitive, or an up-and-coming manager seeking to improve your current business skills, this course is for you!

In just two days, attendees will be ready to:

- Recognize and mitigate risk in practical terms
- Understand financial reporting and metrics, including items such as the relationship between profit and cash flow, and the levers for improvement in each
- Increase sales through smart analysis and sharp focus/energy
- Prepare and implement a profit improvement plan
- Evaluate projects and avoid common alternative delivery missteps
- Maintain candid and effective conversations with your staff, and increase retention
- Identify points of leverage and how to improve your overall operation's performance

Details and registration visit
www.acec.org/education/seminars

ACEC

*Preparing Members for Prosperity**
ACEC
AMERICAN COUNCIL OF ENGINEERING COMPANIES
of Colorado